

# dry leaders to launch campaign for partnership with unions

Important policy initiative to be launched tomorrow after weeks of talks with senior TUC leaders, the Conservative leadership will try to convince voters that it can work amicably with

the unions. Mr Prior will be supported by Mrs Thatcher when he tells a conference of Tory trade unionists that a future Tory government will retain all the present Administration's labour legislation

## sent labour laws to be retained

Knowledge of the Conservative leadership's intention to persuade voters that the party will form a working partnership with the trade unions is expected to be a major factor in the Conservative campaign to erase the impression of the "union-bashers" will motion tomorrow by Mr Prior, a spokesman on employment and Lord Thorneycroft, party chairman, at a Conservative conference in Manchester.

After weeks of talks between the party and senior members of the TUC, the Conservative leadership has been through the breaking of the Woodrow Wyatt, the Conservative Party's leading spokesman, and the policy document will lay great emphasis on fruitful working partnership in industry.

The Conservatives also do not intend to abolish the Advisory, Conciliation and Arbitration Service, which was set up by the present Government, to facilitate the speedy settlement of disputes and the improvement of labour relations.

In an attempt to prepare the ground for such a policy, Mrs Thatcher has had talks with senior union leaders, particularly those who are among the TUC's six representatives on the National Economic Development Council. She has also had many private discussions with leading employers' organisations, including the engineering employers and the building employers.

may find the new approach difficult to accept, but party leaders are convinced of the overriding necessity of convincing the electorate that they are not inimical to the unions.

In his speech tomorrow Mr Prior is expected to say that neither the unions nor the public need expect the next Conservative government to come to office in any vengeful spirit.

The party accepted the position of the unions and would work with them in a practical and constructive way. It would promote change only where experience had shown existing provisions to be unfair or unhelpful.

The most startling aspect of Mr Prior's intended speech will be his attitude to the closed shop and to recent legislation introduced by Mr Foot, Secretary of State for Employment.

He is expected to say that he knows that some people want the Conservatives to commit themselves to a root-and-branch repeal of the present Government's legislation.

He will add, however, that although he does not deny that there are some very bad parts in the new laws, everyone is aware that in many situations a closed shop is seen by unions and employers alike as improving industrial relations.

Mr Prior is also likely to insist that the Conservative Party is not hostile to trade unionism, that it accepts the important role unions play, and that it is important for the 11 million working people in Britain who are union members to know that.

The unions have a crucial contribution to make towards shaping economic and social policies, he will say, adding that, although Conservatives cannot share the political objectives of many trade unionists, there are many practical subjects over which they can do business amicably.

Let the party faithful should think that Mr Prior is going out on a limb, Mrs Thatcher will, in a speech to the conference, put the seal of her approval on his speech.

Overall, tomorrow's political exercise adds up to a serious redirection of Conservative policy on the unions since the disastrous days of late 1970 when the TUC and the Conservative Administration fell out over the Industrial Relations Act.

Leading article, page 15



Stewardesses and other staff of Laker Airways preparing to protest at the Commons yesterday over the Skytrain service licence cancellation. Parliamentary report, page 6.

## Lockheed payments linked with Paris woman in new allegations against Prince Bernhard

From Sue Masterman

The Hague, Feb 26

Mr Joop den Uyl, the Dutch Prime Minister, told Parliament today that he was aware of rumours that Prince Bernhard had used Lockheed money to meet private commitments.

But he refused to guarantee that the commission investigating the allegations would also investigate his private financial transactions.

Mr den Uyl also refused to guarantee that the commission would see an interview with a well-known American columnist, which Dutch television has declined to broadcast, and in which the private commitments are specifically referred to.

The Prime Minister was answering questions filed on Wednesday by two MPs which were admitted only after an attached memorandum detailing the rumours had been withdrawn.

The "private commitments"

have become the subject of widespread speculation in Holland. De Telegraaf, a popular national daily, has quoted a report of the Prince's association with a woman referred to as "Poupette" in Paris. De Telegraaf identifies her as a sister of Jean-Noël Grinda, a former French tennis champion, and daughter of a famous French surgeon.

The interview with Jack Anderson, the American columnist, which Dutch television will not show is said to include references to payments of \$4,000 a month by Prince Bernhard for maintenance of a former mistress with a daughter aged nine, living in Paris.

The Washington correspondent of the Algemeen Dagblad, another large daily paper, says that documents have been found confirming the payment by Lockheed of \$100,000 to Prince Bernhard via Paris. In evidence before Senator Church's committee in the United States, reference was made to two payments to the Prince, one of about \$1m in 1962, via Switzerland, and one

\$100,000 in Paris in 1972. Sources close to the Dutch commission believe the documents will be in Holland before the end of the week.

The \$100,000 payment, according to the Dutch newspaper, was transferred via Mr Ed Fife, the Lockheed representative in London to another Lockheed representative and personal friend of the Prince in Paris. Even then the money was paid into a private account at a rate of \$4,000 a month.

The Government is pleased with the Swiss Government's decision to admit the three-man commission into Switzerland to question two important witnesses. They are Mr Fred Meuser, Lockheed's former European sales manager, a Dutchman, and a Dutchman who met Prince Bernhard while serving with the RAF during the war, and Mr Hubert Weisbrod, a Swiss lawyer through whom Lockheed payments passed in the period Prince Bernhard is said to have accepted the company's money.

However, under Swiss law Mr Meuser must obtain Lockheed's permission before answering questions concerning his dealings with Lockheed, and Mr Weisbrod can refuse to answer any questions on the grounds that he, as a lawyer, is pledged to secrecy.

The Swiss decision to admit the commission, the first time it has taken such a step is regarded as an important precedent in the Lockheed scandals affecting other countries.

The commission is expected to take longer than the projected six weeks to complete its task.

In the meantime the Dutch Royal Family is keeping firmly to its schedule. An invitation to pay a state visit to Italy has been accepted, and a state visit to the Netherlands by King Gustav of Sweden in June has been announced. Prince Bernhard has a private visit to Latin America scheduled for the end of March. The royal couple are currently spending their annual winter holiday in Lech in Austria.

Court spokesmen declined to comment, as they have done throughout the Lockheed affair, on the latest speculations. Scandal in Japan, page 10

## ven years' jail for bank-raid vicar

Vicar of St Chad's, Whitby, Mr Justice Lawson said: "You are perfectly capable of behaving in a proper Christian manner if you want to. You are perfectly capable of telling the truth if you want to." He said Mrs Bunting had acted very stupidly.

keeper, was conditionally discharged for taking part in the school raid. Passing sentence, Mr Justice Lawson said: "You are perfectly capable of behaving in a proper Christian manner if you want to. You are perfectly capable of telling the truth if you want to." He said Mrs Bunting had acted very stupidly.

## embeth tomb

Monks at Sangara in the site of the tomb embeth, commander-in-chief of Tutankhamun, disclosed its location and uncovered wall reliefs of outstanding interest and, some position. Page 16

## on accord

's military and civilian last night signed a new pact which pre-empted elections and a civilian rule. Under the pact, the military will relinquish its powers and become a consultative body. Page 8

## on prepares

ussets is finding itself presidential primary on Five Democratic candidate moved into Boston Hampshire, followed Republicans, and issues have begun to surface. Page 10

age, 15 On deprivation in inner on the Bishop of Liverpool the Brazilian Pre- from the Brazilian Amb- appointment of the Ad- from Mr John Nott,

articles: Mrs Thatcher's policy; Brazil; the press pages 10 and 14 unwell says that devolu- sky but not as dangerous nothing; Bernard Levin on women who stood up on bullies

eight Britannia undergoes a modification to comply with pollution re- for summer visit

Johnson on new films in Alan Coren on The Glit- (BBC 2); Thomas on Blaise to satellite Institute; Jerry Wardle on Night's Dream

ews 2, 4, 5 Diary Engagements 10, 14 News 9, 10 Features 10, 14 Law Report 10, 14 Letters 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100

## Killings of refugees by leaderless Unita troops reported

From Richard Cecil

Pereira d'Eca, Angola, Feb 26

Disturbing accounts of racial killings on a large scale are beginning to emerge from the reports of white Portuguese refugees interviewed in southern Angola. They are the 6,000 refugees of Pereira d'Eca, temporarily living in and around the battered remains of this small town, once of only 1,000 inhabitants.

Ninety per cent are of white or mixed blood. The houses are covered with slogans in support of the Union for Total Independence (Unita); but, ironically, it is from Unita that these refugees have fled. Most families in Pereira d'Eca mourn the loss of close relations, and

these were killed by Unita soldiers not by the Popular Movement (MPLA).

Early last month, after the desertion of their officers, there was a complete breakdown in Unita discipline. In So da Banderia, a town some 220 miles north of the border with South-West Africa (Namibia), the murders were committed by well-armed and uncontrolled Unita troops shortly before the advancing MPLA and Cuban forces took the town.

Eduardo Batista, aged 14, and his brother George told me of the killings as they waited on an airstrip in southern Angola for evacuation by a C130 Hercules aircraft of the South African Air Force. "They

killed our father and took everything away because we were white", the boy stated.

Another young refugee, Joseph Sarlavisa from So da Banderia, had seen Unita soldiers stop a friend, Sebastião Isabel Dasilva, a clerk with a commercial bank in the town, as she drove through with her husband. "They first accused them of being members of the Portuguese Liberation Army", Joseph said.

"Then the soldiers pulled the couple out, shot them and drove off in their car. They were shot because they were white, and for their car."

One family said they had seen their cousin being killed by several Unita soldiers using

bayonets. It was estimated that more than 100 Portuguese white civilians—men, women and children—were killed in So da Banderia alone by Unita troops.

However, if Unita was responsible for most of the Portuguese murders in So da Banderia, in other parts of Angola the other Western-backed movement, the National Front (FNLA), and the MPLA have treated them equally viciously.

In a report, the FNLA was described by a South African officer as "regrettably better disciplined than the other two", killed any Portuguese they could find along with any FNLA and Unita troops who had not had time to escape.

The Unita soldiers I have seen and talked to are low-calibre African peasants who have been handed a rifle and a uniform. It is clear that without the discipline of their officers, and taking advantage of the weapons provided, they have indulged in killing with race hatred as its prime motive.

The Unita and South African forces in Pereira d'Eca so far have tolerated each other's presence. As I left, it was becoming increasingly doubtful whether this uneasy calm could be maintained much longer.

The South Africans said they could not be responsible for my safety if I mixed too freely with Unita.

## New Warsaw Pact move on force reductions

Vienna, Feb 26—United States tactical nuclear capability in West Germany would be significantly reduced, under a new Nato proposal for force reductions, Western diplomats said today.

This is part of a Western package offering a nuclear cut-back in Central Europe for the first time.

Soviet block sources, meanwhile, disclosed what they called an important concession: willingness to accept first-stage cuts limited to United States and Soviet forces, and the dropping of a demand that nine other nations should pledge themselves at the outset to make fixed national force reductions.

Nato diplomats said that the communists ignored the West's basic demand for bigger cuts by the Warsaw Pact because of its superiority in ground forces and tanks in Central Europe.

Soviet block sources said the new communist plan envisaged the withdrawal of 20,000 to 30,000 Americans and 22,000 to 33,000 Soviet troops. Previous communist proposals

demanded equal cuts of 10,000 by both sides.

Belgium, Britain, Canada, Czechoslovakia, East and West Germany, Holland, Luxembourg and Poland would freeze forces based in Central Europe at present levels, while committing themselves in principle to reductions in 1977-78.

The communist side has abandoned demands that these nations should make advance commitments on numbers to be reduced in the second phase. The size of such cuts would be open to negotiation, a Warsaw Pact spokesman said.

Communist demands for equal cuts, rejected by the West, have been slightly toned down in favour of national cuts.

Western negotiators said that the communist proposals were ambiguous and it was unclear whether they would allow a well-defined separation between first and second phases.

Soviet block sources said that Nato demands for a collective common ceiling for each alliance remained unacceptable. Eventually each of the 11 nations involved would have to accept national ceilings. This is rejected by the West—Reuters.

## Mr Wilson's Pimpernel fails to conquer the Opposition

By Hugh Noyes

Parliamentary Correspondent

Mrs Thatcher may be the cold war witch of the Western world, but Mr Wilson made out a claim yesterday to be its Scarlet Pimpernel. Clearly upset at all the publicity the Tory leader is getting from the Kremlin over her warnings about appeasement and disarmament, the Prime Minister revealed in the Commons that for the past twenty years he has been whisking people regularly out of the Soviet Union, apparently from under the very noses of Mr Brezhnev, Mr Krushchev and Mr Bulganin.

Mrs Thatcher's opening came as Mr Wilson's opponent, Mr Pym, attacked the demand that he should concentrate on seeing that the country was properly defended and that the Government's diplomatic policy should ensure that people could fly to freedom from communist tyranny if they wished.

Up jumped Walter Mitty from the Government front bench. While he did not like to talk about such deeds in public, Mr Wilson said, if Mrs

Thatcher would like to inquire she would find out how many people over the last twenty years had come out of the Soviet Union as a result of his rescue and pressures.

As Tory MPs chuckled merrily at such an insight into the Prime Minister's private heroics, Mr Wilson, looking decidedly ruffled, showed that it was not a laughing matter. Had not Moshe Dayan made a statement saying that he (Mr Wilson) was responsible for the release of Ruth Alexandrovich? Then there was the case of the Danovs.

As the Tories remained resolutely unconvinced, Mr Wilson angrily declared that Mrs Thatcher was stupid enough on her return from Romania to publish a list of the people whose release she had asked for.

That was clearly not the way in which true Scarlet Pimpernels operated and he was happy to tell the House that a much bigger number were released this week as a result of representations he had made.

Parliamentary report, page 6

## Brazil President undeterred by Labour vote

Brasilia, Feb 26—The vote of the national executive committee of the British Labour Party deploring the planned state visit of President Geisel of Brazil will have no effect on his plans, a Foreign Ministry spokesman said today in Brasilia.

"The vote in no way alters the invitation extended to President Geisel who will visit Brazil probably from May 4 to May 8."

A diplomatic source said it would be impossible for the president of any country, whatever its political tendency, to be received abroad with the unanimous support of all the political groupings in the country visited.

Observers in Brasilia said the

vote had been expected and was understood as an initiative common to a regime of free manifestation of thought such as the British—Reuters.

Callaghan move: Mr Callaghan, Foreign Secretary, had earlier strongly urged President Geisel to pay his state visit to London as planned, despite the vote (Our Diplomatic Correspondent writes).

Although confined to his home by a cold, Mr Callaghan took the trouble to telephone the Brazilian Ambassador on Wednesday to discuss the significance of the executive's move.

President Geisel is to pay an official visit to France from April 26 to 28.

The main difficulty, taking a narrow political view, is that while it is fairly well accepted in Britain that the executive committee may go one way and a Labour Government go the other (but the Common Market is an obvious example) that kind of split is harder to explain or understand abroad.

MP withdrawals: Mr Edward Graham, Labour MP for Enfield, Edmonton, announced yesterday that he is withdrawing his name as one of the chief sponsors of the Commons motion urging that no invitation should be extended to President Geisel (the Press Association reports).

Mr Graham said: "Perhaps I did not think carefully enough about the implications when I

signed this motion. Now I should prefer not to be one of the sponsors."

Mr Graham is the second Labour MP to withdraw his support for the motion. Dr Dickson Mabon, Greenock and Port Glasgow, withdrew his name and immediately signed a counter-motion supporting better relations between Britain and Brazil.

Mr Benjamin Ford, Labour MP for Bradford, North, who is chairman of the Anglo-Brazilian parliamentary group, has already tried to point out that Brazilian orders for warships are an important source of employment in Britain.

Leading article, page 15

## The day that LBJ was conned all the way

From Fred Emery

Washington, Feb 26

"Darned fine men, General, darned fine men", President Lyndon Johnson, seemingly close to tears, said as he bade a stirring farewell in 1968 to men of the 82nd Airborne Division whom he thought he was sending back to Vietnam to thwart the Vietcong's Tex offensive.

The President, it transpires, was mistaken, "conned" as the Armed Forces Journal discloses today in an article describing how Mr Johnson was misled by the division's commanders to say goodbye to the wrong troops. The right troops were attending "an all-day beer bust and barbecue", and by the time the President arrived would have been in no condition to stand in review.

Most of the substitute troops had just returned from Vietnam and were appalled at receiving a send-off to return there, even from the President. Their officers had feared they would cause a mutiny in Mr Johnson's presence, since there had been so little time to inform all of them of the charade.

But the response of the men in review to the Airborne slogan "All the way" so moved President LBJ that he never forgot it.

The story reads like an episode of M.A.S.H. or Catch 22. Mr Benjamin Schlemmer, editor of the Journal, an authoritative self-styled independent publication with no Pentagon affiliation, admits he has used a little licence in embellishing the details that have dimmed over the years, but it rings true enough.

Mr Johnson visited Fort Bragg, North Carolina, as the first step in a tour of bases during the weekend of February 17, because he was an emotional man and felt deeply about having to rush out reinforcements at the height of the Tet fighting. The problem was that he decided on his visit on the spur of the moment—at midnight.

The military bureaucracy delays meant that it took nearly 12 hours for word of the President's impending arrival later that afternoon to reach the 82nd Airborne Division commander. With men of the Vietnam-bound 82nd Brigade already drinking, Brigadier-General Donald Blackburn, the divisional operations

Continued on page 9, col 1



'I'm proud of you': the handshake, photographed in the Times of February 19, 1968.



## The Flying Hotel: the fastest way to enjoy your trip to South Africa.

You want to enjoy your trip to South Africa. But you don't want to waste time. So insist on SAA's Flying Hotel. It takes off every day to Johannesburg, and on Monday the service is non-stop—only 12½ hours. The fastest flight to South Africa.

The Flying Hotel is a Jumbo 747B, thoughtfully modified to give you the luxury of a grand hotel. You enjoy leg-stretching comfort and a specially designed armchair seat.

There's a maître d'hôtel and his trained staff to look after your every need; eight kitchens prepare gourmet cuisine; a specially selected wine list offers you the finest South African wines.

There's a choice of six stereo music channels... or you can enjoy a big feature film (IATA regulations require us to make a small change).

Ask your travel agent about our Blue Diamond First Class service, or our personalised Economy Class Gold Medalion service. Or contact us.

South African Airways, 251/9 Regent Street, London W1R 7AD. Phone 01-734 9841. Also at Waterloo Street, Birmingham 021-643 9605. Hope Street, Glasgow, 041-221 2932. Peter Street, Manchester, 061-834 4436.

Comfort all the way.  
**SAA**  
South African Airways  
Where no one's a stranger







## HOME NEWS

## Vicar who held up bank with a fake bomb and committed burglaries jailed for seven years

From Our Correspondent  
Exeter

A Devon clergyman who held up a bank only a few miles from his vicarage and committed several burglaries, stealing cash and property to a total value of more than £19,000, was jailed at Exeter Crown Court yesterday for seven years.

The Rev Stephen Care, aged 32, vicar of St Chad's, Whiteligh, Plymouth, the bachelor son of a St Ives fisherman, admitted robbing Lloyds Bank, Southway, Plymouth, of £1,775, and committing burglaries at the Colston St Mary vicarage, Buckfast Abbey, and a preparatory school at Paignton. He asked for four offences of burglary, two of theft and two of obtaining money by deception to be taken into consideration.

Mrs Stella Bunting, aged 59, his housekeeper, pleaded not guilty to taking part in the bank robbery but admitted being jointly concerned with Mr Care in the burglary at the school. The court agreed that Mr Care was the main offender and Mrs Bunting should not be proceeded with and should stay on the file.

Mrs Bunting was conditionally discharged for two years, Mr Justice Lawson saying she was a perfectly respectable, ageing lady who had been involved in the offence by Mr Care.

Mr Neil Butterfield, for the prosecution, said that a common feature of most of the offences was that Mr Care used the knowledge gained as a priest to execute the crimes, breaking into houses and institutions

where he had been welcomed as a priest.

In a statement issued after the case, the Bishop of Exeter, the Right Rev Edric Mercer, said: "I am sure I am not speaking only for myself when I express my concern for the Rev Stephen Care in his present unhappy circumstances. If the Church in Devon fails to recognize and to meet the needs of this young priest, then I must, as bishop of the diocese, accept responsibility for such failure and seek to find ways to ensure, in so far as it is humanly possible, that such a thing never happens again."

The bishop expressed sympathy with all those who had been hurt, adding: "I see no useful purpose in making any public statement as to the future ministerial standing of Mr Care. Suffice it to say that every bishop in his consecration gives the charge 'Be so merciful that you be not too remiss: so minister discipline that you forget not mercy'."

Mr Butterfield said Mr Care visited Buckfast Abbey on several occasions and as a priest had easy and untroubled access to all parts of the abbey. He persuaded parishioners to take him there in their cars, and would detach himself long enough to separate the stolen property being carried by the unsuspecting parishioner in the boot of his car.

Of the robbery at Lloyds Bank, Mr Butterfield said that in the summer of last year Mr Care was short of money. He entertained on an expensive scale and had expensive tastes. The day before the robbery



Mr Care: "Flamboyant figure in a fantasy world."

he telephoned to the bank and pretended he was a simple, uneducated countryman. He spoke to the manager in a deep Devon voice and said he was a farmer living near Tavistock with his mother and that he had 200 sovereigns and 27 bundles of notes he wished to deposit in private.

his plan, and she asked if it was not wrong. He said: "No, we are going to be a Robin Hood."

At the bank, counsel continued, Mr Care was wearing old and rustic clothing. He had a false moustache, a piece of sticking plaster on his nose and had a case containing a realistic mock-up of a bomb.

In the manager's office he said: "I have an explosive device here and I'm going to blow you and the bank sky high."

Mr David Owen Thomas, QC, for the defence, said that while a curate at Ashburton Mr Care, who came from a humble background, made friends with people who had expensive tastes. He started to become a flamboyant figure in a wholly fantastic and fantasy-type world.

Dr David Sims, a consultant psychiatrist, said Mr Care was suffering from a psychopathic disorder that warranted his reception as a hospital inpatient.

Sentencing Mr Care to a total of seven years, Mr Justice Lawson said he did not consider a hospital order without restriction in time was the most suitable method of disposing of the case. He added: "You are perfectly capable of behaving in a proper Christian manner if you want to."

## Strike action rejected by train drivers

By Christopher Thomas

Train drivers' leaders last night rejected demands for industrial action over service cuts and joined the National Union of Railwaysmen in a call for an urgent meeting with the Prime Minister.

The executive of the Association of Locomotive Engineers and Firemen (Aslef), the drivers' union, made its decision against a background of increasing unrest, particularly in the traditionally militant Southern Region, where there is a strong possibility of unofficial action.

A proposal that Aslef should tell the other two rail unions that it was prepared to use industrial action to stop railways running down was defeated by seven votes to two. Southern Region said last night that proposals for train service cuts were still being discussed with union representatives.

Cuts on Southern Region are due to take effect on April 28, when the German air force, bought for £40 million, will be moved to the region. Mr Buckton, general secretary of Aslef, said last night that he had not been informed of any intentions to take unofficial action.

He added: "I can only appeal to our members everywhere to remain 100 per cent behind the executive committee, which is endeavouring to seek a solution to this serious problem in the industry. Unofficial strikes can only play into the hands of the people who wish to close the railways."

## Bad cash record of Lightning disclosed

By Henry Stanie  
Defence Correspondent

Figures rebuffed by the Ministry of Aircraft Industries, the Lightning's poor cash record, far higher than that borne by the Starfighter, has been disclosed.

The RAF has had the comparison in the air since the average Lightning is spent more money in the air than the average Starfighter.

The figure recently disclosed in the House of Commons by Mr Brynmor Jones, Minister of Defence for RAF, showed that 66 Lightnings had been in accidents since the aircraft began entering service in 1969. Of these 56 had been destroyed and 10 "seriously damaged".

The RAF has about 250 of the Mach-2 interceptors, which mean as many as 23 per cent a year lost in accidents. This is at least twice the rate for the Starfighter, which has been in service since 1964. It is gradually being replaced by longer-range Phantoms, released from their ground-attack role in Germany by the introduction of the new Jaguar low-level strike aircraft.

The hydraulic piping and to the fire-detection system. The RAF, anxious to defend an aircraft that has always been popular with pilots, points to the higher work load imposed on the Lightning, far higher than that borne by the Starfighter.

Moreover, the British aircraft has always had a good safety record in respect of its pilot. The 66 crashes have resulted in the loss of 13 pilots.

Again, no figures are officially published giving the loss of Starfighter air crew, but the total is thought to be about 80, and in the 1960s the aircraft earned itself the doleful title of the "widow-maker" because of the high number of fatalities. The German air force now claims to have overcome that by fitting a Martin-Baker ejection seat like that in the Lightning.

The fairly short-range Lightning, which has been in interception on long-range intercept duties of Russian aircraft off the north coast of Scotland, is in the twilight of its long career. It is gradually being replaced by longer-range Phantoms, released from their ground-attack role in Germany by the introduction of the new Jaguar low-level strike aircraft.

About 70 are still with the RAF, divided among five front-line squadrons and a small operational conversion unit. There is also a suggestion that some may be retained to fly the Phantom because of the small number of aircraft left for the defence of Britain's air space. A new interceptor is being procured for the RAF in the next decade.

## Tory agents annoyed by 'Thatcher henchmen'

By Michael Hatfield  
Political Staff

The rumblings inside the Conservative Party over recent personnel changes—and the prospect of radical structural changes in the organization—have erupted into a squabble with Tory agents breaking ranks.

They accuse some of the "henchmen" of Mrs Thatcher, leader of the party, of being disloyally insensitive and devious. American-style big business dismissals, they state, were compensated by fat salaries and expensive perks, but they were out of place in the agents' profession. The comments are contained in the privately circulated *Conservative Agents' Journal*, and are primarily directed at the dismissal of Sir Richard Webster, the director of organization.

Sir Richard, who had a long career as a professional organizer for the party, was seen as a great protector of the agents, many of whom resent some recent changes to the Conservative Central Office because they lack experience "in the field".

They believe that if that process continues it might lead to a breakdown in the traditional relationship between the party and its professional workers. It might also mean a change in career structure, with agents meeting competition from "newcomers".

The editorial in the journal, which circulates among 340 agents, says of Sir Richard's dismissal: "What in the name of heaven was the rush? Could the party not have negotiated a smooth hand-over, a fitting presentation, if change was desirable."

Such treatment is not only a blow to the individual; it is an insult to the profession," it says. "We might accept ministerial dismissals if we had ministerial responsibility. The journal's editor, Jean Lucas, Conservative agent for Putney, argues that the agent's influence on Conservative Central Office is being whittled away by politicians from Westminster.

## Former county officer faces 18 charges

Warwickshire police said yesterday that Mr Ronald Norris, aged 58, the former county planning officer, had been served with summonses relating to 18 charges alleging corruption and forgery.

Mr Richard Pritchard, aged 67, a landowner and former rural district councillor, who retired two years ago as deputy chairman of the justices at Stratford-on-Avon, faced five charges alleging similar offences. It was said.

Mr Norris, who retired two years ago, lives at Clifford Chambers, near Stratford-on-Avon. Pritchard, at Chapel Street, Wellesbourne, near Stratford. The summonses are returnable at Warwick Magistrates' Court on March 31 and relate to a development plan for the village of Wellesbourne.

A third man, Mr Dennis Rose, aged 40, a business consultant, of Oaktree Close, Leamington, will appear on the same day on charges alleging corruption.

## New treasurer

Mr Walter Clegg, MP for North Fylde and a former Conservative whip, has been appointed honorary treasurer of the Conservative backbenchers' 1922 Committee last night in succession to Mr Godman Irvine.

## Mental hospital cleared over woman's suicide

From Our Correspondent  
Northampton

Staff at St Crispin Hospital, Daston, Northamptonshire, were cleared by a coroner yesterday of allegations that they turned Mrs Wilfred Howe, aged 63, into "an uncontrollable demon".

The allegations were made by her husband, William, of Walsell, after his wife had thrown herself into a river. Mrs Howe had been a patient at the mental hospital suffering from depression. Her husband said she had received drugs and electroconvulsive treatment.

The coroner said: "There is no evidence that the hospital authorities were in any way blame for her death," recorded a verdict of suicide.

## Expert's warning of fire risk in tower blocks

By Peter Evans  
Home Affairs Correspondent

A warning of a fire risk in tower blocks was given yesterday by Mr N. C. Strother Smith, director of the Fire Protection Association. "I do not believe that high-rise building fires, which occurred in Brazil, cannot happen here," he said.

He was referring to two fires in São Paulo, in which a total of 195 people died. Both were in office blocks, one of 31 storeys, the other 25. The cause in one was an electrical fault.

Mr Strother Smith said at a national fire protection conference in London, attended by representatives of industry, insurance and the fire service, that the fire service is rapidly advancing science and technology into situations for which we have not developed the necessary control. I am sure that the Flixborough-type

situation, although monumental in its effects, is not alone.

Cost economies must also be blamed for the scale of the disasters we have seen. I believe that all over the world risks are being taken without a proper understanding of what they are.

"There can really be no doubt that in the planning and design stages of a very large number of projects little or no thought is given to the possibility that a fire may break out," he said.

Mr Jenkins, Home Secretary, opening the conference, said that the number of fires to which fire brigades were called had nearly doubled over 10 years. "The fire service has increased almost every year. Yet great effort and expense had gone into improving safety in hotels, places of entertainment, factories, shops and offices."

## Manx youth withdraws birch action

The Manx youth whose birching nearly four years ago led to an investigation of the Isle of Man's birching laws by the European Commission of Human Rights has decided to take no further part in the controversy. However, it is uncertain whether that will affect the final issue.

The youth was 15 when he was given three strokes of the birch in April, 1972, for his part in an assault on a school prefect. His case was taken up by the National Council for Civil Liberties, and the European Commission in Strasbourg decided that birching was in contravention of the convention of human rights. He requested the British Government to persuade the Manx Government to outlaw birching, a move strongly resisted by Tynwald.

## Prison for 'Victorian' mother

A "Victorian" mother who led a revenge attack on the defence, said Mrs Wall was a woman of remarkable character. "She has a very firm sense of what is right and what is wrong. In this so-called permissive society this is perhaps the last bastion of this attitude, an almost Victorian obsession with the honour of the family and the honour of her daughter."

Mr Justice Jupp told her: "You are a refreshing kind of mother to see. I wish other mothers were like it. But they must not go to the lengths you went to."

Mr David Wagstaff, for the prosecution, said that Mrs Margaret Wall, aged 49, thought her brother, Mr Michael Foley, aged 35, had raped her daughter, Sheila, aged 18.

Armed with a breadknife, with her sons, Robert, aged 27, and John, aged 27, but Mr Foley called at her home, was attacked and suffered a broken arm and cuts.

Mr Gerald Coles, for the defence, said Mrs Wall was a woman of remarkable character. "She has a very firm sense of what is right and what is wrong. In this so-called permissive society this is perhaps the last bastion of this attitude, an almost Victorian obsession with the honour of the family and the honour of her daughter."

Mr Justice Jupp told her: "You are a refreshing kind of mother to see. I wish other mothers were like it. But they must not go to the lengths you went to."

Mr David Wagstaff, for the prosecution, said that Mrs Margaret Wall, aged 49, thought her brother, Mr Michael Foley, aged 35, had raped her daughter, Sheila, aged 18.

Armed with a breadknife, with her sons, Robert, aged 27, and John, aged 27, but Mr Foley called at her home, was attacked and suffered a broken arm and cuts.

Foley, a car, at Gipton Square, Leewards, went to do grievous bodily harm.

Mrs Walid Robert Wall were each charged to nine months, and John Wall was given a month suspended sentence.

Mrs Walid Robert Wall had been deeply anxious when the girl said out at night. But she held her witness. "People gave me a pep. He won't go away."

The judge commented: "That may be the fault of jurors, or judges, or the law itself, which is the control of Parliament. You know you can't take her into your own hands."

Mrs Wall, the mother of nine children, with an invalid husband, of 100, Grosvenor Street, employed, of Kipling Terrace, Bradford, and John Wall, salesman, of Aston View, Leeds, pleaded guilty to wounding Mr Foley.

## Bill seeks to set up English development agencies

By Our Political Staff

A private member's Bill to establish English development agencies, with an initial funding of £160m, was published yesterday. It will come up for second reading in the House of Commons next Friday.

The English Development Agencies Bill is being presented by John Horam, Labour MP for Gateshead, West, who came fifth in the ballot for private member's Bills. His measure seeks to establish development agencies in the English regions along the same lines as the Scottish and Welsh development agencies.

Agencies would be set up for the North of England, Merseyside and the South-West of England. The Secretary of State for Industry would have power to set agencies for other areas.

Mr Horam said yesterday that a private bill, the circulation of which to newspapers has angered Mr MPs, was missing from files at the House of Commons.

In the event, it was said to be written by Mr Oppenheim M.A. Tennant, a director of Wayne Mann, who was reported to have said: "I would be happy to think it would be a fair and understandable if I were in fact, to advise members not to participate in the voluntary price rest scheme."

It is that consumers should be advised to think that any meaningful in the way of a restraint can be achieved by such cosmetic exercises."

Details from the letter, which she wrote in January, were published yesterday and she said that after the disclosures in the press "a search was made of my files as soon as my office opened this morning. The letter referred to was missing."

Mrs Oppenheim said she had told the Sergeant at Arms and the chief inspector of police at Westminster, although she added: "I am not in a position to know whether the letter which is missing from my files is the one which has been circulated to the press."

She had approached the Chief Executive of Wayne Mann, Mr Shepherd, who had made inquiries and told her that no letter had been circulated to the press from his organization or anyone connected with it.

The letter concerned involvement in the new price scheme, but Mrs Oppenheim said she was not prepared to accept criticism from any Labour minister with regard to any attack she might have made on a scheme "which is likely to do little or nothing as far as prices are concerned."

Mr Alan Williams, Minister of State for Prices and Consumer Protection, said last night: "In trying to wreck the Price Check programme Mrs Oppenheim endangered the consumer protection package with no regard to the national interest."

He called on Mrs Thatcher to say if this sabotage attempt had been part of a concentrated campaign.

## Attitudes to work

Extensive extracts from a hitherto unpublished official study of attitudes to work and further education among school-leavers appear in *The Times Higher Education Supplement* today. There is also a report on York University and a financial analysis showing why university staff/student ratios must worsen.

## Lettr on prices missing from file, MP says

By Our Political Staff

Mrs So Oppenheim, Conservative spokesman on consumer affairs, said yesterday that a private bill, the circulation of which to newspapers has angered Mr MPs, was missing from files at the House of Commons.

In the event, it was said to be written by Mr Oppenheim M.A. Tennant, a director of Wayne Mann, who was reported to have said: "I would be happy to think it would be a fair and understandable if I were in fact, to advise members not to participate in the voluntary price rest scheme."

It is that consumers should be advised to think that any meaningful in the way of a restraint can be achieved by such cosmetic exercises."

Details from the letter, which she wrote in January, were published yesterday and she said that after the disclosures in the press "a search was made of my files as soon as my office opened this morning. The letter referred to was missing."

Mrs Oppenheim said she had told the Sergeant at Arms and the chief inspector of police at Westminster, although she added: "I am not in a position to know whether the letter which is missing from my files is the one which has been circulated to the press."

She had approached the Chief Executive of Wayne Mann, Mr Shepherd, who had made inquiries and told her that no letter had been circulated to the press from his organization or anyone connected with it.

The letter concerned involvement in the new price scheme, but Mrs Oppenheim said she was not prepared to accept criticism from any Labour minister with regard to any attack she might have made on a scheme "which is likely to do little or nothing as far as prices are concerned."

Mr Alan Williams, Minister of State for Prices and Consumer Protection, said last night: "In trying to wreck the Price Check programme Mrs Oppenheim endangered the consumer protection package with no regard to the national interest."

He called on Mrs Thatcher to say if this sabotage attempt had been part of a concentrated campaign.

## Talks over land-tax measure

By John Young  
Planning Reporter

The Development Land Tax Bill, expected to be published today, will be much more complicated than the Government originally indicated. Until recently ministers were suggesting that it would be short and straightforward, but now they are faced with the complexities of the Community Land Act, which it is intended to complement.

The fact that the target date for enactment has been put back from April 1 to August 1 is attributed to the need for consultation with local authorities and landowners' associations.

One important concession has been made in raising the exemption limit from £5,000 to £10,000 and the reduction in the proposed tax on the next £150,000 of realized development value from 80 per cent to 66 per cent.

In effect the delay means that the Community Land Act will not begin to operate until later this year, since few councils will be prepared to pay the full market value for land that they can expect to obtain net of tax in a few months' time. But even then the reduction in the tax means that they will be paying more than they would otherwise have hoped.

Extensive extracts from a hitherto unpublished official study of attitudes to work and further education among school-leavers appear in *The Times Higher Education Supplement* today. There is also a report on York University and a financial analysis showing why university staff/student ratios must worsen.

## Sentences not a day too long, court says

A former soldier, jailed for seven and a half years last July by Mr Justice Melford for rape and theft, was told in the Court of Appeal yesterday that the sentences were not a day too long.

Mr Kevin Mathias, aged 25, had his appeal rejected.

Mr Mathias, a casual labourer, whose address was given as the Hen and Chicks public house, High Street, Luton, near Chatham, Kent, also lost his appeal against a consecutive 12-month jail sentence imposed on him for a different judge for assault and causing damage.

Lord Justice Bridge, sitting with Lord Justice Shaw and Mr Justice Cantley, told Mr Mathias: "Society deserves, and is going to get, a very long respite from your activities."

Mr Justice Melford Stevenson jailed Mr Mathias for six years for raping a Chatham woman after forcing his way into her home while her husband was away, and gave him an extra year for stealing £6 from the woman's purse. He also enforced a previously suspended six-month sentence.

## RNR command changes

The Royal Naval Reserve is to become the direct responsibility of Admiral Sir Terence Lewin, Commander-in-Chief, Naval Home Command, under a reorganization of the 7,000-member force announced yesterday by the Ministry of Defence.

The ministry said the move was intended to achieve a closer relationship between the reserve and the reserves enabling the part-timers to keep up with changes in maritime technology and tactics.

## Dismissed BBC men talk of 'stirring facts'

The programme assistants dismissed by the BBC from its Portuguese service accused of corruption yesterday of a political objective and management.

Senhor Antonio Cartaxo and Senhor Ribeiro, who were employed by the corporation for seven years respectively, were dismissed last October, said there were very dirty facts connected both with dismissals and with the role of the BBC's operations to Portugal, which only became public.

Their role, the Association of Ealing and Allied Staffs, represented them in their successful appeal to Sir Chas Curran, Director-General of BBC, said officials were being the two men, it would then consider a reference should have to the industrial trial.

At a press conference arranged by the Media Support Group the two men accused the BBC of bias and openly supporting the Socialist Party in Portugal. They suggested that certain points should be debated by the media to throw light on the BBC's role during the political upheaval in Portugal and prevent further clashes among the staff should a similar situation arise.

Of the seven lapses from objectivity attributed to them, they said, only one was an authorized interpolation. They also said that memoranda referring to them as "trouble-makers" which had been circulated had somehow disappeared.

The BBC, they said, had refused to accept their explanations and had rejected evidence that would acquit them of deliberate involvement in the incident.

# Williams & Glyn's believes technology should improve personal service, not replace it.

Williams & Glyn's believes modern technology can be a good servant but a bad master. As far as we're concerned it should be made to provide the kind of traditional banking service people used to take for granted. In fact it sometimes enables us to give services that would otherwise be impossible. Automatic cash dispensers allow us to give a 24-hour cash service. And we can even give you an 'instant statement' at any of our branches—a record of your latest transactions and current balance.

But more importantly, modern technology gives us the time to deal more fully with your financial problems. In fact we devote more management time and effort to individual accounts than most other banks.

We don't claim any of these points makes us unique. But add them together and they amount to a big difference—a bank that looks at banking from the customer's point of view.

If you would like a bank that has more time for its personal customers, call in at your local Williams & Glyn's branch and ask to see the manager.

## Some of the other small differences that add up to a big difference

## 1 Greater accuracy

Before we send your computer statement, it is checked by hand at your branch against your old cheques.

## 2 A system that cuts queueing

If a cashier is away, other staff can come forward to serve from the till at busy times.

## 3 High Yield Savings Scheme

The Nest Egg Plan can yield up to 14.5% p.a. and includes life insurance.

## 4 Old cheques returned

Your old cheques are returned automatically with your statement to make it easier to keep track of your spending.

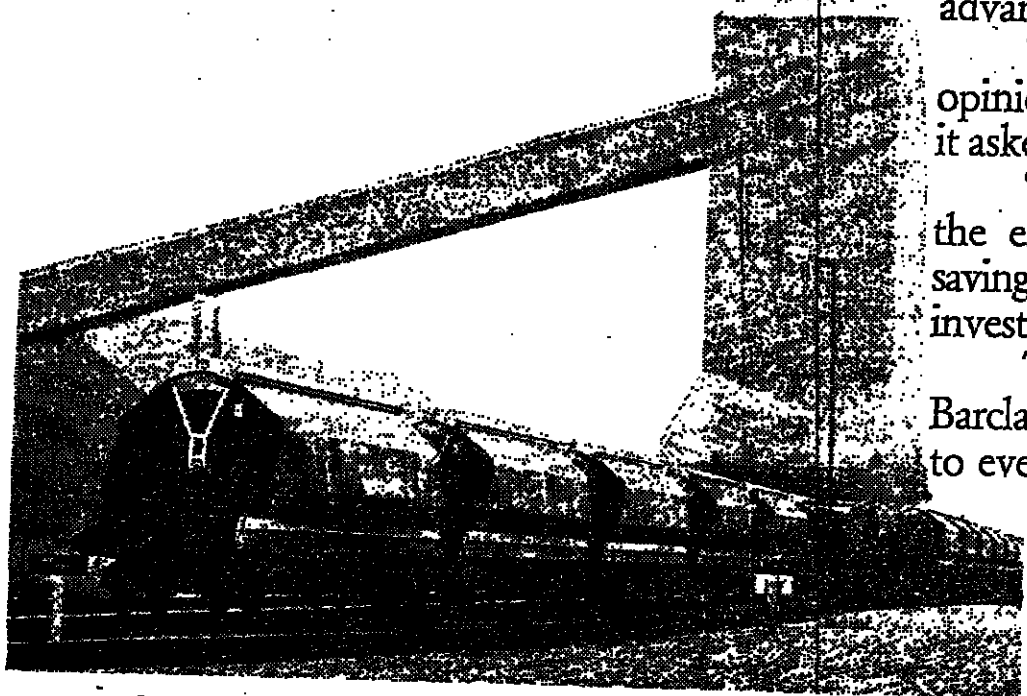
## 5 "Masterguard" Single Premium Comprehensive Insurance

A master policy that insures you and your family, your home and its contents.

**WILLIAMS & GLYN'S BANK LTD** ✱  
The most flexible of the big five banks



# WOULD BRITISH INDUSTRY BE HEALTHIER TAKING MONEY OUT OF THE BANK, NOT PUTTING IT IN?



An £18 million Medium Term Loan to Cleveland Potash will help turn Britain into a net exporter of potash.

The TUC and CBI seem to think so. Repeatedly they've issued warnings about under-investment. Their fear is that when the recovery of world trade that we've been hoping and praying for arrives, Britain will be in no shape to take advantage of it.

The Bank of England's of the same opinion. And in its circular last year it asked banks to:

"...direct advances towards the expansion of exports, the saving of imports and industrial investments."

This doesn't mean that we at Barclays are going to hand out money to everyone who comes knocking on our door.

The country won't get anywhere by throwing good money after bad.

We must pin our hopes and harden successful but under-invested firms.

We must put them in a position where they can win home markets; sell against other countries on world markets; compete with the French, Germans and Americans for overseas contracts.

Understandably, before parting with large sums of money, we'll need to ask a few questions of even the most successful firms.

We want to talk about your plans for the future, as well as getting a feel of the way you do business.

If you've been making full use of our banking services, we'll already have a good idea of your cash and tax position. All of which will pinpoint the kind of backing you need.

For instance, a Medium Term Loan for capital investment can be drawn in different ways.

Whereas one company would prefer it as a lump sum, another could rather draw it in instalments.

(By the way, despite the name, a Medium Term Loan can last as long as 10 years.)

For a third company, the bank's leasing facilities may be more attractive than a loan. Working capital is released and there are often tax advantages.

With all these schemes the terms of repayment can be constant, or vary season to season, year to year to suit your cash flow.

Sometimes payments can be suspended until you are benefiting fully from the investment. And in certain cases, you can repay the entire loan at the end of the period.

If you sell abroad, we can be of still more help.

To encourage foreign customers to place orders with you, we will always consider providing them with suitable finance through Barclays Bank International. It's a useful way to expand established markets quite apart from opening up new ones.

Having done that, we can often protect you against exchange rate fluctuations by selling foreign currency for you in advance.

We provide this protection for companies that buy abroad as well. Whether they import finished goods or raw materials.

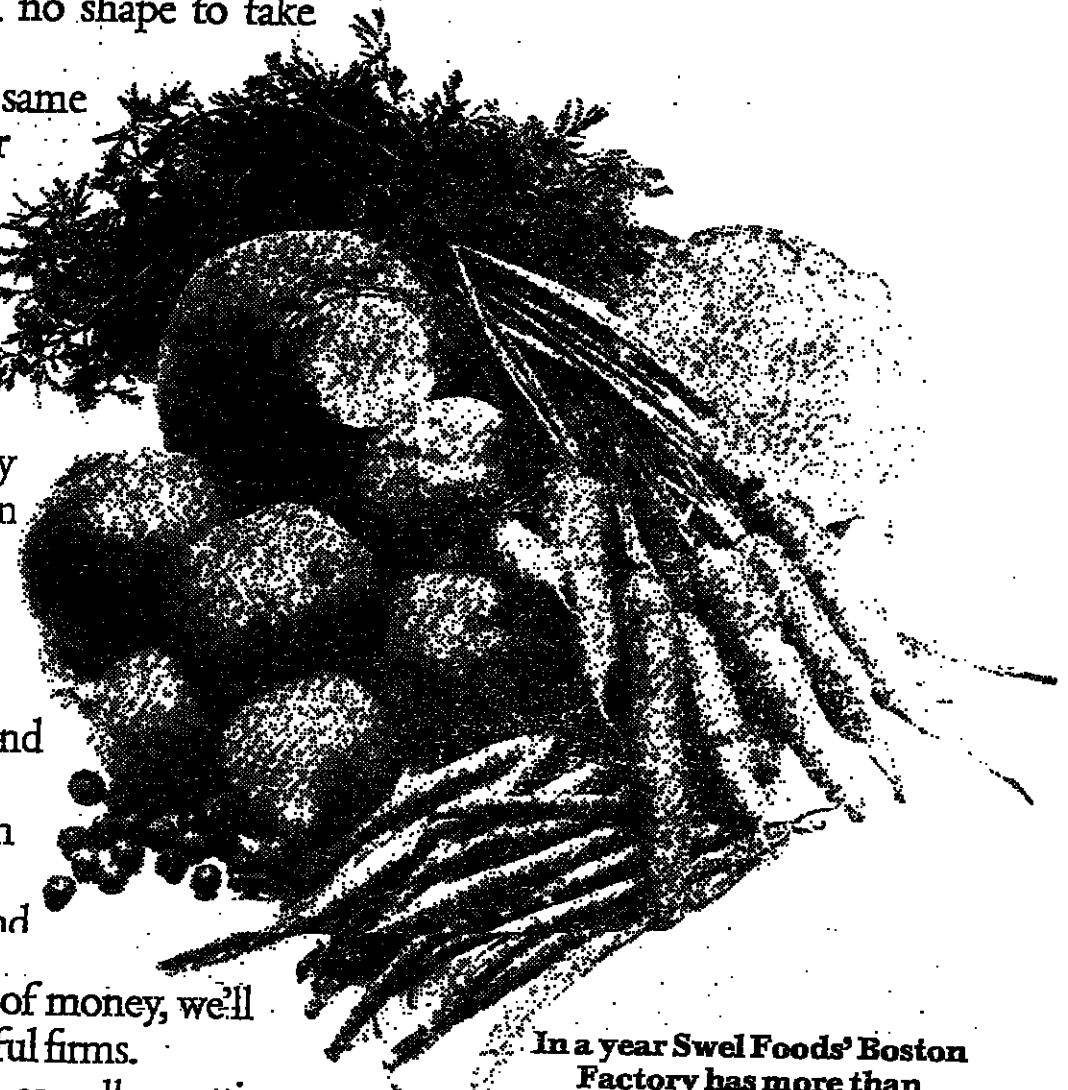
Whatever matter what backing or help is needed, the first step is always the same.

Arrange a meeting with your local Barclays Bank Manager.

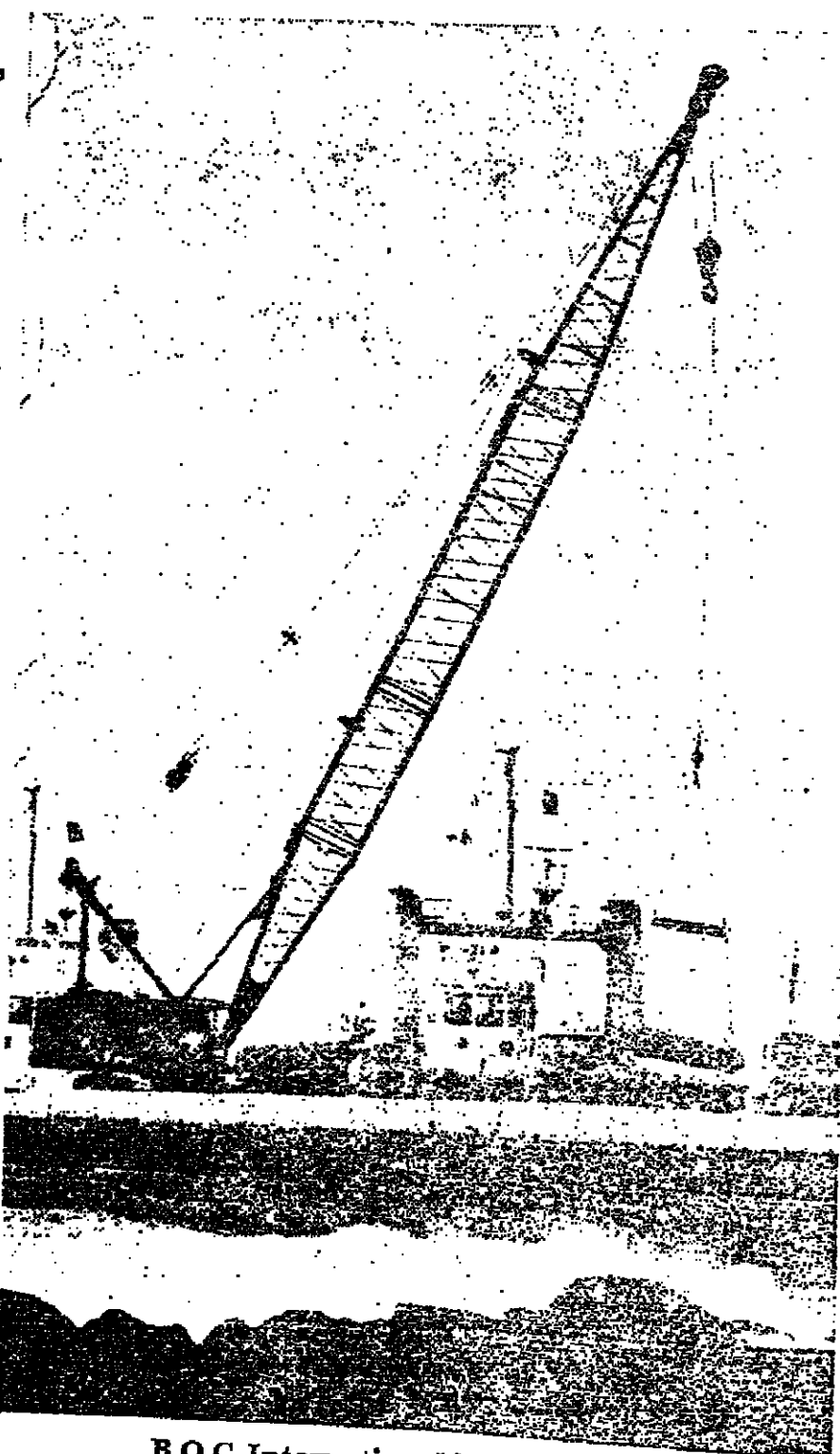
It follows there's truth in the old adage; it takes money to make money.



Massey Ferguson Perkins Ltd, has gained a £170 million contract. The Polish buyer was helped by Barclays with sterling and currency syndicated loans, repayable over several years.



In a year Swel Foods' Boston Factory has more than doubled production of dried vegetables by taking a £150,000 Medium Term Loan over 5 years for a new drier.



B.O.C. International is leasing a new £220,000 crane for 7 years through Barclays Bank. Oil pipe and heavy goods handling efficiency has increased by 30%.

**BARCLAYS**

مصارف الامم



## Ministry intervenes in dispute over oil storage in Shetland

By Charles Douglas-Horne

The Department of Energy yesterday called a meeting with representatives of the Shetland Islands Council in an attempt to resolve a deadlock over the council's demand that the oil companies should build underground caverns, rather than surface tanks, in which to store millions of barrels of oil which will be piped into Shetland from the Brent field.

Mr John Smith, the Minister of State, discussed the problem with Mr Ian Clark, Chief Executive of the Shetland Council, and Mr A. I. Tulloch, the convenor.

The point has been reached at which the disagreement over the Sullom Voe site in Shetland, chosen for the terminal for two oil pipelines, may cause damaging delay to the programme to make Britain self-sufficient in oil by 1980. Sullom Voe, when operational, will receive more than half of all the oil from Britain's North Sea fields.

Relations between the Shetland Council and the oil companies, led by Shell, Esso and BP, seem to have sunk to a low point of mutual distrust and recrimination. The council is adamant that the oil companies will not receive planning permission for any development—either at the terminal or elsewhere in the islands—which the council believes is not in the best long-term interests of the Shetlanders. And it has the necessary powers to maintain that position.

The oil companies' first

objection to the proposal to build underground caverns was that it would cost an extra £40m. The two sides have now reduced that to an agreed figure of £20m, with the council saying that, on certain calculations, the extra cost might be as little as £10m on a project costing about £350m for the first phase only.

The oil companies also say that, apart from the fact that the cavern scheme would set back their programme by two years, they have doubts about its technical feasibility.

Shetland Council believes that BP has invested too much in the area not to accede, ultimately, to the council's demands, and maintains that the oil companies have not been entirely straightforward with the council in previous dealings.

Thus, by the oil companies that they may be forced to demand a public inquiry are met with determination by the council not to yield the point, even under those conditions. In fact, although the Department of Energy intervened yesterday, it has no power to take over from the Shetland Council, which is equipped with formidable powers of control obtained through a private Act of Parliament in 1975.

An official of the Department of Energy said yesterday that the minister had discussed general problems of oil development with the two Shetlanders, but that no specific point about Sullom Voe was put to them.

"The Shetlanders must be free to organize their own planning facilities", he said.

## MP fined for altering MoT test certificate

Mr Arthur Lewis, aged 59, Labour MP for Newham, North-west, was convicted at Ealing Magistrates' Court, London, yesterday of altering an MoT test certificate. He was fined £75. He denied altering the certificate with intent to deceive. He said he was entering immediate notice of appeal.

The court was told that dates on a certificate Mr Lewis sent to the GLC licensing department at Ealing with an application for a new road tax disc in April last year had been altered.

Mr Lewis said he did not alter them and he told the magistrates of a visit to his home by two herbicide car cleaners in late 1974. He said one of the men had taken the car, a Ford Jodiac, from his home in Doveridge Gardens, Palmers Green, London, for testing. The likelihood explanation was that that man altered the dates and pocketed the test fee.

Mr Lewis told Mr Denis McArdle, for the defence, that he had not checked the certificate when the man brought it back, or before it was submitted to the GLC.

Asked about his campaign against road-tax dodgers, Mr Lewis said: "A friend of mine, a high-ranking Scotland Yard officer, told me I am considered as a bit of a nuisance to the establishment because of my persistence in asking questions about this aspect of road transport. I am particularly concerned about excise duty and failure to get cars tested for roadworthiness."



The jury checking coins in the Trial of the Pyx at Goldsmiths' Hall.

## Testing time for the Royal Mint

By Philip Howard

The Trial of the Pyx, the independent examination of the coinage that has been carried out in the same way for more than seven centuries and probably since before the Norman Conquest, was performed again yesterday.

Although this most hieratic liturgy at the temple of Miamon is exceedingly traditional, there were some significant innovations in this year's audit of the coins struck by the Royal Mint in the previous year. Nearly three times as many coins as usual were tested, partly because of inflation, and partly because decimal coinage for New Zealand was tested at the same time.

The ceremony was accord-

ingly held for the first time in the Every hall of the Goldsmiths' Company, an appropriately splendid cathedral of money in the English baroque style, with giant yellow marble pillars, richly coffered ceiling, and a gilded effigy of St Dunstan standing guard on the stairs. It was the last trial under the old order. New legislation means that next year only one specimen coin in 5,000 instead of one coin in 3,000 will have to be set apart by the mint in the pyx or sealed chest for trial.

The jury consisted of 36 "discreet and lawful" citizens of London, and more relevantly, members of the Goldsmiths' Company and wardens of its mysteries. They had to count, weigh, measure the size and configuration, and assay the purity of the metal of nearly 100,000 United Kingdom coins, and then, reconstituted as a separate jury, nearly 16,000 New Zealand coins.

The United Kingdom coinage was of 2,000 gold sovereigns, almost exactly the value of the gold coinage submitted at the

Trial of the Pyx a century ago; 31 Maundy silver coins; and a vast quantity of cupro-nickel coinage. The verdicts will determine the justness of coinage worth £45m and five million New Zealand dollars.

The ceremonies were suitably solemn and elaborate for a matter as serious as money. They were presided over in the role of high priest and hierophant by the Queen's Remembrancer, Master I. H. Jacob, wearing and occasionally removing a black three-cornered cap on his wig.

The jury took the oath to make the assay "well and truly after their knowledge and discretion", and fell to counting with a mighty clinking. They will give their verdicts on May 21.

It will be a sensation and a scandal if they find anything wrong. Though, of course and alas, they are testing only the composition of the coinage, and are giving absolutely no guarantee that its value will not have decreased considerably by May.

## Home treatment 'good for most minor illness'

By John Roper  
Medical Reporter

Self-treatment of minor illness with medicines available without a doctor's prescription is effective against three quarters of apparent symptoms, a study at the department of community medicine at Guy's Hospital, London, has found.

The results were given in a paper to the annual meeting in London yesterday of the Association of European, the Specialities Pharmacological Grand Public, the association of makers and distributors of proprietary medicines.

Dr J. A. D. Anderson, head of the Guy's department, said analysis of results from more than 600 patients was not complete but a panel of three doctors considered that only 5 per cent of symptoms were treated in a possibly harmful way. He concluded that most people treated their minor ill health themselves efficiently and responsibly; but that they should understand that the medicines alleviated symptoms only, did not cure, and should be used only if the illness soon cleared up.

The study found that people who had not consulted their doctor for a year saw themselves as being healthier and

more self-reliant about their health than those who sought medical advice.

Dr Anderson suggested that family doctors had a responsibility to mould patients' attitudes more towards self-treatment of minor illness. It was reasonable to say that for many of today's ailments palliation was the best that could be achieved with current knowledge, and if the right self-medication could be selected little more was required of doctors when they should not do so. Doctors needed to agree with makers of "over-the-counter" medicines on the duration of safe self-treatment.

About 250 delegates from 18 countries attended the conference. The British group, the Proprietary Association of Great Britain, is awaiting the Government's decision on the general sale list for home medicines, expected to be published within two weeks, laying down which medicines may be bought without prescription.

## District council rates to rise by average of 15%

By Christopher Warman  
Local Government Correspondent

Ratepayers in the non-metropolitan areas of England and Wales can expect average rate increases of about 15 per cent from April, according to the latest figures compiled by the Association of District Councils.

The forecast is based on returns from just over a third of the 333 non-metropolitan districts, with estimates of the county and water rates.

So far, 119 district councils have announced their proposed rates, of which 40 show an increase, 53 a reduction, and 26 no change. The reductions range from 0.1 per cent to 28.7

per cent, the figure at Nottingham. Increases range from 0.4 per cent to 31.7 per cent, Guildford, disclosing the largest increase.

In the non-metropolitan areas the counties have the biggest costs through providing the expensive services such as education and social services. The result is that Nottingham ratepayers will still face an increase in their total rate bill, when the county precept and the water rate are added.

In Guildford the situation is worse. Surrey County Council found itself penalized by a loss in the Government's rates-support grant, and have had to increase its precept by about a fifth.

## Synod backs attack on sale of redundant churches for use as Masonic halls

By Clifford Longley

Religious Affairs Correspondent

The sale of redundant church buildings for use as Masonic halls was attacked in the General Synod of the Church of England yesterday by Dr Barbara Cleeve, of Lichfield, a lay member. There was obviously considerable support for her views.

She said she had been consulted by a young man who had joined the Freemasons without knowing what was entailed. He came to her in some distress. In spite of his vow of secrecy, he showed her the requirements for the twenty-first degree of Masonry, which stated "that Christ was a prophet, one equal to a list of prophets whose names were given".

She continued: "This young man who believed in Christ as divine Lord and saviour was expected to express obedience to his teaching. I know there are Masonic lodges specifically for he clergy, and perhaps modification in the teaching is made for them. Since the teaching of Freemasonry is thus clearly anti-Christian, I should ask, please, that no further redundant churches should be put to use as Masonic halls."

Dr Cawthorne's brief speech brought considerable applause from synod members. Sir Ronald Harris, first Church House Commissioner, said the concern about the sale of London church buildings to Freemasonic uses would be noted, in view of the synod's support for Dr Cawthorne. It was an extremely difficult question, he added.

Opening a general debate on the Church Commissioners' last annual report, Sir Ronald said the reduction in national inflation was a relief to the church. But the church should not ignore the call for increased giving.

The commissioners had reluctantly decided that they would not provide funds for investment in residential property. They were proposing to sell selected parts of existing Church Commissioners' estates. The long-term investment prospects for residential property remained uncertain, Sir Ronald said.

The debate concluded without any criticism of the Church Commissioners' investment policies in Southern Africa, or of their decision to support a motion at the annual meeting of Midland Bank calling for an end to loans to South Africa.

(The commissioners' decision was criticized by the Bishop of Chester in a letter to *The Times* yesterday.)

The General Synod followed the line taken by the bishops in the House of Lords debate two weeks ago: no new legislation on euthanasia was needed. The law was already adequate, the synod believed, although several speakers criticized present standards of care for the dying.

The Bishop of Truro, the Right Rev Graham Leonard, said the greater the power and influence of the state the more necessary it was to insist on the sanctity of life. Professor Sir Norman Anderson, chairman of the House of Laity, declared: "What inspires the demands for meddlesome legislation is meddlesome medicine." He also criticized the unwise use of medical resources which caused distress to patients and relatives.

The synod accepted the Board for Social Responsibility's report on euthanasia and the care of the dying. The report called for special nursing skills to relieve suffering in cases of terminal illness, and deplored excessive surgical interventions by doctors attempting to prolong life.

## Talks on disposal of nuclear waste at sea

By Pearce Wright  
Science Editor

Negotiations have begun between the Government and the Nuclear Energy Agency on the best way to dispose of 1,000 tons of low-level radioactive waste at sea from storage sites in the United Kingdom.

Most of the waste consists of materials such as nuclear fuel elements contaminated after use in power stations. Mr Benn, Secretary of State for Energy, said in a Commons speech yesterday that that was a most suitable way of disposing of solid low-activity radioactive waste.

The dumping area used by members of the Nuclear Energy Agency is 600 miles out in the north-east Atlantic at a depth 3,000 to 4,000 metres. Britain's dumped 6,500 tons since 1971 under international arrangements agreed 27 years ago.

## leah by Whittle ise woman fails

A woman jailed for four years for her part in a £50,000 ransom paid on the parents of a 12-year-old boy, the murdered son of a woman, lost her appeal against sentence yesterday. The plot by Mrs Dorothy Ann Lee-James, aged 30, and her husband, Brian Davis, was monstrous, Lord Justice Bridge said in the Court of Appeal. Mrs Lee-James, of Huxley Road, Uxbridge, was jailed at Uxbridge Crown Court on 24 for conspiracy to kidnap and cash with menaces. Her husband was never traced.

## pinoza's ethics preferred to Aristotle's

By Staff Reporter

Stuart Hampshire, Warden of Newham College, Oxford, might complete his Thelking to Britain Fund Lecture at the British Academy. The subject of the three lectures has been a comparison of radically different concepts of morality. The first, titled "The Ethics of Aristotle", stated that our ordinary moral ideas have to be accepted as the firm basis of moral law. According to that concept, philosophy can look for unsuspected coherence in intuitions; but it will not mentally change our moral law, which rests on common sense.

The other conception of morality, persuasively stated by Spinoza, suggests that our ordinary moral intuitions are founded on superstitions, and particularly on a false theory of the nature of thought and of free will. According to that, moral philosophy ought to lead to a moral conversion and to a new outlook on the world, an outlook that can be called naturalism.

In his final lecture last night Mr Hampshire came down on the side of the second conception, and speculated on its future which, he argued, would depend on the future of psychology.

Mr Hampshire expounded

Spinoza's theory of the relation between mind and body; and he predicted that psychology, particularly clinical psychology, would develop along the path suggested by Spinoza. He argued that the order of events in a man's mind and the order of events in his body are aspects of the same order of events in that person.

As physical remedies for mental aberrations are increasingly developed, we shall at the same time realize that a better understanding of an unconscious sort is equally a path to improvement. Neither way excludes, or even is a complement to, the other. On the contrary, both are necessary.

# You handle the exports, we'll guard the till.

We paid exporters nearly £33 million in 1975 because they didn't get the money from their buyers.

These days more firms are selling more overseas.

But, without ECGD cover, increasing exports can mean increasing risks—even in the most prosperous markets.

ECGD covers against the overseas

buyer's insolvency or failure to pay, as well as difficulties over transfer.

ECGD insurance will give you the confidence to win more export orders especially from new buyers.

If you want your firm to sell more abroad more safely, contact ECGD now.

## ECGD

INSURANCE FOR BRITISH EXPORTERS

ACTION NOW: Contact the Information Officer, Export Credits Guarantee Department, quoting reference T.C. at Glasgow, Belfast, Leeds, Manchester, Birmingham, Cambridge, Bristol, London West End, Croydon or Tottenham Offices or Brian Richardson, Information Section T.C. ECGD, Aldermanbury House, Aldermanbury, London EC2P 2EL. (Tel: 01-606 6699 ext 617).







ADVERTISER'S ANNOUNCEMENT

We'll take  
more care  
of you

# British airways ANNOUNCE

Friday, February 27, 1976



## The only jumbo service to the East Caribbean NOW TRINIDAD AND BARBADOS GET 747s

February route report:

### NORTH AMERICA



### Victory on U.S. routes

ORE passengers flew from Britain to the USA with British Airways last summer than with any other airline.

Indeed, on scheduled services from the United Kingdom to the United States, British Airways carried a third more passengers than any competitor.

This too is a great year to go to North America — for holidaymakers, businessmen, sportsmen, everyone. There are three tremendous attractions:

★ The Bicentennial. The United States will be celebrating the 200th anniversary of its independence, from coast to coast. And there will be a great welcome for the British.

★ The Olympic Games in Montreal. It is likely, once again, to become one of the greatest shows on earth.

★ The expected upswing in the North American economy. This must bring big opportunities to British exporters.

### The gateways

For all travellers, British Airways is the best way across the North Atlantic. It has more services out of the UK than any other airline and serves ten key cities — Boston, Chicago, Detroit, Los Angeles, Miami, New York, Philadelphia, Washington, Montreal and Toronto.

All these cities can be reached by direct flights from London's Heathrow, and, in addition, there are direct services to New York, Montreal and Toronto from Glasgow and Manchester.

At three of the gateway cities, British Airways built "air bridges" with U.S. airlines to other cities.

The air bridges are:

From Miami to the oil and space city of Houston, with Continental Airlines.

From Miami to the resort of Tampa, with Eastern Airlines.

From Washington to New Orleans, the oil city and jazz capital of the world, also with Eastern.

From Chicago to San Francisco, the financial centre of the West with United Airlines.

From Chicago to the industrial centre of Dallas with Braniff International.

Chicago is the transport crossroads of thethern United States, British Airways operates there are particularly strong, with good connecting flights by United and American Airlines.

African also offers connections from British Airways services at Boston, New York and Birmingham.

### The cost

There is a range of fares to suit every traveller to North America.

First-class and economy fares are primarily for those who fly on business.

Poundstretcher low fares for the leisure market. Shown below are return fares to York for April to June but there are similar categories on all scheduled flights.

22 to 45 day advance purchase excursion (APEX) from £130

22 to 45 day excursion from £165

14 to 21 day excursion from £214

There are also Advance Booking Charter flights which are also available by O.A.T. available to New York, Chicago, Los Angeles, and Toronto. Prices summer start at £116.

For quality inclusive holidays, British Airways signs and Speedbird holidays start at £180 per week.

Remember there will soon be another great way of flying to America — CONCORDE!

By ANNOUNCE REPORTER

THE BOEING 747 jumbo jet is to be introduced between London, Barbados and Trinidad by British Airways from April because of the expanding business market in the eastern Caribbean.

The airline will continue to operate 707 flights to that area.

The wide-body service will depart on Saturdays, which the airline's experience has shown as the day on which most people want to travel to this area — leaving London, at 1115.

It will fly non-stop to Barbados, and then go on to Port of Spain, Trinidad.

The arrival of the 747 on this important route will increase the number of seats on offer by British Airways this coming summer.

### Upstairs bar

For all passengers between London and the eastern Caribbean, the spacious 747 will offer a new dimension in travel, with the added facility for those in the first-class cabin of an upstairs lounge and bar.

For holiday makers able to make their plans at least two months before they want to fly, O.A.T. offer low Advanced Booking Charter fares to Barbados on the 747.

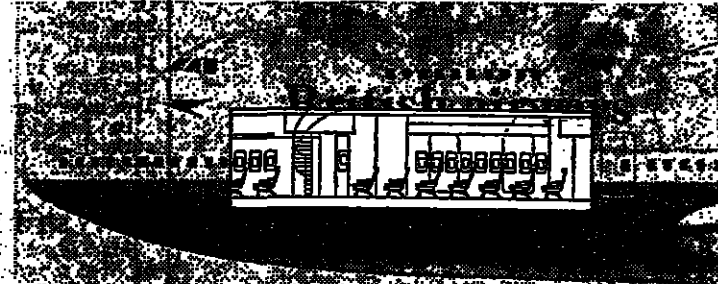
Passengers wanting to fly on to Grenada and St Vincent will have same-day connections from Barbados, while those bound for Tobago will have a similarly quick service from Port of Spain.

### Four flights

The British Airways 747 service each Saturday will be backed up by Boeing 707 flights to Barbados from London on Mondays (Tuesdays from the beginning of June), Wednesdays, Thursdays and Sundays, and to Trinidad on Mondays, Tuesday (from June), Thursdays and Sundays.

To Antigua, British Airways has four non-stop flights each week, to Georgetown four flights each week, and to St Lucia two flights each week.

## New Executive Cabin is tested



A NEW, enhanced economy class of service is to be introduced by British Airways primarily for the business traveller.

Beginning as an experiment in April between London and Hong Kong the 48 seats of zone B on Boeing 747 aircraft — the section immediately behind first-class — will become an Executive Cabin, available to full fare-paying economy passengers, the majority of whom are business travellers.

If the experiment is successful, the new cabin will be introduced on other routes.

### Free

Zone B has been chosen for its convenience for easy embarkation and disembarkation and service. Bar service is free. A choice of smoking or non-smoking seats will be available and audio in-flight entertainment and magazines will be provided free.

British Airways is also considering the practicality of providing dictating facilities and air-to-ground radio telephone.

## Trunk lines are busy

BRITISH AIRWAYS is to increase the frequency of its flights to Belfast to six each weekday from April 1. This is in line with the policy of continually improving services on the domestic trunk routes from London Heathrow to Glasgow, Edinburgh and Belfast.

High frequency — and the guaranteed service of the Glasgow Shuttle — mean that businessmen can often complete assignments in half a day.

And the services to Heathrow give businessmen in Glasgow, Edinburgh and Belfast the added benefit of easy connections to flights around the world.



The Careenage at Bridgetown, Barbados, which is close to the business quarter.

## Jordan gets new VC10 service

BRITISH AIRWAYS re-started services to Jordan on February 21 after an absence of eight years. It has introduced a weekly non-stop service to Amman with its popular, rear-engined VC10 airliner.

The new service leaves London at 1215 on Saturdays and arrives in Amman at 1850 local time. From April, the service will be stepped up to twice-weekly, with a departure from London on Wednesdays in addition to Saturdays.

### Rawalpindi

These flights will depart London at 1600 and continue on from Amman to Rawalpindi — a brand new destination for British Airways. Rawalpindi provides access to Northern Pakistan towns such as Lahore, Lyallpur, Peshawar and Multan.

● In addition to Amman, Beirut is served three times a week.

● British Airways now has a more comprehensive coverage of the eastern Mediterranean area than any other airline.

It serves 12 destinations in this region, and virtually all of its flights are non-stop from London.

London/Athens is British Airways' busiest route in the area. Eighteen services each week cater for businessmen, holidaymakers and those going to visit friends and relations.

At the West London Terminal, passengers booked on European and domestic services can use a frequent bus service — one every ten minutes during peak times.

Bus fare from both terminals is 80p.

## Bus to the sky

FOR an increasing number of British Airways passengers, their journeys start not at Heathrow Airport, London, but at one of the airline's two town terminals.

The terminal at Victoria offers travellers full check-in facilities and a quick ride out to the airport by coaches that connect with British Airways inter-continental flights from Heathrow's Terminal Three.

At the West London Terminal, passengers booked on European and domestic services can use a frequent bus service — one every ten minutes during peak times.

Bus fare from both terminals is 80p.



CHEFS from British Airways had a great day at the Hotelympia 1976 competition in London. Above are the chefs with their trophies.



CHEFS from British Airways had a great day at the Hotelympia 1976 competition in London. Above are the chefs with their trophies.

## The Concorde package

THE world's first supersonic inclusive tours will start on March 1. These British Airways Sovereign Holidays to Bahrain are tailored to suit both business-hunters and travellers who want to be among the first to fly in Concorde.

The price for this unique tour? For a basic Monday to Thursday stay, \$785 for a single room or £742 for each person sharing a double-room.

● British Airways services to India, Australia and the Far East can be joined in Bahrain by those travellers who want to make the first part of their journey by Concorde.

For reservations and further details, see your local travel agent or British Airways shop.



# Portugal leaders sign agreement to introduce civilian rule

From Michael Kalpe Lisbon, Feb 26

Portugal's military and civilian leaders tonight signed a new power-sharing pact to precede general elections and the introduction of civilian rule.

Under the terms of the pact the Revolutionary Council, a military body, will relinquish its supreme powers and become a consultative one in all but defence and other military matters.

The five main parties who signed the document in a televised ceremony at the presidential palace were the socialists, the centre-left Popular Democratic, the Communists and their allies, the Portuguese Democratic Movement and the Centre Social Democrats.

The pact is to be written into the new constitution, on the basis of which free parliamentary elections—the first for 50 years—are to be held this spring.

## 10,000 at Alicante funeral

From Our Correspondent Madrid, Feb 26

About 10,000 people today attended the funeral in Eldu, near Alicante, of a young worker shot dead by police in a demonstration yesterday. Paramilitary Civil Guards guarded the cemetery and hundreds of workers took the day off to attend the funeral.

Workers today planned to hold a one-day strike in protest against the shooting. In

# Reconciling Frenchmen with their telephones

## Minister pledges to cut waiting time for both new lines and dialling tone

From Charles Hargrove Paris, Feb 26

A current joke in France is that half the country is waiting for a telephone and the other half is waiting for a dialling tone. The fact that M. Norbert Segard, the State Secretary for Posts and Telegraphs is the seventh holder of that office in two years must, in the opinion of many Frenchmen, be connected with what appears to be the permanent incapacity of the country to endow itself with a modern and efficient telephone system.

This is the more so as M. Segard's predecessor, M. Aymar Achille-Fould, had been successful in making the telephone efficient—he was not given the time—at least, in bringing back peace and harmony to relations between the Government and post and telephone workers after the great strike of November 1974. His exclusion from that post in the last reshuffle was all the more surprising; but it was essentially political.

He told a press conference today, the first since he took over the post, that by 1982 it would take a fortnight on average to obtain a telephone. At present the waiting time is about one year, though that is an improvement on the 16 months required in 1974.

By 1982, M. Segard went on, the French telephone network should have caught up with that of other leading European countries, with 20 million lines in operation, compared with seven million today.

It is an ambitious objective, which Frenchmen are bound to view with a good deal of scepticism. Every new Minister of Posts begins his tour of duty with similarly attractive promises. But M. Segard emphasized that an unprecedented financial effort was being made to ensure these promises did not only remain on paper.

The investment budget for telephones would increase this year by 27 per cent to 18,700,000 francs (£2,700,000). The number of additional public telephones would be raised from 5,000 to 7,000. At present there are about 23,000 throughout the country, or 43 per 100,000 inhabitants. In Britain and the German Federal Republic, the ratio is 133 and 139 respectively.

Those who already have the telephone will be given the choice, at a price, of several improved models of receivers, with a keyboard instead of a dial; a special switch to prevent asides from being heard at the other end; a locking system to stop unauthorized users from making long-distance calls; and a telephone without wires which can be carried round from one room to another.

The minister said that the objective was to "reconcile Frenchmen with the telephone". It was a long-term objective, but an unprecedented effort had already been made. Thus when 4.5 per cent of telephone users waited more than three seconds for a dialling tone in 1975, now only 2.5 per cent did so.

"The saying that half France was waiting for the telephone and the other for the dialling tone was therefore about to become a legend", he added. This would be achieved by the introduction of new telephone exchanges this year. Telephone directories would be made more legible.

M. Segard also promised a more efficient postal service, and the creation of a "city express" delivery service, which existed so far only between cities on an experimental basis in Lyons, Marseilles, Rennes, Saint-Brieux, and Metz. Letters and parcels up to 5 kilos (up to 11lb) would be delivered within hours within these towns.

# Italian minister views CIA charges lightly

From Our Correspondent Rome, Feb 26

Signor Mariano Rumor, the Italian Foreign Minister, today dealt lightly with allegations of political interference by the Central Intelligence Agency (CIA) in Italy as fresh charges of intrigues arrived from Washington.

Behaviour which did not make for "clarity in our relations" should not be neglected, Signor Rumor told the Chamber of Deputies foreign relations committee. But he emphasized that Italy's friendship and alliance with the United States were and must remain beyond discussion.

Signor Rumor was speaking as Parliament came to grips with the urgent issues which have been accumulating during seven weeks of inactivity imposed by the government crisis.

Signor Moro's weak Christian Democrat minority Government last night cleared its final hurdle when it received the Senate's vote of confidence.

The Government owes its existence to the abstention in both houses of its former allies, the Socialists and Republicans. Immediately the Chamber of Deputies was forced to face up to the burning issue of abortion, which poses the main threat to the Government's survival.

The debate finds the lay and left-wing parties lined up against the Christian Democrats and neo-fascists, yet failure to pass the Bill in the next few weeks will mean a national referendum on the issue, which only the neo-fascists want.

Time is scarce because Parliament will be in recess for most of next month while four parties hold congresses. Meanwhile, the neo-fascists are attempting to stop the debate on a constitutional point and have listed 35 members to speak, while the Christian Democrats have put down 12.

Speaking in the foreign relations committee on the CIA and Lockheed corruption allegations Signor Rumor said the Government would continue to do everything necessary to obtain all the data from the United States signal committee of tion.

"It is necessary atmosphere of uncertainty should not be such an important our international relations. It was in the ir both Italy and the Unit to eliminate any 'dev'.

Signor Umberto C communist, replied: Signor Rumor did not seem realized the importan revelations by the P mice investigating t He whetted the cases of political and corruption, other str money: have not been by the United States s vice to fuel terrorism. Claiming that the Sarcos had spent m 51,000 lire (about : Italy to prevent the Co attaining power, Sign called for a firmer r cause otherwise (Ital lose its description as pendent country."

The Turin daily n La Stampa today what it claimed were of the Pike commissio linking a former Amer ambassador in Rome with Vito Miceli, former he Italian secret service, charged with plotting, and 50 Italian politici

The alleged docum cured about \$800,000 (\$400,000) said to have l by Mr Graham Martin mer ambassador, to Miceli to finance a r press campaign for that purpose.

Instead General i alleged to have confes to Mr Martin's succe John Volpe, that he p money on to 50 polit the same time he be Volpe to continue the funds because otherw would "turn against" Volpe refused, La Stu. The incident allege place a year before Miceli was arrested.

## UN seeks new sites for strike-bound conferences

From Our Correspondent Geneva, Feb 26

Arrangements for the relocation of strike-bound conferences were being sought today as the Palais des Nations, the European office of the United Nations, remained paralysed for the second day running, deprived of power, heating and telephone services.

Strike leaders said they hoped a firm agreement would shortly be reached with the administration on salary increases of about 16 per cent, retroactive to last year. This is in accordance with the original mutual commitment to abide by the results of an independent survey comparing United Nations wage levels with those prevailing commercially in Geneva.

The net monthly salary (after deduction of income tax) of most of the voluntary strikers is said to average between 2,000 and 2,500 Swiss francs (about £400 to £500)—approximately the same as in the upper category of experienced multinational secretaries in Geneva.

While the 200 staff of the General Agreement on Tariffs and Trade (GATT) secretariat held a one-day sympathy strike today, the specialized agencies, such as the International Labour Organization, have continued working. While the outcome of the survey applies equally to them, their directors have given assurances apparently regarded as satisfactory.

The disarmament conference was among the eight that should have met today in the Palais. The Human Rights Commission of 32 nations is already using a Swiss-owned conference centre near the Palais, an example others may follow. Narcotics commission delegates met at an hotel.

## Mr Jones urges 35-hour week throughout EEC

From Our Own Correspondent Brussels, Feb 26

Carrying his offensive against unemployment into the councils of the EEC, Mr Jack Jones, general secretary of the Transport and General Workers' Union, called here today on European governments, employers and trade unions to campaign jointly for a 35-hour working week.

Speaking at a meeting of the EEC's economic and social committee, Mr Jones said that a shorter working week was necessary to counter a clear international trend of rising structural and technological unemployment.

Mr Jones went on: "Given that for reasons of economic and social justice we must insist on the ever more progressive distribution of income and wealth, and a return to full employment, I submit that governments, employers and unions must share out the available work through a substantial reduction of the working week."

Enlarging on his proposal later to journalists, Mr Jones said that he had in mind a 35-hour week. He intended to raise the matter tomorrow at a meeting of the executive board of the European Trade Unions Confederation (ETUC) and hoped to get backing for his proposal at the ETUC congress in April.

The TUC had long supported a 35-hour week, Mr Jones said, but to introduce it un would weaken British competitiveness. If adopted th Europe, however, it co about a substantial red the unemployment lev

Mr Jones made clear a 35-hour week was the answer to fun structural changes in ment. "New indust capital-intensive and more with fewer peo there is evidence that can be reduced by a of working hours."

In his speech to mittee, Mr Jones urg economic deflation EEC countries with b payment surpluses create expanding de the output of other and the rest of the wo

The prospect of t countries being dragg and further back by tl of servicing mountin; and external debt was spelt disaster to any community.

The committee also a report presented by Easner, general sec the General and Workers Union, its r on unemployment, wh on governments to national targets for r in unemployment lev a specified time. Ther more than five millie in the EEC.

## Airline food poisoning toll now four

Pinneberg, West Germany, Feb 26.—Two German men holidaymakers have died after returning from the Canary Islands in a Spanish charter airliner.

Health authorities said 385 more Germans are suffering from food poisoning in Germany and in the Canary Islands. Of these 33 are in West German hospitals. A report from Helsinki says that about 70 films are in hospital after flying from the Canary Islands. Two have died.

In Madrid, Spanish health authorities blamed food prepared in Las Palmas.

## Lorry strike spreads

Madrid, Feb 26.—Four out of five Spanish lorry drivers were idle today as a four-day strike in the capital against tax arrangements spread to all parts of the country.

## Man arrested in French kidnapping

From Our Own Correspondent Paris, Feb 26

A man suspected one of the kidnap Christian Mérieux, 39, in December, arrested in Paris, the of the Interior said was named as M. Louis.

The man was caught day while trying to c gold bars some of th notes in which the ro been paid.

The boy, son of the and director general ing French pharm firm, and grandson founder of Berlet, building firm, was p payment of a 16i (£1,700,000) ransom.

The police throug three days of the k have maintained a news blackout on the

## Swedes may end penalty for incest after age of 1

From Our Correspondent Stockholm, Feb 26

Proposals to abolish penalties for incest for people over 18, and to lower the age of sexual consent from 15 to 14, were met with general approval today by Swedish political leaders. The proposals were submitted to the Justice Ministry by a Government commission.

They also urged revised legislation deleting special refernces to homosexual acts, so view homosexual as well as heterosexual activities without distinction.

Informed sources said that all five Swedish political parties generally favoured the commission's report and that legislation based upon it might be passed in Parliament as next year.

The report noted t young people were ha course before the st without legal action, in certain circumsta age of consent shoul lower than 14. Recc have noted that grow bers of Swedes in the age bracket have b course.

Other recommenda clude punishing ex only if molestation oc reducing the minimu for rape from two yet months' imprisonment occurs relatively rar country which view enlightened in m sexual behaviour.

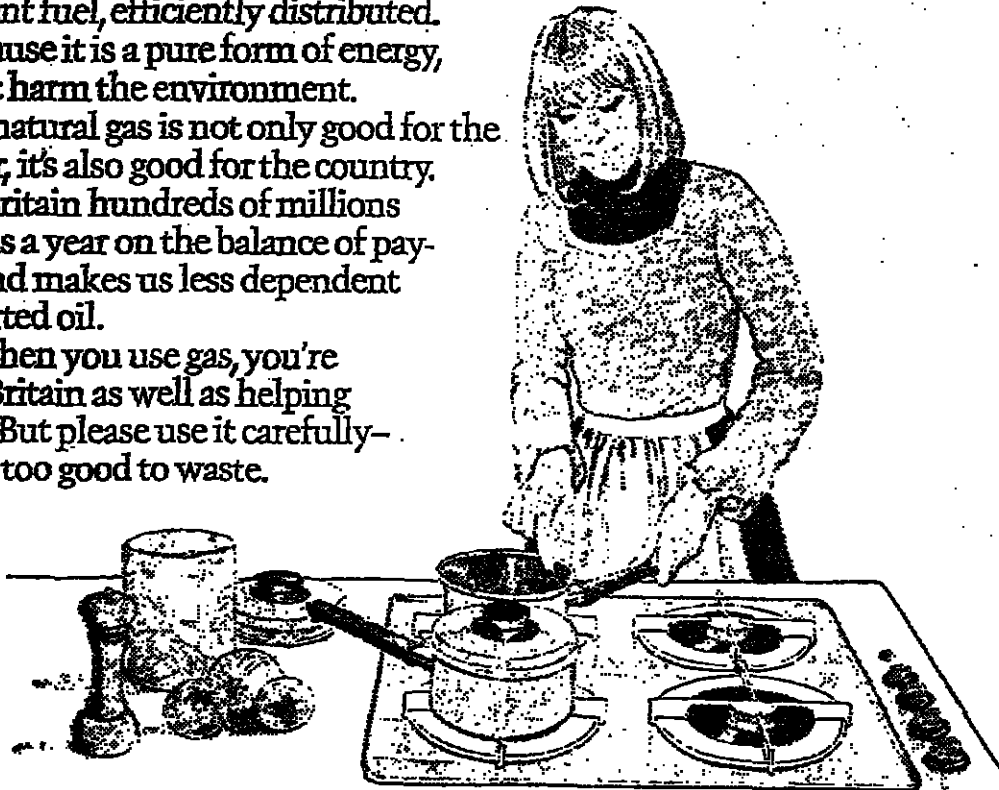
# Gas

## OVER 13 MILLION CUSTOMERS CAN'T BE WRONG.

Millions of people have chosen to use gas to heat their homes and cook their meals—and with good reason. Gas is clean, controllable and reasonably priced. It is an efficient fuel, efficiently distributed. And because it is a pure form of energy, it doesn't harm the environment.

But natural gas is not only good for the customer, it's also good for the country. It saves Britain hundreds of millions of pounds a year on the balance of payments, and makes us less dependent on imported oil.

So when you use gas, you're helping Britain as well as helping yourself. But please use it carefully—it's much too good to waste.



### HOW YOU CAN SAVE GAS AND MONEY

- 1 Use your central heating time clock sensibly
- 2 Turn your thermostat down a degree or two
- 3 Turn off unnecessary radiators
- 4 Insulate your roof space and hot water system
- 5 Have your gas equipment properly maintained and serviced
- 6 Ask at your local showroom for further information about how to save gas—and save money



BRITISH GAS

صيانة الغاز



# Lord Greenhill opens Rhodesia talks as Government official warns immediate black rule

He added: "The conclusion to be drawn is inescapable. The only guarantee of future stability, prosperity and harmony in Rhodesia is to retain

Dr. Waldheim acknowledged that efforts were being made to reach a peaceful settlement of the issue in southern Africa.

Although the aid is far from the \$4,000m Egypt needs to revive its economy, Egyptians welcomed the Saudi gesture as an example for other wealthy Gulf states to follow.

any attempts to freeze the Middle East crisis, continue to maintain the initiative and strengthen Arab efforts against any aggressive acts which Israel may commit", the communiqué

next stop, he told a British television journalist that no Arab state was ready to make a separate peace with Israel and that there were moves aimed at an overall settlement of the

Washington, Feb. 26.—Judge John Sirica, who presided over the Watergate cover-up trial, left hospital today to convalesce from a heart attack which he suffered on February 5.—

Canberra, Feb. 26.—A 13-foot tiger shark impaled itself on the bow of the Australian guided missile destroyer Hobart today and fouled the ship's

From Peter Strafford  
New York, Feb 26

From Peter Strafford  
New York, Feb 26

Washington, Feb. 26.—Judge John Sirica, who presided over the Watergate cover-up trial, left hospital today to convalesce from a heart attack which he suffered on February 5—

Canberra, Feb. 26.—A 13-foot tiger shark impaled itself on the bow of the Australian guided missile destroyer Hobart today and fouled the ship's

## Egypt to get £150m Saudi aid

Although the aid is far from the \$4,000m Egypt needs to revive its economy, Egyptians welcomed the Saudi gesture as an example for other wealthy Gulf states to follow.

mobilize their potential to foil any attempts to freeze the Middle East crisis, continue to retain the initiative and strengthen Arab efforts against any aggressive acts which Israel may commit", the communiqué

In Muscat, President Sadat's next stop, he told a British television journalist that no Arab state was ready to make a separate peace with Israel and that there were moves aimed at an overall settlement of the

**leaves hospital**  
Washington, Feb. 26.—Judge John Sirica, who presided over the Watergate cover-up trial, left hospital today to convalesce from a heart attack which he suffered on February 5.—

## Impaled shark

Washington, Feb. 26.—Judge John Sirica, who presided over the Watergate cover-up trial, left hospital today to convalesce from a heart attack which he suffered on February 5.—*Reuter.*

Canberra, Feb. 26.—A 13-foot tiger shark impaled itself on the bow of the Australian guided missile destroyer Hobart today and fouled the ship's radar system. — *Barren*

Edmund Stevens  
row. Feb 26

one day Mr J

handicapped by a scarcity of information and lack of personal access to the delegates. So far no texts of reports or speeches have been made available at the press centre in the Inquirer Hotel in central Moscow, either in the original or in translation.

# Love

vt

are

8-10

ret

te

Continued from page 1

more than 100 of the men  
consternation all round,  
resident pressed through  
ong, squeezing hands and  
ers with comments such  
d bless you, son . . . I'm  
of you, damned proud of  
He was not apparently  
of the bewilderment :  
ral Salt, surrounded to

Relating one conversation with a soldier who became a father that morning, Mr Johnson wrote: "It tore my heart out to send back to combat a man whose first son had just been born."

Today, the Army chief spokesman confirmed the story. With a veiled reference to General Blackburn, he said the

the 1990s, the number of people in the world who are illiterate has increased from 1.2 billion to 1.5 billion. The number of illiterate people in the world is expected to increase to 1.7 billion by the year 2015. The number of illiterate people in the world is expected to increase to 1.7 billion by the year 2015. The number of illiterate people in the world is expected to increase to 1.7 billion by the year 2015.

# SI

# ILK

# Cult

# T.

Feb. 26.—A spokesman for the Eritrean Liberation Front said today that guerrillas in north-east Eritrea had decided to cease fighting foreigners, and would soon release Mr Basil I-Taylor, the British ambassador in Asmara, and two British men, Mr Steve Campbell and Jim Harrell, who were captured last July.—Reuter.

Moscow, Feb. 26.—A poster portraying Mrs. Thatcher as a hideous witch was today removed from display in a window of a Moscow library. It was replaced with one of Lenin. An official said the display was changed every week. "These posters had already been there longer than usual," —Reuter.

A range of prices: SILK CUT Number 3, 34p. Number 1, 39p. Regular 42½p. King Size 47p and International 52p.

**LOW TAR** As defined by H.M. Government

EVERY PACKET CARRIES A GOVERNMENT HEALTH WARNING



## OVERSEAS

# Boston has its nose in the air and parades its aloofness as the circus trundles into town

From Patrick Brogan  
Boston, Feb 26

The circus has come to town, and Boston has put on its metropolitan and world-weary face in an attempt to delude visitors into believing that it does not care about such things as Manchester, New Hampshire, was all agog when the show was in town, enjoying every second of national attention, reveling in the spotlight.

Massachusetts has put its nose in the air, ignoring press and politicians, but keeping its weather eye open for television, with its better profile turned to the cameras. It marked Senator Birch Bayh's arrival in Boston by giving every car in his procession a parking ticket when they stopped yesterday outside a Boston hotel for a rally.

All this is illusion, of course. Even Boston, even Cambridge (a tedious suburb with a college and pretensions), are delighted at the presence of eight declared Democratic candidates and two Republicans fighting for their votes.

The five Democratic performers in New Hampshire who moved here were Mr Jimmy Carter, who won the city with his lightning act; Mr Morris Udall, who came second with his worthy, competent and rather dull juggling act; Mr Birch Bayh, who was last seen promising the cameras that he was really the star, although he finished third.

Mr Fred Harris, the most engaging of tumbler, the poor man's candidate who said that he lost "because the little man couldn't reach the levers of the voting machines", and Mr George Shriver, the lion tamer who has yet to find an animal which will pay any attention to him.

They have been joined by two old, experienced and formidable performers, Senator Henry Jackson, known as "Scoop", and Governor George Wallace, whose act is running to the right in a wheelchair. Mr Milton Shaw, Governor of Pennsylvania, has also joined the circus. He is very small and his role is to provide a little light relief.



## US Presidential Elections 1976

The deep thinkers of press and television have been conducting polls which show that the overwhelming majority of people in Massachusetts believe that economic issues are at the heart of the battle.

The eight experienced Democratic politicians unanimously derive these findings and concentrate on the ABC issues, abortion, busing, crime, and the indefinable qualities of leadership and character.

The men to watch are Mr Jimmy Carter and Governor Wallace. In the early days of the campaign until late last year, Mr Carter was given the role of giant killer—in the South.

He was to be offered up to the voters in Florida and later southern primaries as an attractive conservative alternative to Governor Wallace. It was hoped that he would knock Mr Wallace out of the race and then gracefully make way for wiser and more experienced northerners, such as Senator Jackson or perhaps Senator Humphrey.

Things have not quite worked like that and the northerners now rather hope that Governor Wallace will eliminate Mr Carter here and in Florida on March 9. Mr Wallace can win neither the nomination nor the election, but he can do both, although the odds are still against him, and in a "stop Carter" movement, any help from the impossible Mr Wallace is to be welcomed.

Massachusetts was the only state of the Union to vote Democratic in 1972. It is a state with a large, liberal, academic community and a large industrial working class.

Since then, however, the state has been less enthusiastic about the abortion issues have split the Democratic vote.

the two elements of the Democratic electorate, and if the vote was taken again today, Watergate forgotten, Mr Nixon would probably defeat Senator McGovern easily.

The bitterness of the Boston working classes against the liberal establishment which is believed to be forcing busing upon them, is very widespread and very dangerous for Democratic candidates.

Furthermore, the full programme of busing school children to achieve racial integration goes into effect only in the autumn, just in time for the presidential election. Everyone knows about it, of course, whether their children have yet been bused or are to be bused in September, and there are thousands of votes to be won on the issue.

Senator Jackson runs full page advertisements in the newspapers and saturates the air waves with commercials claiming that he is the only antibusing candidate with a solution. He has a Bill before the Senate limiting judges' powers to order busing.

He points out, correctly, that Governor Wallace advocates a negative, racist policy which cannot work, and that the other candidates waffle. Mr Carter claims that he too has a plan, but his campaign so far has been based on hard work and winning smiles, and he has avoided taking strong positions on anything. His solution to the busing issue is the strict simplicity of his conservative rival.

Senator Jackson, recognizing that he could not win the liberal sweepstakes against the likes of Mr Udall or Mr Fred Harris, has concentrated on busing, taking time off occasionally to hammer away at economic issues on which he is far better equipped than the others to produce convincing answers.

Meanwhile, the liberals are fighting it out among themselves, with Mr Udall in the lead and Senators Kennedy and Humphrey in the wings. Americans have always liked three-ring circuses, and the Democrats are providing a spectacular specimen.

# Japanese to subpoena Americans in bribes case

From Peter Hazelhurst  
Tokyo, Feb 26

In an unprecedented step in 86 years of Japanese parliamentary history the Government decided today to subpoena three foreign nationals to appear before the Diet's budgetary committee as witnesses next week, when the panel is due to start a fresh investigation into the Lockheed bribery scandal.

All three of the witnesses are American citizens, and the Japanese Government indicated today that the subpoenas will be served through diplomatic channels if it does not receive objections from the United States Government.

Two of the proposed witnesses, Mr A. C. Kotchian, a former vice-chairman of the Lockheed Corporation, and Mr Shig Katayama, a businessman who is alleged to have helped Lockheed to channel bribes to politicians, are resident in the United States and are not legally bound by foreign subpoenas.

The Government recognizes that it does not have the power to force Mr Kotchian and Mr Katayama to travel to Japan, but officials said they hoped the two would appear as voluntary witnesses. The third American citizen, Mr Toshiyoshi Oni, Lockheed's Asian representative, is resident in Tokyo and, under Japanese law, is liable to respond to the subpoena.

The subpoenas are part of parliamentary investigations into the Lockheed scandal which was taken to the Diet in the opposition alleged that the ruling party is attempting to cover up the case in order to protect corrupt politicians and officials within its ranks.

After a heated debate the Government decided to summon another nine witnesses, including the three Americans, to appear before the budgetary committee's inquiry.

Tonight, the Japanese Government sent orders to its embassy in Washington to establish whether the State Department would approve of American citizens appearing before the Japanese parliamentary committee.

An official said that although Mr Oni, an American citizen of Japanese origin, is resident in Tokyo and bound by Japanese law, the request for his State Department's approval had been sent to observe diplomatic courtesies.

Among the other key figures who are expected to receive subpoenas within 48 hours are Mr Tetsuo Gao, a former president of All Nippon Airways, who resigned shortly before the airline selected the Lockheed TriStar, Mr Tokumasa, the present president of the airline, and Mr Yoshio Kodama, who is alleged to have passed on \$7m (£3.5m) in bribes to officials and politicians.

Two former witnesses who testified before a parliamentary committee of inquiry earlier this month are to appear before the budgetary committee again. They are Mr Toshiharu Okubo and Mr Eiichi Itoh, former executives of the Marubeni Corporation, who allegedly received the receipts for Lockheed bribe money.

Much to the anger of the opposition, it appears that only four of the nine witnesses will appear before the committee next week. Doctors testified in parliament today that Mr Kotchian, the key witness, is medically fit to appear in the Diet.

"One knows more about the English Royal Family than about the Agnellis. The Queen has gossiping servants. The Agnellis never", complained an Italian critic recently. He was reviewing *We always wore sailor suits*, the autobiography of Susanna Agnelli, granddaughter of Fiat, and sister of its current chairman Gianni, which was published in England yesterday.

His disappointment is understandable. In this extremely evocative, briskly written and sometimes pleasingly malicious account of the years of fascism in Italy, you learn little gossip or scandal about the Agnellis, the book, and its underlying assumptions of privilege, say a good deal about the authority and somewhat patrician manner of what is possibly the most influential single family in Italy. (Enormous as well as influential, there are 130 cousins on the Agnelli family tree.)

*We always wore sailor suits* has sold over 150,000 copies in Italy, and won the literary Premio Scanno. Its success—almost unprecedented in Italy with a book of this kind—is due as much to the fact that remarkably few books on such a subject as this have been written about fascist Italy, as to genuine curiosity about the Agnelli family. Susanna Agnelli was born in 1922, the year that Mussolini became Italy's dictator. She starts her story with scenes from a rich and strict childhood, when she and her brothers and sisters were dressed in sailor suits, blue in winter, white in summer, costed and regimented by a series of governesses, nannies and servants. (An American reviewer somewhat unkindly compared it to *Upstairs, Downstairs*.) She ends the book in 1945, with the end of the war, Mussolini's death and her marriage.

In between are encounters and exchanges with fascists and partisans, soldiers and refugees, recounted in a curiously innocent political tone. "My idea then of fascism", she says at one point early on in the book, "is of something inevitable and judicious, but we don't hear much talk about it." Her mother goes to see Mussolini to ask him to help her; she herself becomes a nurse on a hospital ship and falls in love with Raimondo, close friend of Count Ciano, Mussolini's son-in-law. Her marriage in 1945 to Urbano Rattazzi, a cavalry officer who served with the fascists. There is no political condemnation, no obvious ideological stance. She simply knew these people, just as she did the partisans later on, and the Allied soldiers when they took over the Agnelli home in Rome, and she describes them all in the same human and affectionate and slight mockery. There are funny moments, and disasters, all told at the same pace and with the same lack of criticism. What matters is behaviour, personal probity.

Scant concern with political ideology in favour of extreme fairness, good sense and a sense of character, are the hallmarks of the book. Twelve years ago Susanna Agnelli went to live at Porto Santo Stefano, a small town on the coast 100 miles north of Rome. She grew increasingly impatient with the ineptness of local politicians, and in 1970 was elected councillor. Her marriage in 1945 to a Republican ticket. Eighteen months ago she was made mayor, and was re-elected with a large majority in the local elections last June. "I was chosen because the

# Italy's child of privilege who became a people's politician



people see me working very hard, every day", she says. "They are not used to seeing politicians do things for them."

Certainly she has immense energy, great charm, and ruthlessness she does not hesitate to use. Under her determined onslaught the local schools are getting organized, the sewage is being dealt with, a surgery has been completed, and a library built. During a forest fire last summer she hired—in the teeth of considerable local opposition—a French fire-fighting aircraft that arrived in time to check the fire.

Most remarkable, perhaps, she has put a stop to the illegal building of holiday villas (Santo Stefano has a summer population of 100,000, a winter one of 15,000) along the protected coast line. Her method is simple. If an unscrupulous builder puts up the house regardless of permits, she orders it to be pulled down; in some circumstances she will accept twice the value of the finished house as a fine to pay into the local coffers. It would be very hard indeed to imagine her being bribed.

She stands for no rudeness, no incompetence. She sets the pace herself, working long hours in the town hall, concerning herself with the smallest details of personal problems, and travelling up and down to Rome to attend to business in the nurses teaching school she has built up. In a way almost unique in Italian local politics, such is her impact that several local politicians are now wondering whether her much-publicized activities as mayor may not inspire more women to enter politics. Only 200 out of 1,000 mayors are women.

Susanna Agnelli is 53, a tall, looking, self-assured woman with greying hair. She drives around wearing jeans, at great speed, in a Jeep, sometimes accompanied by guard force on her after the ki started spreading last year. She is perfect English, learnt from a governess. *We always wore sailor suits* was in fact written in English, rewritten by her in Italian. It took 40 days to write, which says about her energy. Its dry, plain been much praised by the Italian Englishmen. She is divorced from Rattazzi, with whom she lived in Argentina, and has six children between 19 and 29. She is, as expected, outspoken about her views on a considerable air when to Vietnam for the Red Cross in wrote an article saying the UN would lose the war.

At the moment Susanna Agnelli immediate plans for national politics is a well-known figure, with connections all over Italy, hardly surprising if her own nomination and the undoubted she has made of local politics soon pushed her to the front. She is a formidable figure if she got there. *We always wore sailor suits*, by Agnelli, published by Weidenfeld and Nicolson, £4.50.

Caroline Moc

# Spanish presence in Sahara ends

From Harry Debelius  
Madrid, Feb 26

A depleted Jemaa (Sahara National Assembly) today approved Moroccan and Mauritanian annexation of Western Sahara, which has controlled the territory for the officials 48 hours ahead of schedule.

The Spanish news agency Pressa said in Madrid: "As of today the real conflict in the Sahara will begin, and Spain does not want to stay even one day longer."

The number of representatives who voted in the Jemaa to endorse the Madrid Pact was not immediately known. About half the members had previously fled into the desert or to Algeria to join nationalist guerrillas of the Polisario (Popular Front for Liberation of Saharan Territories). It is believed few of those members accepted Moroccan and Mauritanian annexation, but the pact promises to return the capital of Aslun for today's crucial vote.

Although Spain made no official statement after the voting, it was accepted here that

the Spanish Government did not formally recognize today's decision as the will of the Saharan people. The Government's position is that any decision on the future of western Sahara made by the Jemaa without the presence of United Nations observers would not be considered valid.

However, Dr Waldheim, secretary-general of the United Nations, had turned down a Moroccan request to send an observer, saying that Spain was the responsible decolonizing power.

Last autumn, when General Franco was dying, Spain overlooked her repeated promises to hold a referendum in Western Sahara and washed her hands of the misadventure by endorsing the Madrid Pact, which in effect guaranteed the turnover of the thinly populated territory to Morocco and Mauritania, its neighbours to north and south. The pact promised a three-power caretaker administration, which was to have ended its task tomorrow. However, Spain speeded up her departure.

This afternoon's meeting of

the Jemaa was an extraordinary one, presided over by Jatri Uld Said Uld Yamani, a collaborator with General Franco's regime who late last year fled to Morocco to declare his fealty to King Hassan.

The assembly approved the Madrid Pact and backed plans for the takeover of the territory.

Victoria Brittain writes from Algiers: Neither Algeria nor the Polisario movement recognize the Spanish handover to Morocco and Mauritania in the Western Sahara in El Aslun today. They consider it illegal.

The meeting of the Jemaa was "a masquerade by a handful of traitors", a Polisario spokesman said here today. The Jemaa is no longer recognized by the Polisario, which claims that more than 67 of its 101 former members are with the Polisario forces fighting in the desert. According to Polisario and the official Algerian press, the real Jemaa dissolved itself last November at a meeting in the southern Saharan town of Guelia.

West backs loser, page 14

## In brief

### Double loss for Dr Kissinger

Washington, Feb 26—Mr Robert F. Kennedy, deputy secretary of State, is to resign to return to private business. Taken together with the already announced departure of Mr Joseph Sisco in July, the resignation of Dr Henry Kissinger leaves the State Department headed by Mr Kissinger's last number two and three officers.

### Dangerous waters

The Defence Ministry in London said yesterday that the Icelandic gunboat *Isfyrir* had twice tried "dangerous and despicable" to outmanoeuvre the British frigate *Seyla* off the coast of Iceland in an attempt to cut the hull trawler *Senella*'s warps.

### Death sentence appeal

British left-wing MPs have written to Mr Patrick John, the Premier of the British-associated state of Dominica, asking for mercy for a member of a black militant group on the island under sentence of death for murdering an American tourist.

### Torture report delay

Geneva, Feb 26—Mr Nigel Rodley, Amnesty International's head, has complained that a 1974 report about arrests and torture in Brazil, has not yet been discussed by the United Nations human rights commission.

### Words take flight

Airmail letter and parcel services to Nigeria, disrupted by the recent attempted coup, have been resumed after the reopening of Lagos airport.

### Imposed rule goes on

Rawalpindi, Feb 26—A joint sitting of the two houses of the Pakistani Parliament has extended the duration of presidential rule in the province of Baluchistan until the end of April.

## Concorde fully booked on Bahrain flight

Bahrain, Feb 26—A British Airways Concorde took off here for London today with a full load of fare paying passengers for the first time since super-sonic service was inaugurated on this run on January 21.

The full booking of seats was seen to indicate that more people wanted to fly at twice the speed of sound now that steady Concorde service had been provided for more than a month.

Meanwhile, it was revealed in Washington that British Airways and Air France plan to start daily Concorde flights to New York and Washington on April 10. The plan was disclosed in a document filed in the Court of Appeals in Washington, where environmentalists are challenging a ruling by Mr William Coleman, the Transportation Secretary, in favour of Concorde flights to the United States.

Press and UPI.

## Wife of Chairman Mao behind anti-Teng drive

From David Bonavia  
Peking

Evidence that Mrs Chiang Ching, the wife of Chairman Mao Tse-tung, is playing a leading role in the present campaign against Mr Teng Hsiao-ping, the Deputy Prime Minister, surfaced today in the Chinese press.

The *People's Daily* gave prominence to a report on the village of Hsiao Chin Chang, near Tientsin, in which Mrs Chiang Ching is known to have taken a strong personal interest because of its emphasis on political night schools and on the revolutionary ballet and opera which she has sponsored for the past decade.

The article accused "unrepentant capitalist roaders within the party"—a euphemism for Mr Teng and his faction—of denigrating Hsiao Chin Chang village and its experience. They were said to have claimed that the village was not learning the lessons of Tachai,

the production brigade in north-west China which is supposed to be a national model, and that it was being set up as a rival one.

The "capitalist roaders" were also alleged to have said that the village received state subsidies, which was hotly denied. It is considered shameful in the village for a capitalist roader to depend on government funds for development.

Another grievance of the village's radical activists was that the "capitalist roaders" wanted the village's political night school to be a school for the bourgeoisie to eliminate illiteracy rather than to ideologise.

## Mr Nixon flies to South China city

Peking, Feb 26—Mr Nixon, the former President, today left Peking for South China. He flew to Kweilin, where he spent the afternoon sightseeing—Reuters.

# Pressure on Mr Whitlam to resign

From Our Correspondent  
Melbourne, Feb 26

Pressure is continuing to mount on Mr Gough Whitlam to resign as Opposition leader over an alleged money offer from the Iraq Government but Mr Whitlam has said he met the men but denies discussing any such deal.

Mr Fraser, the Prime Minister, said today that Mr Whitlam had acted strangely in meeting unknown men three days before the election. Asked if he would have found time to have done the same thing as the time, Mr Fraser replied: "It would seem to indicate a rather unusual order of priorities, especially if I had not met the gentlemen before."

Mr Peacock, the Foreign Minister, was asked in Parliament if Mr Henry Fischer, the man who met the two Iraqi visitors, was the former publisher—said editor—of the

article accused "unrepentant capitalist roaders within the party"—a euphemism for Mr Teng and his faction—of denigrating Hsiao Chin Chang village and its experience. They were said to have claimed that the village was not learning the lessons of Tachai,

the production brigade in north-west China which is supposed to be a national model, and that it was being set up as a rival one.

The "capitalist roaders" were also alleged to have said that the village received state subsidies, which was hotly denied. It is considered shameful in the village for a capitalist roader to depend on government funds for development.

Another grievance of the village's radical activists was that the "capitalist roaders" wanted the village's political night school to be a school for the bourgeoisie to eliminate illiteracy rather than to ideologise.

One of my local green grocers not only sells Egyptian potatoes, he also displays a few of the immature tubers which are easily damaged if the sacks of tubers are not treaded gently. It is a pity that the English crop must have been the same as mine and that of many other shoppers.

The home-grown tubers seem to be of unusually low quality, as well as exceptionally expensive. My household managed to resist buying potatoes this year until last week, when it yielded to the charms of a three-pound bag marked, English, 34p. They looked all right from the outside but under the skin they were all shot through with black marks that made many quite useless and reduced the others to mean and expensive slivers.

The Potato Marketing Board admitted for the first time yesterday that the quality of home-grown potatoes now on sale was low. It went so far as to say: "One has had the odd tuber that one has had to peel a little harder than one would like."

Mr Bob Meredith, deputy head of the board's research and development department, explained: "There is a seasonal pattern usually associated with a dry season in which one tends to get a tuber which is more prone to bruising."

The growing potato, he said, acquires vascular rings immediately below the skin

similar to the rings that indicate the age of trees. In the potato the rings form a particularly tender area which is easily damaged if the sacks of tubers are not treaded gently. It is a pity that the English crop must have been the same as mine and that of many other shoppers.

If a potato was dropped damage might be wholly internal and undetectable from the outside. "It's a breakdown of the enzymes in the cells and there is really nothing you can do about it."

Food companies that make crisps and instant mash are powerful enough to demand strict vetting of the crops they buy. They often insist on sampling loads for quality and rejecting those which are not up to scratch.

Shoppers have no such muscle power and do not expect green grocers to cut their potatoes before they buy. If that is acceptable it is made much less so by the fact that the home market in potatoes is controlled as rigidly as those for any foods. In normal years exports are excluded for much of the year and imports subjected to strict rules in order to protect the home grower.

Potatoes are not yet part of the Common Agricultural Policy of the EEC so that each member state is allowed to make

its own rules for them. The British lobby opposes the type of import trade that would be entitled to a monopoly regime for marketing. But if British growers and do not guarantee some level of quality, they should not expect to be against supplies from outside the EEC.

The British potato lobby decontrolled market on the ground serves consumers well by keeping steady and in normal seasons steady and adequate supplies. No evidence that it balances considerations against variations in between domestic and foreign supply.

Some eggs will cost more in The Goldenway marketing centre yesterday that shoppers had been expenditure on eggs by buying ones. Medium and small grades account for less than an eighth of the total while the rest would be "The Department of Prices and Consumer Protection predicted early on tomatoes, some green vegetables, but not on fish.

Hugh C















Bernard Levin

# Two women who stood up to the union bullies

**'The rot begins when the many are afraid to stand firm against what they do not themselves approve of'**

The case of the dismissed "Ferrybridge Six"—the Central Electricity Generating Board thought it would be more convenient if they were sacked, because they belonged to the "wrong" union—rightly received a good deal of attention. But the Ferrybridge case became something of a national spectacle because what was involved was obviously of national importance. It involved a nationalized industry; the victimization was exceptionally unjust in that the men were members of a union; it was the first really big test of the new legislation on the closed shop; and in Mr Paul Nicholson the victims had a spokesman of considerable eloquence, together with an ability to ensure that the case was kept in public view.

There be of them, then, that have left a name behind them, that their praises might be reported. But some there be, who have no memorial; who are perished, whose names had never been; and are become as though they had never been; and their children after them. And just such a case has come my way, reported at length in the *Andover Advertiser* but so far drawing no

national attention at all. And since, in my view, it has a significance as wide, though not quite the same, as the Ferrybridge case, I think it deserves such attention today.

An Andover printing firm, called Philip & Tacey, had employed a Mrs Peters since late in 1972; it had also employed her daughter, Mrs Tarrant, since the previous year. Both women, the company states, were good workers. Mrs Tarrant had joined the appropriate union (Sogat) on taking up employment with the firm, but Mrs Peters had not, and after a time she was the only non-union worker in her trade at the firm: under the 1971 Industrial Relations Act, of course, she could not be compelled to join. The head of the Sogat branch at Philip & Tacey went to see Mrs Peters. "I told her," he says, "the shop floor workers were upset about her not joining the union and I would see her in 14 days' time to see if she had changed her mind." (I particularly like the bit about the brothers being upset—I bet they could hardly bear to drink their tea, let alone play cards, because of the constant gnawing pain of a non-unionist on the premises.)

Mrs Peters described the behaviour of some of her fellow-workers. It was, she said: very rude and very embarrassing. Members would sprawl across the cloakroom; legs would be raised to trip us up. Locker doors would be pulled open so that we would walk into them. Doors were being slammed in our faces. Mrs Peters said that "it wasn't everybody who did it, but there were quite a few who did—two in particular". There always are a few, of course, and they are often no more than a few; the rot begins when the many are afraid to stand firm against what they do not themselves approve of. And that rot has now gone far.

As perhaps ought to have been expected, even by those in charge of the Sogat branch at Philip & Tacey, this kind of behaviour did not do much to help persuade Mrs Peters that she should join the union. She was taking her place in the ranks of a body devoted to the rights of man, the upward march of civilization, and the brotherhood and sisterhood of all working people. As she put it, Sogat which opened her eyes to the methods employed by unions. She was, she said, "opposed to bullying, strong-arm tactics and the like" and even believed "in a fair day's work for a fair day's pay".

Well, naturally, holding such sentiments, she had to go through it. It has to be said that Philip & Tacey behaved better than the Central Electricity Generating Board. When the present Government announced that it was going to sweep away the protection that the 1971 Act offered to people like Mrs Peters and firms like Philip & Tacey, Mrs Peters' employers explained the situation to the two women and urged them to join the union. They still declined ("I just couldn't find myself able," said Mrs Peters, "to join people who could be in such an inhumane way"), but the firm still stood by them. Only when the Labour Government's legislation having swept away the right of an employee not to belong to a union, a closed shop agreement was forced on the firm, did they dismiss Mrs Peters and Mrs Tarrant, and even then only after a final attempt to persuade them to join.

Mrs Peters and Mrs Tarrant appealed to the Industrial Tribunal, and a fortnight ago it delivered its ruling. This was the Tribunal in the Ferrybridge case, did not adopt a position of hostility to the victims; it ruled, for instance, that the behaviour they experienced from some of their fellow-workers was "beastly". But the Tribunal's hands were tied by the law; it declared that Mrs Peters and her

daughter did not have those "reasonable grounds" laid down by the Act for refusal to join a union; and it must be emphasized here that if the amending legislation at present going through Parliament is passed, not even "reasonable grounds" will be allowed for that provision is being deleted by Mr Foot. Mrs Peters and Mrs Tarrant are appealing against the decision, as are the other party wins, let alone both. The Government will hardly bring in further legislation to ensure that no such appeals are in future allowed, or—perhaps to make quite sure—that industrial tribunals are not permitted to find that anyone has been unfairly dismissed.

As far as I am aware, the case of these two women has been reported nowhere, except in their local newspaper until today. And indeed, why should it have been? What happened to them is happening 50 times a day, in one form or another, up and down the country, and will happen more rather than less, as time goes by. The two women have not lost their lives, only their livelihoods; nothing has happened to shake the belief by this Government that the correct way to cure an un-

## Why is the West backing a loser in the Sahara?

The official ending of Spanish sovereignty over the Western Sahara tomorrow will be a pure formality. The last Spanish troops left the territory on January 11, since when Moroccan and Mauritania forces have been gradually establishing control in the teeth of strong resistance from the guerrillas of the Algerian-backed Polisario front, which is fighting for independence.



King Hassan: accusations

King Hassan of Morocco has twice accused Algeria of intervening directly in the conflict. Algeria has so far denied it, but continues to proclaim her conviction that self-determination for the Sahrawi people is a prerequisite for any settlement. Her latest diplomatic success has been a recommendation of the Organization of African Unity (OAU) that the Polisario should be recognized as the legitimate representative of the Sahrawis. Morocco has threatened to walk out of the OAU if this happens.

But the most dangerous element in the situation is the obvious commitment of the two superpowers to opposite sides. Algeria gets most of her weapons from the Soviet Union—notably her 206 combat aircraft, her 130 MIG 19s, 35 MIG 21s, 70 MIG 17s and 23 MIG 15s, her surface-to-air missiles and, it is believed, ground-to-air Sam 7 missiles. Most of her 400 tanks are also Russian-built, although she also has some French AMX 13s (Libya, which has put her aircraft at Algeria's disposal, has 92 Mirage fighters). In the past few weeks a number of Air France flights to Algiers have been cancelled because the airport of Dar el Beida was closed to allow the landing of giant Antonov transport planes—the familiar vehicles of a Soviet weapons airlift—which may or may not have been in transit to Angola.

On the other side, Morocco has bought most of her 200 tanks in the West (including a secret delivery of 50 rushed in from France in late December), although she, too, has a number of Russian tanks. Her air force is mainly of French origin (24 Mirage 5s and 24 Mig 17s, but also 12 MIG 17s and a number of Northrop F5s). According to French sources, Morocco placed a further order for as many as 75 Mirage F1s early this year.

Of more immediate significance may be the announcement in Washington last Sunday that the United States administration had decided to send Morocco a squadron of 24 F-5E jet fighters for £60m. State Department officials said that the sale—not yet concluded—had been negotiated over the past two years and was the result of current tensions over the Sahara. But, they added, consideration had been given to the idea of holding up the sale because of the conflict. This had been rejected because "failure to go ahead with the

ism in Africa should be respected. Perhaps most surprising is the position of the French government, which has come out on the Moroccan side in spite of its long-standing policy of trying to maintain a balance of power in North Africa and to heal the deep wounds left on both sides by the Franco-Algerian war. Considerable progress had been made towards achieving this by the time of President Giscard d'Estaing's visit to Algeria last spring, but since then relations have steadily deteriorated. Algeria has complained that France is making no effort to correct the increasing imbalance in her favour in bilateral trade, and has also repeatedly protested at the treatment of Sahrawi living in France as immigrant workers. Dozens of these have been murdered and bombs are frequently planted in front of Algerian consulates, but the culprits are seldom arrested. Many reasons are given for this "harkis" (Algerians who fought on the French side in the war of independence) or veterans of the OAS. Lately a group of saboteurs were arrested in Algeria itself after planting a bomb in the offices of the newspaper *El Moudjahid*.

Algeria's leaders have been infatuated with recent gestures of support for Morocco—both the arms supplies and the invitation to King Hassan to visit Paris this spring, whereas President Boumedienne has heard no more of the invitation formally made to him by M Giscard d'Estaing in Algiers last April.

M Giscard d'Estaing explains his attitude by arguing that the Sahrawi population (believed to number about 800,000) is large enough to make a viable state. This argument comes strangely from a man who has just promised independence to Djibouti (population 81,000) and has encouraged Mayotte (population 17,000) to secede from the Comoro Islands at an isolated French dependency.

Certainly not all French officials are happy about their President's policy, and one hopes that there may be second thoughts in Washington as well. The policy of automatic backing the opposite side to the Russians has already backfired on America in more than one area of the world. The Russians, after all, like to back winners. Algeria's military and economic strength make her a likely winner in any full-scale war with Morocco, and Polisario is a considerably stronger moral case than did the MPLA in Angola. What advantage can there be to the West in backing a loser who is clearly in the wrong?

Francis Ghiles and Edward Mortimer  
Francis Ghiles is financial editor of City Press and a frequent writer and broadcaster on North African affairs.

After the recent torrent of words on devolution, written and spoken, are we any nearer an acceptable formula? Commenting on the days of debate in the Commons, *The Times* in a leading article, identified the quest as an undertaking made necessary by the situation in Scotland and observed that the debate had principally served to bring all the doubts and confusion into the open.

In Scotland a widespread feeling has developed that parliamentary government should be brought closer. It is clear from opinion polls that the very large majority of people in Scotland wish to remain part of Britain and do not share the Scottish National Party's objective of making Scotland an independent country. But if nothing is done to devolve some of the powers now exercised at Westminster, more Scots may resort to the extreme policy of breaking up Britain.

The greatest paradox of current Scottish politics is that the majority of those who have been supporting the SNP do not want independent status for Scotland, whereas that has been the goal proclaimed by the SNP leadership for years. Support has been forthcoming for other reasons: the most compelling perhaps being that the party's existence and recent success are concentrating the Government's attention on Scotland's problems and causing more action to be taken more swiftly. The SNP are attracting votes as an apparently successful pressure group for Scotland rather than as the standard bearers for independence.

Although the hierarchy at the moment find it convenient to blur the difference between devolution and independence, the SNP's objective is no secret. It is complete independence for Scotland within the Commonwealth. It is after all, as it is retained, so enabling the leader-

ship to obscure the main issue by contending that the "Kingdom" would not be split. That policy is the antithesis of devolution. It is dividing Britain into more than one country, instead of spreading domestic powers and functions within a single country.

Critics of devolution properly point out that they will not satisfy the nationalists have missed the point. Nothing will satisfy them short of breaking up Britain. The purpose of such proposals is to meet the aspirations of the majority of reasonable people in Scotland, not to appease the SNP.

It is not surprising that the restlessness in Scotland should overshadow other factors in the devolution debate. The list in the Lords read like the casualty roll after Flodden. Unlike Wales, which has until fairly recently been administered jointly with England by the same departments, Scotland has had separate control in trade, industry, finance and social security. Scotland also has her own system of law and separate Acts of Parliament in most of the devolved area.

What is lacking is devolution of the executive. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

## Devolution is risky but not as dangerous for Britain as doing nothing

to allow the courts to decide on the issue.

The Government will be well advised to alter drastically their proposals. No good reason has yet been given for not allowing the Assembly to deal with all the subjects already devolved administratively to the Scottish Office. These have been sifted and collected over the years as suitable without creating difficulties for the normal supervision of the United Kingdom economy. The proposed arrangements for two executive groups one headed by the Secretary of State, is also bound to cause trouble. The choice should still be open to the Government whether to give the Assembly a wide range of subjects, but not an executive of its own, or to give it executive powers over a restricted area.

It must be recognized beforehand that the SNP will continue to be calling for more powers for the Assembly in all circumstances and that they will not accept the new arrangements to work smoothly, whatever they are. Their interest will be in breakdowns creating pressure towards independence. The Government should certainly reconsider proportional representation for the Assembly, a new method of election to Westminster, as the Northern Ireland precedent has shown. The overriding reason for this is to avoid a situation in which the SNP gained a majority in the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group.

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

Where they have gone astray is in the allocation of other functions to the executive group. The present devolution of powers to the Scottish Assembly, by retaining certain subjects, for example, agriculture, police and electricity, with the Secretary of State, the White Paper is preparing an area for conflict with the executive group. Furthermore, the suggested votes to be used by central government for reasons of either policy or ultra vires are added aggravations. It would be better to have a reserve power for special matters on the basis of a standing order, seldom, if ever, be used; and

## It seems everything is obscene these days

close, with its boring and repetitive rambling rubbish about racial purity. If prudish Adolf had put in a bit of obscenity he might have made his book more entertaining; but he would have outraged his deeply respectable, but bourgeois, nature and his tight sexual repressions.

Presumably what Johnny Speight meant was that *Mein Kampf*, by signposting for those few who had the patience to read it the road to world war and genocide, was an evil, hateful, and morally outrageous book, perhaps the most abominable ever written; and quite right, too. What has happened is that the scope of *obscene* has been rapidly extended in the past few years from its once narrow meaning connected with

lewdity and sexual indecency to embrace anything that is morally offensive. The present legal definition fails because it relies upon two value words almost as slippery as *obscene* itself: deprave and corrupt. And the very search for such a definition is intrinsically a wild goose chase, if you will pardon the obscenity. In monolithic societies of the past with generally accepted Christian moral values people knew where they were, more or less. In today's fragmented and divided society, one man's *obscene* is another man's mild slang, is another man's fuddy-duddy circumlocution. The only hope of a watertight legal definition of *obscene* is one that uses descriptive words, such as "children" or "animals", instead of emotive value words about which there can be no general agreement.

There are people today who find nothing obscene in anything to do with their sexual and excretory parts and functions. So the strong word has been extended to describe things like poverty and hunger that modern sensibility finds more offensive than sexual aberration. And so we get the pornography or obscenity or violence; and we find people saying "the debate was almost obscene in its irresponsibility", or "Mein Kampf is obscene" and we understand what they are getting at.

This extension and consequent blurring of *obscene's* cutting edge is linguistically a pity; as is any such process that makes an eric word less precise, thereby less useful. Such vagueness and political argu have short, furious they are driven out for an even more word of condemnation a denunciation of w as of current world thing eric is *obsc* no particular st obscenity. When t uses words with m precision has pus brandy fashion, ch *obscene* can evet nal modest meani; there is any use l to describe what and offensive to m

Reactions, yesterday, were anything but angry, although a few said that there was an outcry similar to that which the Tate has aroused when the Elgin marbles were bought for the nation in 1816. The MP for Coventry claimed the £35,000 for his constituents "rather than give such a sum for a collection of old broken arms, legs and shoulders", proving that British suspicion of artistic values has a long history.

The small panelled House of Lords committee room, its walls covered with large formal royal portraits and paintings of Coronations, has been an appropriate setting for the Amplehill barony hearing. The atmosphere throughout has been one of calm elegance, so that it was sometimes difficult to believe that the dispute being heard was the continuation of a bitter family feud which has lasted for more than 50 years.

The two claimants to the peerage, half-brothers Geoffrey and John, sit on opposite sides of the packed room, with their respective counsels behind them. Solicitors and counsel. Each group ignores the other as they and their families have for half a century.

John, a serious looking young man of 25, sits with his sister Georgiana, and his aunt, and uncle (third and brother of the late third Baron Amplehill) Geoffrey, the original Russell baby, sits with his elegant son and heir, from a first marriage. Both claimants wear

Concorde is not the only British product suspect on environmental grounds across the Atlantic. The Canadian Government have been turning up their noses at the prospect of a visit from a slower but no less glamorous means of transport—the Royal Yacht Britannia.

The Queen is due to sail up the St Lawrence River in the yacht to open the Montreal Olympics on July 17. The Britannia has been criticised for flush directly into the water beneath them, and Canadian anti-pollution regulations forbid the release of raw sewage—even raw royal sewage—into the river.

The Canadians declined to make an exception to the rule for the Queen. "These are the regulations and all ships entering the St Lawrence abide by them," said a spokesman at the Transport Department in Ottawa.

## The Times Diary

A question of the royal flush

test, but found not to meet the exacting standards of royalty. Few who study these matters will be surprised to learn that the solution finally reached is the most expensive. New tanks are to be built into the royal yacht to accommodate the sewage, and these will be carried out in Portsmouth.

"Yes, it will be fairly expensive," a Royal Navy spokesman confirmed yesterday. "But everything's expensive these days."

Royal Society of Arts, to coincide with the publication of his book *The Sirius Mystery*. Temple has spent eight years on research to back up his premise that the Dogon tribe of Mali know a remarkable amount about Sirius, the brightest star in the sky, and their folklore suggests that once upon a time the Sirians dropped in to see them.

Professor John Taylor of King's College, London, introduced Temple, and apologised for not being able to bring along a couple of Sirians. Taylor thought that there could be millions of other civilizations out there in the void, but most of them were probably too intelligent to want to get in touch with us.

With grapefruit in hand to illustrate the size of the star in question, Temple showed slides of Dogon tribesmen and their apparently accurate drawings of the orbit of Sirius B, a tiny adjacent star which can only be seen by powerful telescope, which the tribesmen do not have.

A scream  
Modern art is not all firebricks. At the Whitechapel Art Gallery the experimental area upstairs is now given over to a walled-off pyramid made of pegboard.

On the stairs are exhibited prints produced by an office copying machine, and it is a room at the foot of the stairs are a series of photographs of people with outstretched arms showing how long they think a yard is.

People approach the gallery with a mixture of curiosity and suspicion. Well they might, for in the foyer there is a machine which screams at varying intensity according to how tightly two balls attached to it by wires are squeezed, and a pot of plastic daffodils which wilt whenever anyone approaches.

In the darkened main hall seven ghostly corpses, in ghostly pink suits and green shoes, gently shrink and reinflate to an accompaniment of sepulchral music.

So civil  
The small panelled House of Lords committee room, its walls covered with large formal royal portraits and paintings of Coronations, has been an appropriate setting for the Amplehill barony hearing. The atmosphere throughout has been one of calm elegance, so that it was sometimes difficult to believe that the dispute being heard was the continuation of a bitter family feud which has lasted for more than 50 years.

The two claimants to the peerage, half-brothers Geoffrey and John, sit on opposite sides of the packed room, with their respective counsels behind them. Solicitors and counsel. Each group ignores the other as they and their families have for half a century.

John, a serious looking young man of 25, sits with his sister Georgiana, and his aunt, and uncle (third and brother of the late third Baron Amplehill) Geoffrey, the original Russell baby, sits with his elegant son and heir, from a first marriage. Both claimants wear

similar pin-striped suits to the protest.

Four of the nine in the case are in they dominate the from the commi The five non- say very little, altho the end of the h Besock was nagi part: two of thei and the Earl of Li not uttered a s throughout the ca There is an air of civilised, unrea hearing. The Assen is not one of the Christabel, Lady A died a short time It is her conduct o is that on tr time span is not a committee has bee peerage dispute w in the seventeenth took 150 years Should be good for spicy newspaper r

Vandalism crops up places. An Am called The Draw contains the note: "Lester wishes to th Mrs A. Reynolds sion to draw been extensive Doll coll

الامال



## LIKELY TO RUN INTO TROUBLE

the time of the Conservative leadership contest the question of incomes policy was one of the most important issues. Those who supported incomes policies tended to support Mr. Heath and those who were opposed to them tended to support Mrs. Thatcher. Since she came leader Mrs. Thatcher has reasonably given herself to develop the new Conservative approach towards the trade unions and incomes policy. Her statement on incomes policy in the *Panorama* interview with Robin Day last Monday night therefore very interesting, and serves further examination. It all the more interesting as the Conservative Party is preparing to launch its new approach to the trade unions.

Mrs. Thatcher on *Panorama* said first of all that she was absolutely against a compulsory incomes policy. She then went on to say in reply to further questions that she thought we need to have "some kind of policy for incomes", which she described as "a real policy for incomes". She said the Government's incomes policy because of its failure to take account of differentials and because it had no productivity element. She said without a "productivity" element, "you're bound to run into trouble". It seems therefore her idea of a general incomes policy is that it should be a productivity policy, but that it should be a productivity policy which deals with both differentials and productivity.

## IT WOULD BE WRONG TO STOP THIS VISIT

British policy of recognising governments which are in reasonably effective control of a country is long established and generally accepted. Often a change of government will seem much for the worse but in those who most deplore change will admit that withholding recognition out of political distaste serves no end; the necessary international traffic depends upon diplomatic mis-  
Where distaste will burst out in political protest is when an invitation is extended to a head of state, for such an invitation seems to imply—quite rightly—degree of mutual advantage of friendship between the state and guest countries. Such a case with the invitation to President Geisel of Brazil. The national executive committee of Labour Party wants it cancelled even though the invitation is a reciprocal one for the President's visit to Brazil in 1968 as she was warmly received. Such repugnance may be felt towards the government of a country or towards the particular individual invited. It is not

a new phenomenon in Britain and no foreign secretary would think of flouting it, or would think that Britain's relations with another country would be furthered by a state visit that was likely to meet insistent and widespread public protest. In this case however Mr. Callaghan has himself made the case against the Labour Party's national executive and has backed it with the first-hand experience of his own under-secretary Mr. Rowlands. It is a well-founded case and the visit should go ahead despite the vote in the national executive.

To instance Brazil's size and importance in the Latin American context or to point to the phenomenal economic growth over more than a decade of authoritarian rule, which makes of Brazil an important trading partner for Britain, would not answer objections that are primarily moral. It may be admitted that such grounds for objection—notably in the torture of political prisoners of the left—have been supported by evidence in the past, and may still exist. They are not to be over-

looked. Nevertheless a fair judgment must ask whether or not political freedom is growing; whether protest within the country can make itself heard; and whether in consequence a visit by President Geisel to this country would be a means of welcoming and promoting such change.

Brazil has an opposition party and a critical press. Neither enjoys the full freedom of a democratic political system but both are striving with some success towards gaining it. On the point of human rights Mr. Rowlands finds Brazil to be improving and, what is important, to be aware of its failings. In this respect the Latin American scene is not a very happy one. Brazil can only be fairly judged in that context and the conclusion is one that must support the letter on this page from the Brazilian Ambassador: that the country is moving in a direction that the Labour Party can approve and ought to encourage. In particular President Geisel has shown that his own intentions are serious and his rule has been responsible to criticisms from abroad.

## Visit of Brazilian President

From the Brazilian Ambassador  
An article published in the issue of February 26, under the caption: "Withdraw Brazil President's invitation", comments briefly, but inaccurately, on an interview which I maintained with Mr. Alexandre Kissoun, who recently presented to the National Executive Committee of the Labour Party a motion adverse to the visit to this country of President Ernesto Geisel of Brazil.

The relevant points of that conversation were as follows. Firstly, I mentioned to Mr. Kissoun that whilst it would be inappropriate for diplomats to comment on internal squabbles of the Labour Party, it was pertinent in my judgment to bring to his attention foreign policy implications and possible misunderstandings arising from his motion. I clarified further that the invitation for the visit was an initiative of the British Labour Government, and not a suggestion, but much less a request, from Brazil. I pointed out also that the target seemed the wrong one since President Geisel is making honest efforts (and is achieving considerable success) in the direction of three desirable objectives—political, economic and social—in income distribution and curbing violation of human rights.

I indicated finally that President Geisel, being used to democratic political freedom, would be interested in the broadest possible range of political opinion in Britain, including the radical Labour left, if the latter would wish an opportunity to express its views, with the respect due to a head of the Government of a friendly country. Though the President probably would not hear anything very different from the views, hopes and complaints that are aired in the vivacious political debate that is now taking place in the Brazilian Parliament, as well as in the press and other media—such an encounter might contribute much more to achieve the desirable objectives of democratization, social justice and respect for the human person, than the NEC motion, which is bound to create some embarrassment to the Labour Government and some perplexity if not resentment in Brazil. I added, somewhat wryly, that even though British democracy and social values deserve great respect, there remain sufficient flaws to counsel humility in preaching lessons to foreign governments—democratic and non-democratic alike. It would be ridiculous to descend from that level to culinary matters, such as invitations to a presidential banquet. I certainly did not make that descent.

ROBERTO DE OLIVEIRA CAMPOS, Brazilian Ambassador, 32 Green Street, W1, February 26.

## Army and press in Ulster

From Lieut. Colonel W. H. Sillitoe  
Sir, I am the author of one of the papers you published on February 24 and described variously as "confidential army memoranda", "leakage" and "army documents". Mine is the one you quote at greater length, and call "the colonel's report".

It is in fact a fragment of a book I hope to write on the interaction of the Army and the press in Northern Ireland. I wrote it after I left the Army and intend to publish it, but pressure of other work has prevented my doing so thus far. You should be aware, Sir, for I am sure you would not have published your report's story without checking the authenticity of his material, that what I wrote was in longhand, and that it contained gaps. This should have led you to conclude that what you had was a first draft rather than a "memorandum", "report" or "document". There was nothing about it to suggest that it was regarded by me or anyone else as "confidential".

Your editing leaves much to be desired: some of the passages you omit leave force to my general points, and some of the gaps you closed really ought to have been represented by dots.

I stand by everything I wrote, and in a way I am grateful to you for obtaining on my behalf a greater number of readers than should properly have been able to reach commercially.

But I object to your publishing my private papers without my permission, and I consider that your misrepresentation of what they are serves to bring the evidence of his mind to them of your reporter, your newspaper, and the press in general.

You are indeed "a newspaper in search of a role". I wonder if even you, Sir, know where you are going?

Yours faithfully,  
WALTER SILLITOE,  
London, SE11.

## British fisheries

From Mr D. Laurent Giles  
Sir, In his interesting letter in today's *Times* (February 25), Vice-Admiral Sir Hugh Mackenzie suggests that our proposed fishery and oil protection force might be manned partly by "fishermen presently on the dole".

My own observations from ships and boats in our coastal waters suggest that there are between four and six times as many foreign fishing boats within our proposed 200-mile limit, as there are British fishing boats.

Therefore it would seem that—if we were to declare a 200-mile limit and police it effectively—there should be no British fishermen on the dole. On the contrary, there might be a shortage of fishermen in this country.

That is assuming that we wish to exploit the commercial potential of one of our greatest national resources—which, to judge by today's attitudes is, alas, unlikely.

Yours faithfully,  
DAVID GILES,  
Thornycroft, Giles & Associates Ltd,  
The Embankment,  
Bembridge, Isle of Wight.

## LETTERS TO THE EDITOR

### Spending cuts blow to the inner city

From the Bishop of Liverpool

Sir, It has been a very bad week for the inner city. Your Home Affairs correspondent (report, February 26) showed that the provisions of the White Paper on public expenditure will reduce Home Office money for community services from £12.2m in 1970-71 (at 1975 prices) to £10m in 1978-80. Your Planning Reporter showed that the large scale investment for transport and incentives to attract industry will not be forthcoming for the dockland redevelopment in East London. If it is not, the best opportunity to upgrade the inner city since the bombing will be lost. National government gives it no priority. The money must come from normal London subventions.

Those at the greatest disadvantage in our nation live in the inner belt of all the major cities. We have built into our legislation the principle of positive discrimination, for example in educational priority areas. When you read the yardstick for determining EPAs you find that the first six factors are not to do with schools themselves. They are about housing, jobs and facilities. The problems of the inner city are interlocking.

Whether we mean what we say by priority is most sharply demonstrated in times of cutback. Help for regions which are at a disadvantage rightly continues. Merseyside is one of those regions. There must be no cutting back there in job creation programmes to alleviate the extreme problems of large-scale unemployment in which we hope is the short term. But tackling long-term employment problems requires more sharply aimed measures. Unemployment in the inner city in Liverpool has consistently run at double the level for Merseyside as a whole, and this has never since the war been as low as the 3 per cent which

some politicians regard as acceptable. More sharply aimed measures would not be seen in London's inner city as part of the affluent south-east. Unemployment in Canning Town is running at 10 to 12 per cent. The middle East End and the inner southern ring of London do not share the affluence of the south east of England.

Optimism in the country at the moment likes to suggest that we are simply in the stop period of one of our stop-go cycles. There is little optimism for the inner city in stop-go. In stop periods the mood is so pessimistic that planners are told not to put up plans for expensive infrastructures. When go arrives the message goes round that departments are looking for projects to put money into. So we produce more hasty, short-term answers. The dockland redevelopment is a classic example. Unless, for example, a new Tube line is built, there is little chance of new industry being attracted or of the work force being able to get to other industries. Spending in the next three years would in fact be about the same as in the last three years. The big spending would be in 1977-80. But plans must be committed now.

If we really regarded the inner city as the nation's priority we would make such plans and stick to them through thick and thin, stop and go. We would not have the talk of national unity, of breaking down class barriers, until we do. Far from the gap between classes and between rich and poor narrowing, in the inner city it is widening. Divisions between the social, political and spiritual consequences will be immense.

Yours faithfully,  
DAVID LIVERPOOL,  
Church House,  
1 Moosover Street,  
Liverpool,  
February 26.

### MPs and local parties

From Mr Victor Schonfield

Sir, Frank Tomney's differences with Hammersmith North Constituency Labour Party are indeed a test case, but David Wood (column: February 23) seems somewhat confused as to what is being tested.

Mr Wood claims that, once elected, an MP is freed from obligations to the local "party caucus". The Campaign for Labour Party Democracy would point out that every Parliamentary Labour Party (as an official Campaign for Labour Party Democracy) would point out that the local party caucus, and owes his or her position to this and the undertakings which it implies. The argument that voters free MPs from these undertakings by the very fact of voting for them is patently absurd.

For proof that MPs owe their position to their party we need look no further than Mr Tomney himself, who as a Labour MP has entered Parliament (as an official Labour candidate both selected and elected by defeating the previous Labour MP) by the very route he now seeks to block. What is sauce for the goose is sauce for the gander, and once we accept selection by party caucus we can hardly

deny the caucus the right to select a candidate.

Mr Wood proposes that the Parliamentary Labour Party should only be bound by Labour's election manifesto. He overlooks the fact that this is precisely the point at issue in Hammersmith North as in Newham North-East. Labour Party opposition to Mr Tomney, and his ilk is based on the view that major manifesto promises have been neglected (as on industrial policy, and now public expenditure) or even flouted (as on unemployment) by the Parliamentary Labour Party. The Campaign for Labour Party Democracy would point out that the local party caucus, and owes his or her position to this and the undertakings which it implies. The argument that voters free MPs from these undertakings by the very fact of voting for them is patently absurd.

Ordinary voters as well as party activists have a right to expect MPs to fulfil the undertakings on which they were elected, and not to be allowed to turn themselves into a free state. This is what is being tested in Hammersmith North this week.

Yours sincerely,  
VICTOR SCHONFIELD, Treasurer,  
Campaign for Labour Party Democracy,  
26 Avondale Park Gardens, W11,  
February 24.

### Britain and Rhodesia

From Mr William Shepherd

Sir, Many will echo Sir Richard Dobson's view (letters, February 25) that our aim should be to secure early majority rule within a democratic framework in Rhodesia, South West Africa and South Africa.

But is he right in saying that we should now intervene, presumably militarily, when we refrained from doing this 10 years ago when our legal and moral responsibility was greater than it is today? It would be more than interesting to learn from the advocates of British military intervention in aid of Mr Smith and his followers as to how we are to achieve this objective with the lines of communication and the resources available to us.

I am concerned by Sir Richard's acceptance of Dr Vorster's loud protestations that he is the bulwark against communism; I am as much inclined to believe Dr Vorster's protestations as I am to believe Mr Braden's assertions that he is the real defender of democracy. But for Dr Vorster's military intervention in Angola we might well have been able to have obtained an African Unity decision favourable to the western world.

There is a genuine desire for African unity in these territories, there is in my view a strong case against any form of intervention by the British, either military or diplomatic. Neither do I think

we should provide monies for the assistance of settlers in Rhodesia, who have consistently abused us and refused to accord to the Africans reasonable civil rights.

Conary to the view of many that there may be danger of communism spreading through Africa, I believe that we will expedite the demise of communism in the wider sense by an early end to oppressive regimes. Some will sneer at the idea that moral condemnation has any effect upon ruthless totalitarian regimes such as that in the Soviet Union, but I believe that if we were to get rid of the non-communist blocs, we could intensify pressures upon the Soviet Union.

There remains the question of whether an effective Soviet military presence can be established in these newly independent territories. I believe the fears in this direction are exaggerated. Experience has shown that both the Soviet Union and China spend great deal of money without gaining influence or prestige. If they were to attempt a recolonization of Africa so soon upon the ending of previous colonial rule, it would, I think, be met with intense resistance by the indigenous populations. The cause of communism in Africa will be best served by trying to preserve the authority of Mr Smith and Dr Vorster.

Yours faithfully,  
WILLIAM SHEPHERD,  
77 George Street,  
Portman Square,  
February 25.

### Anglican doctrine

From Professor B. G. Mitchell

Sir, The impression has been created by some of your correspondents that the Church of England can get along quite well with a plurality of incompatible doctrines, and by your Correspondent that this is the message of the Reconciling Commission. This would be a very much less unattainable, or does not exist. There could be no Good News, because there would be no news.

The report does not, as I read it, take this line. In the section on "The Christian and the Creed" it recommends that the creeds should be left in the kind of doctrinal position they currently enjoy, but that "dialogue" should be made a reality by acknowledging that free and responsible debate about their contents and about the best way to use them is not disloyal to the Christian cause" (page 42).

It is evident that the Church cannot have faith, if it has no idea what to have faith in, or hope without some conception of what is to be hoped for, or even charity without some understanding of men's material and spiritual needs. So it must be committed to some fundamental belief. Nevertheless, as the Commission realizes, no language can be wholly adequate to the expression of religious truth and tradition formulations need to be continuously rethought and reapplied. This exercising task falls largely

upon academic theologians who resemble other academics in their tendency to oscillate between extremes under the influence of intellectual fashions. For this reason, as Mr Louth suggests (February 24), they are not the best people to define doctrine, but even the most extreme theories may yield valuable insights—much as the most perversely unorthodox production of medieval heretics.

So the Commission is right in calling for "dialogue" as distinct from mere toleration of opposed standpoints, while insisting on a strong continuing tradition, to the clarifying and refining of which the radicals can make an essential contribution, although they would be powerless on their own to constitute it—something as the "fringe" theatre can stimulate the central dramatic tradition but would not be an adequate substitute for it.

The tension between tradition and criticism is peculiarly characteristic of our present cultural situation (consider the Tate's predicament). It is the test of any institution today that it can recognize and accept this tension as, on the evidence of this report, the Church of England is doing.

Yours faithfully,  
BASIL MITCHELL,  
Oriel College,  
Oxford,  
February 24.

## Appointment of the Auditor General

From Mr John Nott, Conservative MP for St Ives

Sir, Mr Leon Brittan in his letter of today's date (February 25) raised an important point of principle about the appointment of the Ombudsman. He suggested that Parliament should have been consulted before the executive nominated the person who is to be charged with investigating, on behalf of MPs and their constituents, the alleged maladministration of government departments.

I would like to make precisely the same point about the recent appointment of the Comptroller and Auditor General, a servant of Parliament who reports to the Public Accounts Committee on the control and efficiency with which government departments disburse public funds. The new holder of this office is to be the present Second Permanent Secretary of the Treasury in charge of public expenditure.

It has, of course, been argued by the executive in the recent debate on the restructure of the Public Accounts Committee that a senior Treasury official is in a unique position to understand the workings of government departments and to bring any deficiencies to the notice of Parliament. On the other hand, it would suggest that the person who has spent the whole of his recent career working in close conjunction with his colleagues in the higher reaches of the Civil Service is hardly the man best fitted to arraign them for negligence and default before the Public Accounts Committee of the House of Commons.

The last three holders of this important office have been ex-civil servants, and I suggest it is time that the appointment should be given to, say, a senior accountant from outside the public service, assisted, if need be, by an ex-Treasury official. If cash limits on public expenditure are to take on real meaning, and supplementary estimates are to bite, the role of the Comptroller and Auditor General and the Public Accounts Committee will be crucially enhanced. Could I therefore support Mr Leon Brittan's contention about the Ombudsman and say that it is also quite wrong that the appointment of the Comptroller and Auditor General should have been made without the full knowledge and agreement of the House of Commons? It goes without saying that these remarks are wholly confined to the post itself and not to the person recently appointed who is, to my knowledge, a man of the highest integrity and ability.

Yours sincerely,  
JOHN NOTT,  
House of Commons,  
February 25.

### Compulsory seat belts

From Miss M. E. Mortimer

Sir, If, as Mr A. C. Durie of the AA (of which I also am a member) so confidently asserts (February 23), there is a clear majority of opinion accepting mandatory use of seat belts, why do so many drivers whose cars are already fitted prefer not to wear them?

Personally, they fill me with horror. To be strapped into a car which may overturn and catch fire, condemning me to a ghastly death, should not be compulsory.

Yours faithfully,  
M. E. MORTIMER,  
Horizon Cottage,  
West Woodlands,  
Frome,  
Somerset,  
February 24.

### Development of dockland

From the Chairman of North Thames Gas

Sir, Your article on the development of London dockland states that one of the principal difficulties in developing this area has been the reluctance of North Thames Gas to release land for development at Beckton, which, until last year, was one of our major gas manufacturing plants.

In fact, we have released and sold large areas of land for development at Beckton, amounting to 74 acres in 1966-67 and 84 acres in 1972, which included the "Beckton Alps" shown in your photograph. In 1974 a further small area of five acres was released and sold.

Since 1968 an additional area of 40 acres has been on offer to both the Greater London Council and the London Borough of Newham, but so far neither council has agreed to purchase this land, which we no longer require.

We now retain in the Beckton area approximately 300 acres of land, much of which is still occupied by engineering plant forming a vital part of our gas storage and distribution network. The need to retain this is under constant review, in consultation with the headquarters of the British Gas Corporation, and further acreage may be released in the future.

Yours faithfully,  
G. E. COOPER, Chairman,  
North Thames Gas,  
30 Kensington Church Street, W8,  
February 24.

### Military units in schools

From Mr Geoffrey Payton

Sir, It is no secret that military training has been introduced in Cuban schools, you say.

I can now reveal that at an early age I was forced by my headmaster to undergo anti-guerrilla training in the Wolf Patrol of what might have been called the Asquith Youth Movement (or was it Campbell-Bannerman?).

Another headmaster forced me to join a paramilitary unit with the secret initials OTC, and there I remained until I managed to persuade him that this interfered with my politico-social studies.

Autres temps autres mœurs?  
Yours faithfully,  
GEOFFREY PAYTON,  
Linstead Court,  
Station Road,  
Sidmouth,  
Devon,  
February 24.

## THE PRESS, THE ARMY AND ULSTER

Report in *The Times* earlier week referred to two documents from army sources critical of press coverage in Northern Ireland. It is not surprising that should be such criticisms the press have essentially not tasks in circumstances have no precedent within United Kingdom in recent years.

In conditions of near civil war the army are engaged in a task that is both military and political. Because they are urban terrorists who are using their political ends at scruple or regard for the cratic wishes of the people her part of Ireland, and in excess have put civilized life at jeopardy in Northern Ireland elsewhere in the United Kingdom, there is an unqualified interest in the army's role in this struggle. Yet that cannot be obtained without the sustained support of opinion. So the security forces are engaged in a task of national interest that is of a political nature.

It is, however, while engaged in the general national task, have different responsibilities. A newspaper that is not a newspaper that must wage a propaganda war, but a newspaper that its principles will have to itself in the conduct of its task. It is to see that others are informed as fully as possible. That is not merely the events ground but the nature of political attitudes on the relationship of the local community and

the changing strength of the organization itself. The more complete and accurate the picture, the more adequately the task is performed.

Sometimes that will suit the security authorities, sometimes not. But it would be facile to suggest that criticism of the press in Northern Ireland arises solely from the natural tension between the roles of the army and the journalist. There have been failings on both sides. The Secretary of State for Defence has agreed that the use of false press cards by soldiers in Ulster puts genuine journalists in danger and these will not be used again. Sometimes the security authorities are dismayed by the refusal of journalists to take official statements at face value. But they have a justifiable complaint when journalists then give uncritical treatment to statements from the IRA. And any justifiable complaints have more than justifiable emotion behind them when men are being killed keeping terror in check.

That comes sometimes from acting as the automatic and indiscriminating transmitter of anything that is deemed to be newsworthy, sometimes from the perennial danger of the journalist getting too close to his sources of information so that he comes to regard them as his clients rather than his contacts and sometimes from a personal bias against the forces of authority whoever and wherever they may be. All these failings have appeared in some of the press coverage of Northern Ireland, though other journalists are also very conscious of the difficult conditions in which

everyone in Northern Ireland has to operate. In addition, there has been the temptation, to which television is particularly subject because of the very nature of the medium, to concentrate on the dramatic episode rather than presenting the picture in context.

But while it is an error, public and professional, for newspapers and broadcasters to treat IRA statements in such a way as to serve their propaganda purposes, it would be a denial of the proper function of the press to refuse to speak to the IRA at all. Nor is there any reason to suppose that a more fully informed public is more likely to take a tolerant view of the IRA. Experience suggests quite the contrary. In the early days of the troubles in Northern Ireland there was a tendency in some quarters for which the press must take its share of the blame—to underestimate IRA penetration of civil rights protest. It was the spread of more accurate information that removed that misapprehension. To limit the source of information by asking the press to impose restraints upon itself going beyond proper professional discipline would be to seek a short-term advantage at the cost of a long-term loss.

It would also be a loss if the press were to be inhibited from performing that other part of its function: to provide a check against the use of unjustifiable means in a good cause. Every terrorist organization alleges that its people are tortured. The scrutiny of the Press as well as the actions of the authorities have denied the IRA the benefit of that propaganda weapon.

and academics request the Soviet authorities to respect the spirit of détente and their undertakings to the Western governments, and call upon those governments to exercise their influence to obtain his release as soon as possible.

Yours faithfully,  
Brian Butterworth, B. Chain, L. A. Collins, A. H. Cook, FRS, Robin Ellison, A. Hewish, FRS, D. D. Josephson, FRS, Onto Kahn-Bred, A. Klug, H. L. Kornberg, FRS, S. Moray, M. F. Perutz, Brian Pippard, FRS, R. A. Raphael, FRS, Martin Ryll, J. S. Shindler, David Shoenberg, Gerald Stanhill, John Stewart, Gordon Sutherland, FRS, David Tabor, FRS, Oliver Zangwill,  
February 24.

### Isolated in Russia

Dr B. L. Butterworth and

a Government of the USSR recent days reiterated their ice to the principles of and in particular to the Helsinki Agreement, say have overlooked the fate of Malkin and we are for the opportunity to your columns to draw n to his plight.

Malkin was a third year mathematics student at Moscow University, expelled on an exit visa in 1 July 1974. As a result he pelled from the university accordingly became liable

for military service. No exit visa can be granted for a minimum of five years after completion of service for security reasons. By November 1974 Mr Malkin had renounced Soviet citizenship, had been granted Israeli citizenship, and was accordingly unable to take the soldier's oath. In the same month he wrote to the Soviet Army Registration Board informing them of his position.

In May 1975 he was arrested and on August 26, 1975 he was tried for evasion of conscription and sentenced to the maximum penalty of three years imprisonment. Conviction and sentence were affirmed by the Moscow Court of Appeals on October 10, 1975.

May we as students, professionals







# THE TIMES

## BUSINESS NEWS

**LAING**  
LOCAL  
OR NATIONAL  
CONSTRUCTION SERVICE

hen flair and  
esmanship  
not  
ough, page 19

### Gulf and Conoco accept state participation terms in three North Sea fields

By Margaret Walters

Despite earlier government assurances that as much information as possible on the participation arrangements would be published, only very broad outlines of the deal are being made public.

In announcing these first two agreements, Mr Benn, Secretary of State for Energy, said the amount of detail which could be disclosed was limited by the need to maintain certain confidences with the companies.

Although Mr Benn says the agreement is not a blueprint for future arrangements, the other companies involved in discussions with the Government, or still waiting to begin talks, will be studying those details that are available with some care.

The eight of two large American companies agreeing to voluntary participation is, according to industry sources, unlikely to affect the attitude of American groups like Exxon which are opposed to a state holding.

Mr Benn said yesterday that several other companies were in an advanced state of negotiation, in addition to the state participation, which had conceded the principle of state participation and were also involved in negotiations.

While the Government has a 48 per cent direct holding in BP and a further 20 per cent is held by the Bank of England, the negotiations are thought to be proving difficult.

Gulf and Conoco had reached satisfactory terms in regard to the period of notice BNOC would be required to

give before exercising the option to take the oil as phase-in arrangements, a procedure for settling disputes, and the determining of a market price.

Mr Benn said all these points were covered in the agreement but details would not be made public.

Mr Benn again hinted yesterday that companies cooperating with the Government could expect preferential treatment when new licences for oil exploration were distributed later in the year.

The agreement signed yesterday covers only the Thistle, Duff and Stanfield fields. But if the Hutton and Murchison discoveries are proved commercial the same terms for state participation will also apply.

The North Sea Government and the companies have taken to majority state participation is complex.

The BNOC's title through the NCB is increased to 51 per cent, but the Gulf and Conoco retain their 33 1/3rd working interest. This means that all three parties must agree on major decisions.

But by bringing the royalty payment obligations into the calculations, the companies end up with their 33 1/3rd share in production reduced to 23.2 per cent, as opposed to the 24.5 per cent as a result of an equal split in the 49 per cent interest.

These figures are arrived at by including Gulf and Conoco's liability to pay a 12.5 per cent royalty on their 48 per cent share of production. Whereas BNOC title to oil rises to 57.1 per cent.

### NEB will hold key strings at Rolls

By Maurice Collins

Sir Kenneth Keith, chairman of Rolls-Royce (1971), appears to have lost out on points in the diplomatic struggle over the powers of the National Enterprise Board, led by Lord Ryder, concerning the future running of the company.

A memorandum of understanding, issued yesterday, to clarify the relationship, looks remarkably similar to the guidelines for other NEB companies, with both sides pledging to do their best to make the relationship a harmonious one and one of trust.

It has been settled that the normal channel of communication on main issues will be between Sir Kenneth and Lord Ryder, supported by contacts between their respective senior executives. The state holding board's responsibilities, but without intervention in the day-to-day management of Rolls-Royce.

The supporting staff of the NEB will agree a programme of discussions through Sir Kenneth's office to ensure that Lord Ryder is "properly informed".

But it is not to take part in the decision making of Rolls-Royce nor will the NEB staff act as an inspecting team. This provision was being seen yesterday as a method of curbing the zeal of the NEB's "young tigers".

However, Lord Ryder has some considerable controls over Rolls-Royce, which is expected to operate as far as possible on a normal commercial basis.

The NEB, as biggest shareholder and provider of finance, is holding important strings. Any changes in the Rolls-Royce boardroom or changes in remuneration have to be approved by Lord Ryder.

Long range and annual plans will be subject to agreement with the NEB, with Rolls-Royce supplying the NEB with information it may require to monitor performance.

Rolls-Royce's board must also seek Lord Ryder's blessing before any major investment programme as well as any specific capital projects costing £5m or more.

Further, Rolls-Royce must get Lord Ryder's permission before any shareholding of 20 per cent or over in any company, or whether a share deal involves more than £10m.

Sir Kenneth has won the right of being present along side NEB officials in any important governmental discussions on Rolls-Royce plans. He will retain the long standing right of access to ministers, but first he must consult Lord Ryder who will have the opportunity to go along too.

On day to day matters, Rolls-Royce can deal with the Department of Industry, the Ministry of Defence's procurement executive, the Foreign Office and the Department of Employment.

Where Sir Kenneth has scored is in the general principles to govern the working relationship, including the written pledge that Lord Ryder's board has no intention of usurping the responsibilities of the Rolls-Royce board or to intervene in the day to day management. This is reinforced by the provisions relating to NEB staff.

Full text, page 20

### Bear Brand complains of cash aid refusal as receiver moves in

By Margaret Walters

Bear Brand, the Liverpool tights and stockings group, yesterday succumbed to the receiver, after surviving a decade of trading losses and bitter boardroom feuds.

But in a fighting condemnation of the refusal of the Department of Industry to increase aid, Mr Mervyn Smith, the managing director, appointed last October, claimed the group had experienced a dramatic improvement in production and sales in recent months.

In April last year the Department of Industry made a £350,000 loan against the judgment of the Industrial Development Advisory Board which decided that chances of the company ever becoming profitable were remote. The main consideration in granting aid was the prospect of some 400 workers in Bear Brand's factory being made redundant at a time of high unemployment in the Merseyside area.

Earlier this year Bear Brand's new management sought further aid in the form of a short-term loan of £100,000 for working capital, but this has been refused by both the Department of Industry and Lloyds Bank, the debenture holders, who yesterday appointed Mr Michael Potts, of Coopers & Lybrand, receiver at the request of the group.

Yesterday Mr Smith said that Bear Brand had continued making losses during 1975 and that the bulk of the Government money had been used up before he took over. Further expansion was required to increase production.

Some £100,000 was needed for new staff and overheads, while another £80,000 was necessary for new plant and machinery. Although the company was controlled by Treasury, which was interested in buying some of the group's assets, the shares were suspended on the stock market yesterday at 5p, valuing the company at some £285,000.

Production was now forecast to increase further to 32,000 dozen a week.

Mr Smith forecast that the group would have broken even this year. He claimed that neither the Government nor Lloyds had looked properly at the commercial arguments and that the Department of Industry had been influenced by an BEC Commission report on the hosiery industry which urged that financial support should not be given to companies in the sector which ran into trouble.

In view of Mr Smith's claims about the progress of Bear Brand, and the continuing high unemployment in the Liverpool area, it is likely that the future of the group will become a political issue.

It was suggested yesterday that Messrs Heston, now controlled by Treasury, might be interested in buying some of the group's assets. The shares were suspended on the stock market yesterday at 5p, valuing the company at some £285,000.

### White Paper estimate of debt interest challenged

By Tim Congdon

Estimates of the level of debt interest made in last week's Public Expenditure White Paper are "too high, so that it is only possible to obtain such figures on the basis of extreme assumptions about the future borrowing requirement, the average rate of interest and price inflation".

This charge is made in a paper prepared by Mr Terry Ward of the Department of Applied Economics, Cambridge, for the expenditure committee of the House of Commons. The paper formed the basis for questions addressed to the Treasury by the committee's members yesterday.

Mr Ward's paper suggests that the "best" estimate of the cumulative public sector borrowing requirement in the three financial years from 1976-77 to 1978-79 is around £25,000m. Interest rates were around 10 or 11 per cent this would imply debt interest in 1978-79 some £3,000m higher than in 1975-76. To be consistent with the White Paper forecast that debt interest will amount to £7,500m in 1978-79 in 1975 prices, "would imply", Mr Ward's paper suggests, "an average rate of inflation of 4 per cent over the next three years", which, it remarks, "is obviously implausible".

Under questioning from the committee's members, Treasury officials admitted that debt interest forecasts were surrounded by uncertainty, but refused to disclose more details because the variables on which they are based affect prices of gilt-edged securities.

However, Miss Patricia Brown, under secretary in the general expenditure analysis group, acknowledged that debt interest in 1978-79 might diverge by plus or minus £1,000m from the central estimate of £7,500m.

The scale of interest charges on the National Debt in coming years was one of the more published, and disturbing aspects of last week's White Paper.

The effect of cuts in goods and services spending on public expenditure totals was shown to be largely offset by the greater burden of interest payments.

Other catch assumptions of the White Paper exercise were questioned by the committee's members. Mr P. B. Blythe, asked what assumptions the Treasury had made about the balance of payments and the rates of growth of exports and imports.

Mr H. H. Klesner, under secretary of the medium term and policy analysis group, said the assumed growth rate of exports of goods and services had been 8 per cent a year from 1974 to 1979. On further questioning he conceded that such a rate of growth had never been maintained for five years at any period in the past.

Mr Brian Sedgmore, Labour MP for Luton West, pointed out an inconsistency between the unemployment total of 600,000 for 1978-79 implicit in the White Paper, and the likely growth of the labour force in the late 1970s.

### Att doubt pace recovery

By Margaret Walters

Feb 26—The economy, despite already underpinning several industrial countries, is expected to spread during the year, according to the survey of the Institute of Chartered Accountants in England and Wales and the Institute of Chartered Accountants in Scotland.

The survey, however, much more about the rate at the recovery will proceed, particularly where fixed cost and stock-building are concerned.

Industry policies remain "lighter than in the preceding phase of past official measures being largely directed at budget

thinkers it evident that, stronger demand, the of industrial nations is likely to grow more than their exports. Survey says that in the of 1975 the volume of trade was about 10 per cent annual rate, below of the preceding half. June for the year as a whole about 6 per cent in 1974.

### Accountants' bodies to investigate L & C report

By Desmond Quigley

A joint investigative committee of the Department of Trade and the Institute of Chartered Accountants in England and Wales and the Institute of Chartered Accountants in Scotland, will investigate the report of the L & C's auditors, Hamood-Banner, now merged with Deloitte & Co, are members of the Institute of Chartered Accountants in England and Wales.

The two organisations have set up a joint committee because L & C's auditors, Hamood-Banner, now merged with Deloitte & Co, are members of the Institute of Chartered Accountants in England and Wales.

Mr Plummer, the partner who took the ultimate decision on the accounts and who was also criticised by the inspectors, is a member of the Scottish Institute.

The inspectors said of Mr Plummer that he was aware that the cash position of A & D (L & C's banking subsidiary) had been inflated by at least £13m.

They added: "Nevertheless, he signed and certified the accounts of A & D and L & C. He seemed unaware of the implications of this."

### Accountants' bodies to investigate L & C report

But the committee faces a potential bar to information from L & C. Mr Richard Langdon, chairman of the company's present board of directors, suggested earlier this week that the committee might receive only "limited co-operation" from the company.

The committee will consist of Mr W. R. McBrien, chairman of the English Chartered Accountants' Committee, Mr C. W. Brown, Mr R. N. Kitchen, Mr E. C. Rose, chairman of the English Professional Standards Committee, Mr W. N. Hunter Smart, and Mr C. C. Taylor, chairman of the English Investigation Committee.

Meanwhile Mr Richard Wilkes, senior partner at Price Waterhouse, has been appointed chairman of the Consultative Committee of Accountancy Bodies' new auditing practices committee in place of Mr David Richards, a senior partner in Deloitte's.

Mr Richards resigned because he is a former partner in Hamood-Banner and is understood to have felt that the criticism of his former firm could have embarrassed his profession.

### Grange Trust Limited

from the statement by the chairman, Mr. C. Alan Cock, C.A., for the year ended 30th November, 1975.

asset value rose 82%. While this is less than the rise All-Share Index, at the beginning of the year 80% of the was invested in overseas securities, where prices are subject to less extreme fluctuation.

venue before tax increased from £288,000 to £309,000, ring the year the overseas content of the portfolio was 1 to 43% due to less dramatic increases in share prices and the investment of much of our liquidity in the market.

directors are hopeful that a further modest increase can be achieved this year and believe that the and quality of the trust's shareholdings should stand it stead when the expected world economic recovery

	1975	1974
ended 30th November		
before taxation	£309,480	£288,011
per ordinary stock unit	1.81p	1.82p
dividend	1.58p	1.47p
st value per ordinary stock unit	78.6p	42.0p

### INTERIM STATEMENT

### ARKIN-ELMER LIMITED

### INTERIM STATEMENT

results for the six months ended 31st December, 1975  
unaudited accounts are as follows:

	Six months ended 31st December 1975	Year-ended 30th June 1975
£	£	£
before Taxation	3,465,861	4,004,151
after Taxation	348,766	479,261
ation Provision	181,358	249,216
after Taxation	£167,408	£230,045
	5,575,866	

Interim Dividend of 5.0p (3.8p) per Share is declared, together with the imputed tax credit is equivalent to 7.7p a Share.

### IDCs eased to help rebuilding

Industrial development certificate policy is being eased by the Department of Industry to promote replacement of obsolete industrial buildings in urban areas, particularly in and around areas like London and Birmingham.

Until now IDCs have not normally been issued outside assisted areas for the rebuilding of old factories. Now plans will be decided on their merits under an experimental scheme to be reviewed after two years.

### Opec may return to Geneva base

Geneva, Feb. 26—The Organisation of Petroleum Exporting Countries, which left Geneva for Vienna eight years ago because it was denied diplomatic status, has put out feelers about returning.

Swiss officials say they would react favourably to any formal request from Opec, but would not extend an invitation, which diplomatic channels suggest Opec would like.

If Opec formally asks to return, the issue of diplomatic status would still have to be settled, Geneva officials said. AP-Dow Jones.

### Pesetas deal cost Horizon £16,000

Horizon Midlands, the Birmingham-based packer and operator, has charged £16,000 against its profits for the year to last November in respect of a sum of 14m pesetas deposited with the Spanish exchange control authorities.

The company has been advised by its Spanish lawyers that it may have been involved in the ordinary course of business, in certain technical infringements of Spanish exchange control regulations between May 1972 and November, 1974 and that the deposit may not be returnable.

Financial Editor, page 19

### Leyland chief named today

British Leyland's new chairman will be named by the company today. The appointment follows the death last month of Sir Ronald Edwards, who was appointed after long consultations with a number of leading businessmen.

There has been intense speculation on the successor to Sir Ronald.

Lord Ryder, chairman of the National Enterprise Board, which is due to take over the Government's 99 per cent holding in the company will have been looking for someone of Sir Ronald's stature to become part-time chairman.

### How the markets moved

The Times index: 168.83 +1.0  
The FT index: 410.2 +1.0

Rises	Falls	THE POUND	Bank
A. Clough 20p to 65p	Anglo Am Coal 40p to 36p	Australia \$ 36.00	Bank of England 1.51
G. Dew 15p to 125p	Anglo Am Ind. 30p to 50p	Austria Sch 36.00	Bank of France 1.51
EMI 6p to 25p	Ass Port Com 4p to 18p	Belgium Fr 83.25	Bank of Germany 1.51
J. Foster 5p to 32p	Ass Port Ind 10p to 22p	Canada \$ 2.65	Bank of Italy 1.51
Harley Reid 4p to 19p	Glaxo Ind 20p to 25p	Denmark Kr 12.75	Bank of Japan 1.51
Harley Mid 4p to 46p	Harley Ind 20p to 25p	Finland Mk 7.55	Bank of Netherlands 1.51
Johnson Matt 10p to 36p	Lloyds Bank 10p to 24p	France Fr 9.30	Bank of Norway 1.51
		Germany DM 5.30	Bank of Sweden 1.51
		Grece Dr 75.00	Bank of Switzerland 1.51
		Holland G 16.33	Bank of the Netherlands 1.51
		Italy L 175.30	Bank of the Netherlands 1.51
		Japan Yn 63.00	Bank of the Netherlands 1.51
		Netherlands Gld 5.52	Bank of the Netherlands 1.51
		Norway Kr 11.45	Bank of the Netherlands 1.51
		Portugal Esc 64.00	Bank of the Netherlands 1.51
		S. Africa Rd 2.25	Bank of the Netherlands 1.51
		Spain Pes 135.00	Bank of the Netherlands 1.51
		Sweden Kr 9.10	Bank of the Netherlands 1.51
		Switzerland Fr 2.67	Bank of the Netherlands 1.51
		Yugoslavia Dnr 35.50	Bank of the Netherlands 1.51

Equities eased late in the day.  
Gilt-edged securities had a quiet session.  
Sterling gained 5 points to 82.055.  
The effective discount rate was 30.2 per cent.

On other pages

Business appointments	20	Wall Street	21
Appointments vacant	18, 23	Share prices	22
Financial Editor	20, 21	Bank Base Rates Table	21
Financial news	20, 21	Company Meeting Reports	17
Letters	18	Grange Trust	17
Diary	19	Howard Machinery	20
Market reports	20, 21		

### SILENTBLOC HOLDINGS LIMITED

**Preliminary Statement**

The Directors are recommending that in respect of the year ended 28 September 1975 the maximum permitted final dividend of 9.76% be paid on 23 April 1976 to all shareholders on the Company's Register at the close of business on 22 March 1976, making with the interim already paid a total dividend of 15.01%.

Trading results for the year are set out below:

	Year to 28.9.75	Year to 28.9.74
£	£	£
TURNOVER	510,072,579	47,375,223
TAXATION		
Taxation Payable	220,503	111,465
Deferred Taxation	248,990	153,317
	469,493	264,782
PROFIT AFTER TAXATION	406,778	215,649
EXTRAORDINARY ITEMS	(29,578)	12,466
PROFIT FOR YEAR	377,100	228,115
DIVIDENDS		
Declared—8.25% (1974—5.36%)	60,090	51,524
Proposed—Final of 9.76% (1974—9.64%)	93,636	92,662
	153,726	144,216
RETAINED PROFIT added to reserves	223,374	83,899

The Annual General Meeting will be held on Friday, 26 March 1976, at 10.30 a.m. at the Registered Office, Manor Royal, Crawley, West Sussex.

By Order of the Board  
R. A. HALLOWAY, Secretary

26 February 1976

### JOSEPH STOCKS & SONS (HOLDINGS) LTD.

(Provision Merchants and Importers)

An interim ordinary dividend of 4% has been declared, payable on 2nd April 1976 (4% last year). In the half year ended 30th September 1975 turnover was £14,434,966 (£11,537,101), and profit £253,855 (£205,727), after depreciation of £240,000 (£26,842).

Trading conditions are still good and the directors expect the annual results will again show another improvement, said the Chairman, Mr D. W. Oatenfield. The company's cash flow position has improved in spite of rising costs.



## BBC agrees to stop impeding toy exports

Brussels, Feb. 26.—The BBC has promised to refrain from impeding exports from Britain to the Netherlands or any other EEC country of toys and other articles protected by copyright, the Commission said today.

The BBC's pledge came after the Commission's ultimatum department began proceedings after a complaint from Valley Printing Company. The Commission said the BBC licensed a Dutch company to broadcast its animated cartoons for children.

Like other television companies in the Community, the BBC subsidised toy manufacturers, printing works and the like to make associated products for children.

Valley Printing, which had a subsidiary to sell products in the Netherlands, was prevented from doing this by the BBC, the Commission said.

The BBC later agreed not to impede exports of these products and the Commission ended proceedings.

## ICI Ayrshire plastics factory to close

Because of world overcapacity and depressed prices ICI is suspending production of maleic anhydride. The big chemical group now finds it cheaper to buy from other suppliers. The 40 employees will be found other jobs.

ICI announced yesterday that it would stop production with effect from July, leaving Monsanto as the dominant British producer of maleic anhydride, which is used in the manufacture of polyester resins, agrochemicals, oil additives and plasticizers.

## Engineering orders stay in doldrums

The downturn in home orders in the engineering sector has levelled out, but export volumes are still falling.

Tonnes declined by 1 per cent between last August and November, mainly because of a 1.5 per cent drop in export sales. Net new home engineering orders were 4.5 per cent down in the same period. On the export side new orders fell by 9.5 per cent.

## One of the Norton bidders withdraws

The second consortium to consider buying the Norton Villiers motor cycle factory at Wolverhampton has dropped out. Headed by Cardiff businessman, Mr Peter Constance, the group of six voted by four to two to withdraw from the contest.

Negotiations between Mr Ronald Pitcombe, the Australian oil man, his consortium and the liquidator, Mr Kenneth Morgan, to buy the factory are progressing.

# Insurance company chief hits at ban

By Anthony Rowley  
Insurance Correspondent

An allegation that the Department of Trade made an "improper and excessive use of its powers" over the stop on new business placed on indemnity insurance was made today by Mr Joseph Kaplan, the company managing director.

Mr Kaplan has written to the insurance division of the DoT saying that, as he has "virtually no recourse to the courts against the arbitrary exercise of such powers I shall seek to raise the matter in Parliament and otherwise to involve public opinion."

The stop order, announced earlier this month, was made by Mr Shore, Secretary of State for Trade, under Section 29 of the Insurance Companies Act, 1974, on the ground that "Mr Joseph Kaplan, a controller of the company, is not a fit and proper person to be a controller of the company."

In a notice to indemnity Guarantees on behalf of the

Secretary of State on November 4, 1975, it was stated that, "as managing director of the company Mr Kaplan signed the accounts of the company for the financial year ending December 31, 1974, knowing or having reason to believe that the value assigned therein to certain freehold property, namely 64 Clifton Street, London, EC2, on the basis of valuation as at July 2, 1974, was misleading or inaccurate as a valuation of that property at December 31, 1974."

It was also stated that "consequently upon a decision of a meeting of directors held under Mr Kaplan's chairmanship on April 16, 1975, a contract of insurance in respect of the aforesaid property, purporting to be effective from October 31, 1974, and purporting to be entered into on December 17, 1974, was arranged when Mr Kaplan knew, or had reason to believe, that such insurance was improperly to be made effective from October, 1974, for the purpose of representing that the value of the aforesaid property as at December 31, 1974, was by virtue of such insurance higher than its true value at December 31, 1974."

Mr Kaplan said last night that the building was acquired for the company's use in mid-1974 at a cost of £220,000, and entered in the books at cost price. At the end of 1974 indemnity Guarantees was advised by independent valuers that the value of the building had declined to £140,000 and some directors favoured a note in the accounts to this effect.

He, however, "could not take this valuation seriously". Mr Kaplan said that at the suggestion of the company secretary, a policy was taken out with another and unrelated insurance group indemnifying the company against the difference between the book value and the valuer's estimate of present value in Clifton Street. This was accepted by the company's auditors and the DoT accepted that the policy was "valid."

Mr Kaplan said this was not ideal accounting practice, he added.

Mr Kaplan claimed that the DoT had refused to counter the suggestions from him and his lawyers that he should sever his connections with the company's affairs and the stop order. He had also subsequently challenged the department to take action against him under the Companies Acts or the Insurance Acts but the department had declined to do so.

"They want a Star Chamber procedure so that there can be no examination or cross-examination of their motives", Mr Kaplan said last night.

The Clifton Street property "accounted for 2 per cent of the total asset value and a correspondingly modest proportion of the company's turnover which remained absolutely high", he said.

Mr Kaplan said last night that the building was acquired for the company's use in mid-1974 at a cost of £220,000, and entered in the books at cost price. At the end of 1974 indemnity Guarantees was advised by independent valuers that the value of the building had declined to £140,000 and some directors favoured a note in the accounts to this effect.

He, however, "could not take this valuation seriously". Mr Kaplan said that at the suggestion of the company secretary, a policy was taken out with another and unrelated insurance group indemnifying the company against the difference between the book value and the valuer's estimate of present value in Clifton Street. This was accepted by the company's auditors and the DoT accepted that the policy was "valid."

Mr Kaplan said this was not ideal accounting practice, he added.

Mr Kaplan claimed that the DoT had refused to counter the suggestions from him and his lawyers that he should sever his connections with the company's affairs and the stop order. He had also subsequently challenged the department to take action against him under the Companies Acts or the Insurance Acts but the department had declined to do so.

"They want a Star Chamber procedure so that there can be no examination or cross-examination of their motives", Mr Kaplan said last night.

The Clifton Street property "accounted for 2 per cent of the total asset value and a correspondingly modest proportion of the company's turnover which remained absolutely high", he said.

Mr Kaplan said last night that the building was acquired for the company's use in mid-1974 at a cost of £220,000, and entered in the books at cost price. At the end of 1974 indemnity Guarantees was advised by independent valuers that the value of the building had declined to £140,000 and some directors favoured a note in the accounts to this effect.

He, however, "could not take this valuation seriously". Mr Kaplan said that at the suggestion of the company secretary, a policy was taken out with another and unrelated insurance group indemnifying the company against the difference between the book value and the valuer's estimate of present value in Clifton Street. This was accepted by the company's auditors and the DoT accepted that the policy was "valid."

Mr Kaplan said this was not ideal accounting practice, he added.

Mr Kaplan claimed that the DoT had refused to counter the suggestions from him and his lawyers that he should sever his connections with the company's affairs and the stop order. He had also subsequently challenged the department to take action against him under the Companies Acts or the Insurance Acts but the department had declined to do so.

"They want a Star Chamber procedure so that there can be no examination or cross-examination of their motives", Mr Kaplan said last night.

The Clifton Street property "accounted for 2 per cent of the total asset value and a correspondingly modest proportion of the company's turnover which remained absolutely high", he said.

## LETTERS TO THE EDITOR

### Real story behind hotels incentive scheme

From Mr R. W. B. Fraser

Sir, I am amused to see, in your columns on February 24, that the able and amiable Mr Eric Bernard of Grand Metropolitan Hotels has taken a swipe at the hotel development incentive scheme. The real story is more complex and intriguing than his remarks suggest.

At a time when the hotel industry is making renewed representations to the Government it is important to understand where the blame for excesses under the hotel development incentive scheme should lie.

The forerunner of the HDI scheme was the hotel loans and grants scheme which was cumbersome and when consulted, the hotel industry pleaded for aid and at the same time freedom of action. Consequently the HDI scheme was designed to have a minimum of bureaucratic controls. There were three principal regulators which should have curbed excesses.

These were first, the normal commercial judgment of the hotel companies who wanted to provide new hotels, secondly,

the powers vested in the planning authorities and thirdly, the conventional wisdom and prudence of the suppliers of capital.

It is scarcely the fault of politicians and civil servants that, in a number of cases, the three regulators failed simultaneously. In fact, the failure of the third is the most interesting and complex of the three because it is linked to the widespread abandonment of conventional banking methods which has caused well publicized traumas in banking and industry.

Happily there are a number of companies, including our own, who took advantage of the scheme to build hotels which are demonstrably of the right type and in the right places and were completed prior to the phenomenal rise in building costs.

Yours faithfully,  
RODERICK W. B. FRASER,  
Director,  
Centre House (Cranston),  
Centre House,  
27 Russell Square,  
London, WC1B 4JG,  
February 25.

## Not on t poverty at £3,420

From Ms R. Lister

Sir, On February 24 carried an advertisement headed "The Millionaire No 1" on social security he more than his present £3,420. This is a leading statement of one who is actually of the DHSS and therefore know better.

If eligible for a ment benefit, a Mackin's position ceive £25.50 a week unemployment benefit for the first six months of £10.2 maximum of £10.2 Over a year this him an income of some tax rebate mentary benefit, he ceive the princely £1,407 a year plus interest (not capital provided they are his rates and a pay pairs and insurance year.

True, Mr Mackin tax on most of though he will so come tax relief on gage interest payme doubt very much w taking into account burden of taxation, would be brought d level of £1,400-£1,500. He ma millionaire, but he not on the poverty to suggest that h serves to reinforce about the "afflu security claimant".

Yours faithfully,  
RUTH LISTER,  
Assistant Director,  
Child Poverty Actio  
Mr Mackin Street,  
Drury Lane,  
London WC2B 5NH  
February 25.

## So why not revive the obsolete in

From Mr M. J. Koc

Sir, I strongly support Ewing's plea for multiple of the m normal applications: the unit should be metres, not 10.2 Tl must, of course, ha and I suggest the obsolete "inch".

Yours faithfully,  
M. J. KOCHANSKI,  
Balliol College,  
Oxford,  
February 20.

## Recession cuts £400m off oil bill

By Roger Viole

The substantial slump in demand for petrol and oil products last year contributed to a £400m saving on Britain's oil import bill.

Imports of crude during the year are provisionally estimated at 88 million tons, a reduction of 20 per cent on the previous year and the lowest level since 1958.

Deliveries of oil products were down by 12 per cent on 1974 when the three-day week and the world oil supply crisis distorted the figures, according to Energy Trends, published yesterday.

Fuel oil was particularly hard hit by the fall in demand from the power stations. More than 18 per cent less was used during the year. Petrol and diesel oil suffered less from the cut-backs, with falls of 2.2 per cent and 1.9 per cent respectively.

The fall in oil used contributed to the lowest energy consumption, since 1969. Total consumption was the equivalent of 320 million tons of coal, a 3 per cent reduction on the previous year.

Coal consumption in January this year was 3.5 per cent higher than in the same month of 1975. A 19 per cent increase in power station consumption was entirely responsible for this rise, as all the other markets for coal, particularly the domestic sector, declined sharply.

Electricity generated last year—251,161 GWh—increased by 0.3 per cent over the previous 12 months but was still below the 258,800 GWh generated in 1973.

Gas sales during December maintained the recovery noted in the previous month.

## NEB hopes fade for Dubai contract

By Peter Hill

Hopes of a consortium of British Companies, led by the National Enterprise Board and involving GEC and Rio Tinto, of securing a valuable Middle East contract in the NEB's first overseas foray appear to have foundered.

Lord Ryder, NEB chairman, negotiated a one-third stake in the joint venture company to bid for a valuable contract for the construction of a 180 megawatt power station and associated desalination water plant in Dubai for the Dubai Electric Corporation.

The British consortium put in a late tender after a special extension of the bid dates, but the competition is fierce from Austrian, Italian, German and Japanese companies. The Japanese are thought as being most likely to win the contract. It is understood that the United Kingdom bid was fifth lowest

out of a total of six submitted.

Although the NEB would not comment officially yesterday on the progress of the negotiations, it was not very hopeful.

The NEB has been made aware of the good will for British industry which exists in the Middle East particularly, and among other developing countries.

It is involved in the formation of another consortium which is bidding for a contract outside the Middle East, for which hopes are high. The NEB is to appoint an official spokesman to deal exclusively with overseas contract work.

Lord Ryder reckons that about £600m worth of business on offer overseas in the past 18 months has lapsed a United Kingdom tender. A far larger volume of business is at present in the pipeline for which the NEB will be pressing British companies to submit tenders.

## Terrorist 'cost Dutch order'

The Hague, Feb. 26.—Holland lost a possible Indonesian shipbuilding order valued at around \$75m (about £37.5m) as a result of the South Moluccan siege of the Indonesian consulate in Amsterdam in December, the Dutch Economics Ministry said today.

A spokesman said that Mr Ruud Lubbers, Economics Minister, assumed this was due to the "dog in the relations with Indonesia" following the 16-day siege in which an Indonesian diplomat died.

Indonesian officials in The Hague, however, said the order for the construction of coasteers which the Dutch appeared likely

to get, had been given to Norway because of more favourable terms.

Shipbuilding merger: Agreement on merging two shipbuilding yards of the Netherlands, Verolme Machinefabriek en Scheepswerven, NV (RSV) and Van der Giessen De Noord, NV is expected shortly, according to sources at the Banking Commission, which is studying the plan.

The Commission, which was set up in 1972, proposed last September that Giessen take 30 per cent of the RSV and give RSV a 30 per cent stake in its doubled capital, with the Dutch state taking 20 per cent.

## MPs visit Chrysler UK truck plants

By Edward Townsend

Management of Chrysler UK's commercial vehicle division, generally regarded as the most successful part of the troubled motor group, admitted to MPs visiting the Dunsfold and Luton plants in Bedfordshire yesterday that they had no idea whether or not the division made a profit.

Mr Aubrey Jacques, director of truck manufacturing, said he might feel "more self-satisfied" to know that his division was making a profit while the rest of the company was not.

But it won't help the company as a whole.

What concerned him was keeping within the budget laid down by Chrysler UK. He agreed that profits made by the truck plants could be siphoned off to support the Luton car assembly plant in Scotland without his knowledge.

Mr Jacques and a management team were giving evidence to the trade and industry sub-committee of the Commons Economic Affairs Committee, which was touring the plants as part of its inquiry into the state-bailed rescue scheme.

Both management and shop stewards at the plants said they were not consulted about the rescue scheme. Mr Jacques said he was not called upon to provide sales forecasts, production schedules or capital expenditure plans and the first he heard of the final rescue deal was the announcement in the Commons.

The subcommittee, which has already toured Chrysler UK's Coventry factories and is to visit Luton next week, is to question Mr Gilbert Hunt, the Chrysler UK chairman, and Mr Don Lander, managing director.

## Barge transport would be of 'inestimable value'

From Cmdr E. Mack

Sir, Mr Williams's letter of February 23 under the heading "BACAT: time to break the deadlock" is much to be welcomed.

It was depressing to read some months ago that the BACAT post ship had withdrawn from the Humber as a result of pressure from the dockers. Far from being a threat to increase unemployment, an efficient transport system could enormously help the economy by improving employment prospects as a whole.

In south Derbyshire we have been hoping for an extension of navigation in the Trent as far as Burton-on-Trent. The Severn-Trent Water Authority's preliminary investigations have been aimed, in the first place, at pleasure craft, but as a meeting with the authority in July last year a number of interested organizations that the

locks and depth of water should be made suitable for BACAT barges.

The barges can reach Nottingham, but not if fully loaded; it is hoped that work on the river to obtain the proper depth will go on.

With the present financial stringency and other problems, a system of this type, which would enable barges to be loaded far inland, carried across the North Sea, and transported by canal far inland on the continent (the Danube is being reached shortly) could be of inestimable value to this country. There would be fuel economy, encouragement for export and a benefit to the environment through fewer lorries on the roads.

Yours faithfully,  
E. MACK,  
Osleston House,  
Dalbury Lees,  
Derby, DE6 5BN,  
February 25.

## Tax relief on rail fares

From Mr D. Redman

Sir, Professor Rowe's suggestion (February 24) presents practical difficulties. A more effective way of helping the hard-pressed would be to increase the personal allowances by an annual cost of living index rather than to change the index of retail prices in

the previous calendar year. This would be simple to administer, and would give help where it was most needed.

Yours truly,  
DAVID REDMAN,  
71 Langley Way,  
Watford,  
Herts. WD17 3JH,  
February 24.

## Commercial and Business Market

### Business Notices

One of the LEADING HI-FI STUDIOS in Western Germany (expected annual turnover in 1976: 10 million DM approx.) is seeking PERMANENT BUSINESS PARTNER who can supply Japanese, European and American HI-FI equipment (tuners, amplifiers, receivers, record-players, loud-speakers etc.) in great numbers.

Cash payment. Our visit at short notice possible.

Offers should state complete range of products available and should be addressed to

Norbert Röer, Klaus Martz  
Stereo Studio  
D-4500 Dortmund Mittelstrasse 17

WANTED: Experienced stock clearing firm on 100-150,000 sq. ft. warehouse between 2 and 10 A.M. or P.M.

COUNTRY-LOVING business gift, 25-30, with book-binding/accrual experience to help design new home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

VALUABLE incentive gift oct. gold business card. Beautifully designed by craftsmen. A real prestige item. Send your card for quotation. —Full marked glass card. —Beckenham Lane, Bromley, Kent.

REDECORATING or Alterations. Large office, small house, shops, etc. —Estimates, etc. —Call 01-454 1151

TELEPHONE answered. Phone recording. New home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

LIMITED COMPANIES. Investment, etc. —Call 01-454 1151

INTERIOR DECORATION. Services can improve your trade. —Call 01-454 1151

EXCELLENT BONDED STORAGE. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

FIRST AID. —Call 01-454 1151

MUSIC STUDIOS with grand pianos available for practice. —Call 01-454 1151

ACCOUNTANTS. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

### Businesses for Sale

FORD MAIN DEALERSHIP

This dealership, which is situated in the Midlands, has an annual turnover of £2 million. Profits are good and the potential is unlimited. Principals only. Box 2209 & The Times.

### WANTED

client buyers wish to purchase for cash well-known business. —Call 01-454 1151

TELEPHONE answered. Phone recording. New home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

VALUABLE incentive gift oct. gold business card. Beautifully designed by craftsmen. A real prestige item. Send your card for quotation. —Full marked glass card. —Beckenham Lane, Bromley, Kent.

REDECORATING or Alterations. Large office, small house, shops, etc. —Estimates, etc. —Call 01-454 1151

TELEPHONE answered. Phone recording. New home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

LIMITED COMPANIES. Investment, etc. —Call 01-454 1151

INTERIOR DECORATION. Services can improve your trade. —Call 01-454 1151

EXCELLENT BONDED STORAGE. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

FIRST AID. —Call 01-454 1151

MUSIC STUDIOS with grand pianos available for practice. —Call 01-454 1151

ACCOUNTANTS. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

### Business Services

COMPANY SEARCHES (Scottish Registry). Full report within 24 hours. —Call 01-454 1151

TELEPHONE answered. Phone recording. New home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

VALUABLE incentive gift oct. gold business card. Beautifully designed by craftsmen. A real prestige item. Send your card for quotation. —Full marked glass card. —Beckenham Lane, Bromley, Kent.

REDECORATING or Alterations. Large office, small house, shops, etc. —Estimates, etc. —Call 01-454 1151

TELEPHONE answered. Phone recording. New home drying business. Little investment required. —PETER ELLIS (Cousin) 4338

LIMITED COMPANIES. Investment, etc. —Call 01-454 1151

INTERIOR DECORATION. Services can improve your trade. —Call 01-454 1151

EXCELLENT BONDED STORAGE. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

FIRST AID. —Call 01-454 1151

MUSIC STUDIOS with grand pianos available for practice. —Call 01-454 1151

ACCOUNTANTS. —Call 01-454 1151

TELEVISION. —Call 01-454 1151

### COMPANY NOTICES

THE SCOTTISH NATIONAL ASSURANCE CO. LTD.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

### DIVIDEND NOTICES

FALCONBRIDGE

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday, 11th March 1976, at 10.15 a.m.

Notice is hereby given that the 30th ANNUAL GENERAL MEETING of the above company will be held at the Scottish National Assurance Co. Ltd., 100 St. Vincent Street, Glasgow G2, on Wednesday,



BY THE FINANCIAL EDITOR

## Anglo American provides an antidote



Mr. Harry Oppenheimer, Chairman of Anglo American: yield attractions.

At the time of the Halford Shear acquisition that profits for last year would exceed £10m, excluding Shear of course. However, the £10.8m actual outcome is in line with outside expectations of around £10m and the shares rose just 2p to 132p on the results.

To a certain extent these results are of academic interest as it is the impact of Halford Shear on Howden that the market is really looking to. First indications appeared to be that there might be some initial earnings dilution, but the prospects for growth and economies in combining the two businesses appeared to outweigh that potential disadvantage.

Indeed, the whole rationale of Howden's recent policy of expansion through acquisition—of Morris Toner & Beck as well as Halford Shear—looks promising for the longer term. By buying breaking concerns with strong existing links with underwriters, Howden is arguably going a good way towards pre-empting the looming capacity problems which the underwriting market has been confronted with because of inflation.

A par p/e ratio of just under 10 then and a yield which, at 2.7 per cent, is a couple of points below the insurance brokers' average, are arguably of less interest than Howden's long-term growth attractions vis-à-vis its competitors.

**Final: 1975 (1974)**  
Capitalisation £75.4m  
Pre-tax profits £10.8m (£8.1m)  
Earnings per share 13.33p (9.02p)  
Dividend gross 3.56p (3.42p)

### Horizon Midlands Survivors' spoils

Horizon Midlands faithfuls who took up the consortium shares offered them last spring, at 16.75p a share, ought to be able to afford a holiday at last. For after the industry's disasters of 1974, which at one time saw the HM share price sink to single figures—against a May 1972 offer of sale price of 70p—the shares, up 104p yesterday, have now rallied to 46p. By any investor who bought for shares in 1972 and took up last spring's offering as well is, forgetting inflation for a moment, finally showing some appreciation on its investment.

The background to the recovery has, of course, been last summer's boom in sales for the survivors of the 1974 shake-out. As far as HM was concerned that meant a 44 per cent rise in summer bookings over the depressed figure for 1973 and an annual increase in the leading factor from under 90 to 93 per cent. In turn, these two factors duly turned themselves into a 64 per cent advance in monetary receipts and (pre the Spanish currency provision) a near six fold leap in pre-tax profits.

Whether HM can now hold its position in the current year, however, is another matter. For though winter holidays are expected to work out roughly a quarter up on last year, the best of the increase came early on, and fell into last year's profits.

Meanwhile, summer bookings are roughly level pegging with last year, though, surprisingly enough, HM has seen a marginal swing away from cheaper destinations like Spain to more expensive holiday areas such as Greece. Albeit that the dividend is covered almost five times, the yield of 84 per cent, appears a fair reflection of 1976 prospects.

**Final: 1974/5 1973/4**  
Capitalisation £2m  
Sales £12.7m (£7.75m)  
Pre-tax profits £1.05m (£0.2m)  
Earnings per share 11.2p (1.93p)  
Dividend gross 3.97p (2.58p)

### Alexander Howden Takeover benefits to come

Alexander Howden is comfortably within the forecast made

Last night's agreed cash offer for Coated Metals from C. Walker of 143p a share, is almost 70 per cent more than Walker's opening bid last month. So shareholders in Coated Metals are being offered an exit at 11 1/2 times forecast earnings and should accept.

This happy outcome for Coated Metals which, quite rightly, said that Walker's first offer was out of court, and looked like saying the same about the second try of 125p a share, shows once again that small specialist companies can hold out for good offers and get them. They are about the only ones surviving the takeover wars of these days and the Sheffield Twist Permalloy and now Coated Metals, advised by Morgan Grenfell, have all demonstrated that there is no need to sell out cheaply.

## Business Diary: Customagic's threesome • Edward Bates' latest

changes at Customagic, noted Manchester, lose a cover man, mean the emergence as chairman of a Linder who founded the and in 1965 took it to

ouncing "satisfactory" profits of £306,119 for 1974 (£63,239). Linder had not as much depended whether the Government contain rising costs, that did be "undesirable" for forecast 1976's figures.

After this month, it was said a's profits would be "not than in 1975".

ler is being replaced as an by Sir Cecil Burney, an of Hampton Trust, at Linder will remain both or with Customagic co-ns Sidney and Bernard

ecil will be joined on the by Gerry Truman, chair- of Janorum Investments consultant director of agic's merchant bankers in Guaranty.

ard's arrival, like that of ird new director, Ian a, a director of Mooloyas, follows the play November by Fortnum of 9,000 block of shares ent to a quarter of the

overseas. The latter would be fraught with possibilities for Customagic, the value of whose goods exported last year was a mere £5,150.

### Arab arrivals

With five new board appointments in the past two days, Edward Bates is preserving his reputation as the City's merchant bank with the most active record of boardroom coming and going.

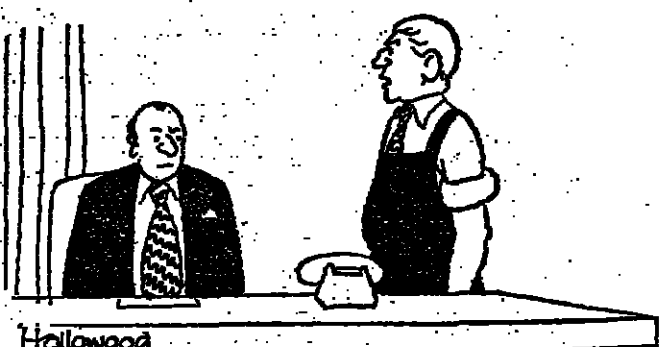
There is, however, doubling particularly mysterious in all this. Two new Arabs have arrived to supplement Prince Abdullah Bin Mueaid Bin Abdul Rahman and Daoud Abdel Latif, who joined last year when a Saudi group, First Arabian Corporation, took a 25 per cent stake in Bates plus an option to buy a further 15 per cent.

The two new directors, both of whom join the holding company board are Sheikh Mohamed Al Badrawi, a director and major shareholder of First Arabian who in his time has done a state with the Royal Navy at Portsmouth, and Ahmed Khalifa, an Egyptian banker who is effectively number two at First Arabian.

All of this, says David Keown-Boyd, Bates's chairman, will further strengthen the bank's growing contacts in the Middle East, while the other board appointments—to the bank rather than the holding company—will build up a board which has shrunk as a result of departures last year to below its former size.

On to the board come Bill

Lawes, head of the shipping



Hollowood

"The girls in assembly bay B are threatening to strike if you continue to use the term overmanning."

department, and Bob Gallant, an American in charge of the international department, both of whom are long-standing Bates men. The other is David Jack, a relative new comer of six months standing, who runs the investment department.

Box even this is not the end of the appointments. Next week Richard Snow will be joining the bank, making the fourth former Brandts man on the board.

### Black outlook

The new edition of the Standard Chartered Review contains an interesting side-light on inflation in Rhodesia. There are two consumer price indices listed, one as you might expect for the whites and another for the blacks.

The December inflation rate for the whites is put at 6.7 per cent, mainly because of

wait to know whether his contract is to be renewed next September two senior managing directors are on the move.

They're Philip Bromley and Herbert Morley, both products of United States, regarded as the BSC's Sandhurst.

Bromley, in fact, has already gone, although the corporation is forthcoming neither about his whereabouts nor the circumstances of his departure. He was managing director of the strip mills division, where Peter Allen is now acting MD, and was managing director-designate of the new Welsh division of BSC due to be established in April.

Bromley, who is thought to have left the corporation and to be in the United States, joined the Regular Army in 1939, leaving as a major in 1958.

Morley is to retire at 57 as BSC's managing director in charge of planning and capital development after 42 years in the industry. As managing director of the general steel division he was involved in the building of the Anchor project, Scunthorpe, now one of the few BSC bright spots.

It is not known who is to succeed Morley, but it is expected to be an insider.

The report and accounts of British Leyland show that in the year up to September 30, 1975, at a time when the company was being bailed out by a Labour government, the group contributed £3,000 to the right-wing pressure group the Economic League. Can't wait for next year's accounts!

Margaret Walters analyses the causes for the failure of Brentford Nylons

## When flair and salesmanship are not enough

"The company concentrated on sales and production to the exclusion of finance and the lack of up-to-date knowledge of the serious position was only realized when it was too late."

That statement might be a suitable epitaph on the rise and fall of Brentford Nylons, the household goods firm that collapsed suddenly earlier this week.

It was in fact uttered more than a decade ago over the corpse of another well-known consumer empire, John Bloom's washing machine group Rolls Razor, by Mr. Kenneth Cow, who is ironically enough, now in a long line of companies which have gone for sales at any cost—and paid the price.

Commentators too have not been slow to spot the parallels with the Cyril Lord carpets company-collapse in 1968, some four years after Rolls Razor's spectacular failure. The rise and fall of Brentford Nylons, however, is a particularly pertinent comparison between the way Cyril Lord and the Brentford Nylons businesses were run.

Both integrated their manufacturing and retailing operations, for example. And, like Rolls Razor, their early success was due to fortuitous timing; an ability to spot an untapped market. And then, of course, a determination to keep up the pace of sales through heavy advertising and publicity at the expense of almost everything else. The entrepreneurial nature of such operations often makes it difficult to establish any on-

going financial management to cope with the eventual scale of the businesses.

Looking back at the final twilights of the Rolls Razor and Cyril Lord companies is amazing how, apart from in the City where the share prices accurately anticipated the worst, the public assailed by a heavy promotional effort to the last, had little hint that anything was amiss.

All three groups were essentially one-product companies whose founders seemed true to the traditions of the modern commercial fairytale. In the case of Brentford, the Armenian Metropolitan family seized on the possibilities of nylon in the early 1950s and with heavy advertising and a mail order campaign captured a large share of the market that depended for sheets and shirts made in the new fibre.

In the 1960s Cyril Lord, "the carpet king", built up a near monopoly in tufted carpets. John Bloom challenged the big domestic appliance manufacturers, Hoover, English Electric (as it then was), Hotpoint and Philips by assembling and selling, again through direct advertising, the new twin tub washing machines that every housewife coveted and which the majors were reluctant to turn out in sufficient volume or at a reasonable price for the mass market opening up in the United Kingdom for consumer durables.

But when automatic washing machines came on the market

John Bloom completely failed to take up the challenge, and indeed his numerous diversification ventures, ranging from cosmetics to central heating, were unqualified flops. The very success of these groups in capturing large shares of their chosen markets meant that new products had to be found.

Cyril Lord is remembered for the "Cyrillawn" simulated grass that turned an unfortunate shade of blue. But more significant was the move into retailing which produced the same sort of problems that Brentford experienced.

The textile industry has been deeply sceptical about the wisdom of Brentford's relatively recent establishment of a chain of shops stocking its own manufactured goods. The Cyril Lord experience, they claim, proves the incompatibility of the manufacturing and retailing mentality.

Shoppers apparently require the sort of wide choice that one manufacturer cannot economically provide. Apart from this specific factor, all super growth products inevitably settle down to a less spectacular pattern once a certain amount of market penetration has been achieved. Then the main problem for these three groups emerged.

Their heavy promotional efforts, some of them the most spectacular as well as the most lucrative that the United Kingdom advertising business has seen, were geared to achieving a certain level of sales. A relatively small decline in turnover

can wreck profit and cash flow projections.

In the case of Cyril Lord, sales of £10.8m in 1966 yielded pre-tax profits of £1.3m. A small fall to £10.3m in sales the following year resulted in a severe reduction to £458,000 in profits as the margin collapsed and the £10m figure shown for its last year of operation resulted in a devastating £500,000 loss.

Cyril Lord's advertising, at its 1966 peak of £800,000, was three or four times the level of its nearest competitor.

Brentford too was the most heavily promoted company in its own sector before it cut its advertising budget from an astronomical £3.3m (when profits were just under £1m) to a still large £1.2m (when profits had fallen to around £350,000) last year.

In 1963/64, the year John Bloom's empire crashed, Rolls Razor was operating on a budget that anticipated doubled volume of washing machines, at a time when he held nearly a fifth of the United Kingdom's market and the competitive forces were mounting against him. Rolls Razor, Cyril Lord and Brentford all reacted in much the same unfortunate way when sales growth started flagging. In the case of Brentford management tried to buy sales by a drastic cut in prices, while continuing heavy promotion. But competition from manufacturers of newer fibres and fibre mixtures as well as from imports led to falling sales and, it is thought, hefty losses last year.

The continuing faith that all these groups appear to have placed in advertising despite the warning signals on the sales and cash flow front has perhaps much to do with the near total powers wielded by their originators, who perhaps do not single handedly possess all the necessary skills to operate a business, and who are, of course, reluctant to accept that their brain child has lost some of its commercial charm.

Key features of such groups are often an almost casual attention to financial controls which only become more of a problem the larger the business grows, and the lack of any real management beneath the individual entrepreneur.

They are inevitably capitalised, Brentford, forced to compete in the import threatened polyester cotton sector, was clearly having difficulty servicing debt on its new Newcastle factory. In the past the now disbanded mail order operation had provided a classic method of self financing.

John Bloom and Cyril Lord both experienced problems in hire purchase and, as their groups expanded built up overheads not incurred in the original simple operation. The ultimate result was a fatal liquidity squeeze.

In all these cases crisis might have been averted if the extraordinary, if temporary, marketing flair and salesmanship of the entrepreneurs had been accompanied by more traditional financial skills.

## Designing concrete for the rigours of the North Sea

In the development of North Sea oil and gas platforms, design and construction have raced ahead of research and development. "There is not the same depth of development work to back up design procedures; everything has happened so quickly," comments the Cement and Concrete Association told the Department of Industry in August, 1974.

In a report commissioned by the Department's Ship and Marine Technology Requirements Board, they went on to recommend 10 specific research projects to help bridge the offshore technology gap.

This week the Department of Energy set out seven of the 10 recommendations, announcing a two-year research programme on aspects of the use of concrete as a structural material for offshore platforms. The department is providing £200,000 towards the cost of the programme, which includes contributing the remaining £100,000.

Overall, the Department of Energy disclosed, the government is providing over £2.6m over the next three years for R and D on fixed offshore structures. Of this, over £2m is going into an offshore steels research programme based on the Welding Institute and the National Engineering Laboratory.

Other existing research into steel structures includes studies of buckling at Glasgow and Cambridge universities, and measurements on an operational platform in the Forties Field by British Petroleum.

The new investigations into concrete structures stem directly from the 1974 report, *Concrete in the North Sea*, which was written by Dr G. Somerville and Dr H. P. Taylor of the Cement and Concrete Association.

Existing technology of reinforced and prestressed concrete structures has been applied in the novel situation of gravity platforms in the North Sea, they pointed out, with consequent problems caused by the types of structures, their size, and above all the hostile environment in which they were placed.

In the design phase, there are both structural and material problems.

Structural design starts with a calculation of the loads on the structure—the effects of wind, waves and currents as well as the normal loads.

Next stage in the design is the analysis of the structure itself, in order to determine the internal forces. Powerful analytical methods are available for this, but the accuracy with which the environmental loads are known is limited.

Designing sections to handle the internal forces is generally straightforward, but the unique combination of shapes and loads encountered means that shear forces are more important than in conventional structures.

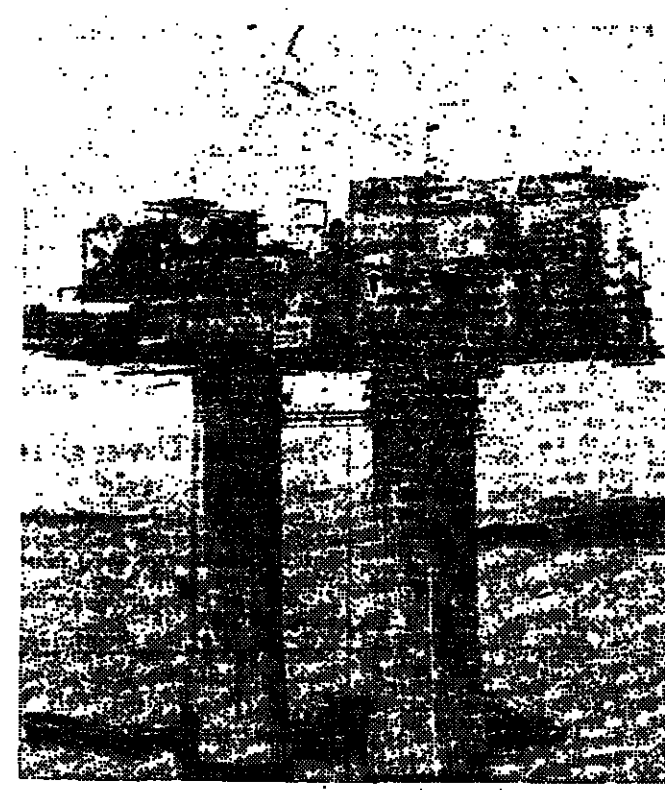
One of the seven research projects is therefore aimed at investigating the strength of large, prestressed concrete towers in shear. This would provide useful design guidance.

The fatigue strength of structural concrete under the randomly varying sea and wind loads, the CCA authors reported in 1974, "is causing concern to designers at present, both from the viewpoint of fatigue life in the marine environment and because of the effect repeated reversals of load could have on crack widths".

On load, the fatigue strength of structural concrete has in general proved so good that design can be ignored. In fact, but there is no assurance that this is true for offshore structures. Thus a second research project will investigate the fatigue strength of reinforced and prestressed concrete in water.

On the materials side, the basic requirements for concrete in the oceans are the same as on land—adequate strength, durability and reinforcement protection. But they are harder to meet because of environmental factors such as salt water, temperature and pressure.

More data on the influence of sea water on structural concrete would be valuable to designers. Much could be gained from a survey of existing reinforced concrete structures in the sea (such as the Thames



A concrete platform faces the tests of the North Sea.

for the Mulberry Harbour units, built over 30 years ago) and this will be done in another of the new research projects.

In addition, there are two specific problem areas in materials where research is urgently needed; these concern corrosion and temperature effects.

On corrosion, two lines of approach are being adopted. One project will investigate the fundamental mechanisms of corrosion of reinforcement embedded in concrete. Much existing knowledge is fragmented;

it needs to be integrated to give a basic understanding of the processes involved.

The second corrosion project will be related more directly to the offshore concrete platform, and will aim to establish minimum levels of corrosion protection for design purposes. Among other things it will study the influence on corrosion of environmental conditions, concrete cover, workmanship, type of reinforcement, steel stress and air entrainment; and establish whether crack width is related to corrosion.

Final project in the seven-point package is a study of modes of failure of concrete platforms. Here the aim is to develop model techniques which will enable the failure modes of typical platforms to be simulated.

The multiple research programme will be handled by the Underwater Engineering Group of the Construction Industry Research and Information Association; the Cement and Concrete Association; and other contractors, yet to be selected.

In parallel, three other concrete research efforts are also being supported by the Department of Energy. Shell is making fullscale measurements on its Brent B platform; Harwell is studying the corrosion of steel reinforcement; and CIRIA's Underwater Engineering Group is compiling a guide to temperature effects in oil-containing structures.

Kenneth Owen

Technology Correspondent

## Alexander Howden Group Limited

International Insurance

	Profit before tax	Earnings per share	
		Before tax	After tax and minorities
1975	£10,788,000	22.33p	13.33p
1974	£8,110,000	16.86p	9.02p
1973	£6,189,000	13.15p	7.34p
1972	£4,275,000	9.12p	5.61p
1971	£2,774,000	6.56p	3.75p



# National Enterprise Board and Rolls-Royce (1971)

The full text of the memorandum of understanding about the relationship between the National Enterprise Board and Rolls-Royce (1971) is as follows:

## General principles

This memorandum of understanding about the relationship between the National Enterprise Board (NEB) and Rolls-Royce (1971) Limited (RR71) is based on certain general principles:

1. Except as provided in this memorandum, RR71 is expected to continue to operate as far as possible on a normal commercial basis like a company in the private sector.

2. The NEB has no intention of usurping the responsibilities of the Board of RR71 or to intervene in the day to day management of RR71.

3. The NEB has, however, certain responsibilities in respect of RR71 as:

a. the sole shareholder;

b. a major potential provider of finance in the future;

c. a public corporation with certain duties under the Industry Act 1975 and guidelines issued under the Act.

4. In exercising these responsibilities the NEB's prime concern will be to see that the Board of RR71 runs the company efficiently and successfully, since the performance of RR71 will have a major effect on the NEB's total performance.

The following provisions are designed to enable the NEB to carry out its responsibilities with the minimum disturbance to the normal operation of RR71 as a major industrial company.

5. Recommendations for changes in the composition of the Board of RR71 and for changes in the remuneration will be put forward by the RR71 Board for approval by the NEB.

6. It is accepted that, as sole shareholder, the NEB has ultimate responsibility for determining the composition of the Board of RR71 and approving the remuneration subject to such arrangements for consultation with the Government as the NEB and the Government may agree from time to time.

7. RR71's long-range plan and annual plans will be subject to agreement by the NEB.

8. RR71 will be expected to supply to the NEB such information, in a nature and in a form to be agreed by RR71 and the NEB from time to time, as will enable the NEB to monitor the performance and financial prospects of the company.

9. RR71 will seek approval from the NEB for:

a. major investment programmes;

b. projects involving capital expenditure of £500,000 or more;

c. RR71 will seek prior approval from the NEB for any proposal to acquire any of the share capital of a company;

d. if its acquisition would entitle RR71 to exercise or control the exercise of 30 per cent or more of the votes;

e. if the value of the consideration for the acquisition, together with the value of any consideration paid for share capital, exceeds £10m; or

f. if the cost of the acquisition would exceed £10m.

10. RR71 will comply with the restrictions imposed by Section 9 of the Industry Act 1975 which relate to acquisition of businesses concerned with the media.

8. RR71 will seek prior approval from the NEB for the sale of any voting shares held by RR71 or its subsidiaries.

9. In order to enable the NEB to comply with Section 8 and Schedule 2(3) of the Industry Act 1975, RR71 will not borrow from sources other than the NEB without the NEB's approval.

10. Wider economic and social responsibilities of the NEB will be taken into account in the full involvement of employees in decision-making at all levels.

11. In negotiating terms and conditions of employment, RR71 will ensure that settlements reached are consistent with the financial situation of the enterprise and with the requirements to be observed for the period up to August 1, 1976, as set out in the White Paper "The Attack on Inflation" (Cmd 6151).

12. RR71 will be expected to wage the NEB, and the Secretary of State for Industry, in advance of any decision which clearly has major Parliamentary implications.

13. On all major issues affecting RR71's strategy, plans and performance and the NEB's responsibilities, the NEB will be kept informed by representatives of RR71 at major discussions with government of the plans of RR71 and will invite the NEB representatives to explain the plans to the Government at such discussions.

14. It will also be open to the Chairman of RR71 at any time to seek a meeting with a Minister, provided that the Chairman of the NEB is consulted beforehand and the opportunity to attend if he wishes.

15. RR71 will maintain its dealings with government departments on day to day matters, including dealings with the Department of Industry in its role as sponsor department for the aerospace industry, dealings with the Ministry of Defence (Procurement Executive) on all matters for which it is responsible, dealings with the Foreign and Commonwealth Office, and day to day contacts with the Department of Employment.

16. When RR71 is brought within the Planning Agreements system, arrangements will be worked out by the NEB and RR71 in accordance with the principles set out in this memorandum.

17. Channels of communication between the NEB and RR71 will be maintained on major issues will be between the Chairman of the NEB and the Chairman of RR71, supported as appropriate by committees between senior staff of the NEB and their opposite numbers in RR71, to whatever extent is necessary to carry out the NEB's responsibilities without intervention in the day to day management of RR71.

18. The supporting staff of the NEB will agree a programme of discussions with the NEB's representatives to ensure that the Chairman of the NEB is properly informed.

19. It is not to take part in the day to day management of RR71 itself, nor is it in any way to act as an inspecting team. Both the NEB and RR71 will do their best to ensure the relationship is harmonious and one of trust.

## FINANCIAL NEWS AND MARKET REPORTS

### Woodhouse & Rixson tops £1m but second half growth slows

Though pre-tax profits bear the £1m mark for the first time, against the previous year's £786,000, steel forgings producer Woodhouse & Rixson showed a marked slowdown in growth in the second half of the year to December 31, reflecting volume declines of around a tenth in key areas.

Mr Scott Baker, managing director, said yesterday that the exceptionally good results in the first half of last year were partly due to a large rise in the steel price. But the downturn in volume seen in the second six months reflected the bottom of the cycle for most of the group's products.

Mr Baker said that the group's components and other leisure-related products had shown a surprising increase, and forgings were also improving. But the group is not making any forecasts for the current year. It is now negotiating for a Midlands forgings producer with sales of around £1.75m. It has not yet utilized, however, the £600,000 proceeds of its recent rights issue.

### Brasway aims to hit loss

Though it stumbled into losses in the half year to November 1, Brasway is confident that by the end of the year on April 30 only a small loss will be recorded.

This group of iron and steel processors and steel stockholders in tough going incurred a pre-tax loss in the latest half year of £143,000, sliding from a profit of £538,000. Sales went down from £8.5m to £7.9m. But the interim dividend is 1.5p gross against 1.49p and the board says that it intends to pay the maximum final dividend of 2.2p (against 1.48p gross).

In the six months steel stockholding was hit hardest. Demand continued to decline and high stocks stayed high. The non-ferrous division incurred a bad debt of £33,000 when Metal Products (Willeshall) appointed a receiver. Though part may be recovered, the amount has been accepted as a total loss. Brighter signs for the fine engineering division of a quick recovery in January after a poor November and December. The Tube Mill & Steel Stockholding division will also be returning "good" profits by March.

### Westwood Dawes gives one-for-two scrip

Structural and mechanical engineer, Westwood Dawes proposes a one-for-two scrip issue. Shareholders will also get a dividend of 5.56p gross, against 6.5p for 1975.

Turnover of this Stourbridge-based group went up from £11.2m to £14.8m, and pre-tax profits rose 6.4 per cent to £132,000. Earnings a share improved from 6.5p to 7.16p.

### Tussaud's new peak

Madame Tussaud's, the waxworks, planetarium and Wooley Hole group, has again

made record profits. After last year's best-ever £805,000, which was 6 per cent up on the year before, the board reports a 24 per cent increase to £1m for the year to December 31. Turnover advanced by £300,000 to over £2.5m. As forecast, the board £2.5m. As forecast, the board £2.5m. As forecast, the board £2.5m.

### Ransomes Sims ends 27pc up

Record profits for 1975 came from Ransomes Sims & Jefferies, the Ipswich-based machinery maker; and the board hopes that this year's profits will be as good.

Sales last year rose from £19.24m to £23.5m, and a second-half increase of 16.6 per cent to £12.5m sent the year's pre-tax profit up to £2.43m. These were 7.6 per cent better than in 1974.

Earnings a share rose from 14.9p to 25.2p and the dividend rises from 9.91p gross to 10.7p. The 45 per cent stage, pre-tax profits were 4.5p cent up to £1.05m, the first time that £1m had been made in the opening six months. But the full year was not expected to be much better than in 1974.

### Thames Plywood

Thames Plywood Manufacturers is pleased about the year to April 27. Pre-tax profits for the first half year to October 31 rose from £49,000 to £52,000, and the board says that the year's earnings will "adequately cover" a total dividend of 2.53p gross, the same as last year.

It says trading in Thames, the parent, continued to be difficult. However, Technical Panel Industries, a subsidiary, raised output and traded well. Turnover rose from £1.3m to £1.5m. Interim dividend is 1.07p again.

### Manbré chairman on auditors' note

Mr F. S. Smith, chairman of Manbré and Garton, the starch product manufacturer and sugar refiner, told shareholders at the annual meeting that he thought the qualification the auditors had made in their report on the company's accounts for 1975 was "unjustified".

The auditors had reported that in their view the company's earnings a share were understated.

A merger of three London based accountancy firms, with the new firm to be called Dearden, Fallow and operating offices in several large cities in Britain, Europe, South Africa and Australia, was announced yesterday. The three firms are Dearden & Co., Farrow

and Marsh, Wood, Middleton, and Marsh, Wood, Drew.

The new firm, which will have a staff of 600, will rank in the top twenty of British accountancy firms. The merger will become effective next April.

The senior partner of the new grouping will be Mr Kirkpatrick Young, of Farrow Middleton, a member of the CBI Prices Working Party and is now a Department of Trade Inspector investigating the affairs of Grendon Trust.

### Derek Crouch bounces back

The year's pre-tax profits from Derek Crouch (Contractors) suddenly went the right way after plummeting from £422,000 to £209,000 in the six months to last June. In fact Crouch went on to do better than at any time since 1971.

On a turnover up from £17.9m to £21.5m, profits boomed from £33,000 to £113m and net profits from £47,000 to £60,000. Earnings a share rose from 4.9p to 6.19p, and the year's dividend goes up from 4.42p to 4.94p gross.

The board hoped to benefit from its continuing programme of investment in plant including the most modern earthmoving machinery in its mining division.

Whiteways, Cambridgeshire, were near completion and tenants for the main shops already contracted.

### Lornex depressed

Lornex, the Canadian copper producer, which Rio Tinto's offshoot Rio Algom tried to take over earlier this year, has also felt the draught from poor metal prices, reporting severely depressed results for the year to the end of 1975. Net earnings sank from £22.7m to £626,000.

Some £20.7m had been repaid to the Japanese by mid-February, leaving Japanese loans of \$78.2m outstanding. Rio Algom, which is 51 per cent owned by Lornex, now has 66 per cent interest in Lornex.

### Textured Jersey back in the black

Knitted fabric makers Textured Jersey is back in the black. In the first half year to October, last, turnover rose from £2.66m to £3.1m, and a loss of £136,000 gave way to a pre-tax profit of £31,000. Since the half-year ended, business has been maintained.

### Liden slides into red

After a nasty tumble, white-wood furniture and timber importing group Liden Holdings has now gone into the red. The interim dividend is passed (0.26p gross was paid last time) reflecting a loss of £28,000 against a profit of £30,000.

## Stock markets

### Funding talk prompts selling

After a bright start, sellers gradually got the upper hand yesterday as the close the FT index was just one point ahead of 410.2, a drop of 4.6 on the level at noon. Late in the day, unspecific talk of a "massive" rights issue played a part in the decline.

Initially, prices rose on the hope of further progress by Wall Street and still cheaper money. But, as has often been the case recently, the volume of buying was not enough to sustain the tone for the whole of the session.

Dealers are noticing an increasingly-cautious approach by investors to the "blue chips" with much of the interest switching to the second-liners. Electricals again did well but, this apart, the spotlight fell on gold shares where the prospect of reduced government aid for the mines brought losses of up to £1 among the heavyweight stocks.

Gifts were fairly quiet. Interest in all sections of the market continued, with hopes of a cut in Minimum Lending Rate today sparking on buying. "Shores" were up to a point better in high-coupon stocks, and up to 1 point better in low-coupon stocks. "Longs" showed good rises of 1 point.

In the golds, the worst hit was Anglo American Consolidated, £1 to £1.75, FS Geduld, down by 62p to £1.75, President Brand 62p to £1.75 and St Helena 50p to £1.9.

Elsewhere in the sector Anglo considerations continued to affect De Beers, which gave up another 7p to 234p, and Anglo American Investment Trust which has a stake and fell more than £3 to £20.75 in sympathy.

The continued strength of electrical shares was typified by the ordinary and "A" shares of Thorn which put on 8p to 272p and Rank "A" where the gain was 6p to 165p.

Crane Fruchauf shares at 22p are within a whisker of the 1975-76 peak. They look forward to news of a fine recovery from the losses made in the first half of last year when the haulage industry stopped ordering trailers and containers. The recovery is thought to reflect good business overseas, especially in the Middle East.

Other good spots were EMI 6p to 258p, United Scientific 5p to 162p, GBC 3p to 159p, Rascal 3p to 251p and MK Electric 2p to 86p. Plessey were also a couple of points better at 82p.

Engineers were more subdued than in the previous session, though Metal Box still managed to put on 3p to 293p. Vickers 4p to 173p, and GKN 2p to 322p. Tube Investments made a further 25p to 342p.

The static state of the leaders pith left ICI 384p, Glaxo 372p and Unilever 444p all unchanged and Beechams gave up a point to 357p.

The recent favourable comment continued to give a lift to furniture shares, notably BI Nathan 6p to 51p, and Harris

Lebus which rose 3p to 57p. Bear Brand were suspended at 5p.

Two other pitches where shares refused to give up their firm tone were motors and papers. Here Dunlop rose 2p to 85p, Clayton Devandire 2p to 82p, Wilmot Breeden 1p to 44p, De La Rue 7p to 249p and Bowater 4p to 193p. After the annual meeting, Manbré & Garton shaded a penny easier to 156p while news of an acquisition had Laporte a point better at 93p.

With results due to come today, Midland lost 5p to 305p in banks. Both Barclays 315p and National Westminster 270p stayed at overnight levels while Lloyds closed at 240p as rights.

A combination of its earlier rights and Africa considerations clipped 8p to 415p from Standard Chartered, while Gilt Brothers continued to reflect disappointment with results and lost 10p to 220p.

In a generally subdued insurance pitch, Alexander Howden added 2p to 132p after results. The feeling that an above-average performance can be expected from the sector boosted shares like Magnet & Southern 3p to 170p, ML Meyer 2p to 75p and United Builders Merchants 1p to 75p.

Oil shares were in subdued mood with BP unchanged at 590p and Shell going ahead 2p to 388p.

Stores were particularly quiet with prices generally holding steady. Woolworths fell back 2p to 73p as recent optimism about the prospects of a significant turnaround continued to evaporate on the run-up to today's results.

In foods, results from F. J. Wallis were in line with some of the highest expectations. But the improvement had been well read earlier in the week and the shares actually shaded a 1p to 85p as profit-takers emerged. In sympathy, Tesco stood still at 41p while Sainsbury managed to climb a 1p to 122p.

Shippings continued to languish with the institutions still treating early signs of improvement in world trade with the utmost caution. News that cargo rates had come off bottom and enthusiastic forecasts on the German economy were not enough to lift the sector.

### Latest dividends

Company (and par values)	Ord div	Year ago	Pay date	Year: total
Ashmore S. Int	0.91	1.51	19/3	1.25
Brasway (100) Int	1	1.7	23/4	—
Charterford (25p) Int	1	1.2	2/4	2.11
B'ton & Home Fin	1.41	1.7	2/4	2.38
Derek Crouch (20p) Fin	1.7	1.16	21/4	2.46
Horizon Midlands (5p) Fin	1.84	0.37	30/4	Nil
Alex Howden (10p) Fin	1.46	0.157	5/4	0.88
Liden Holdings (10p) Fin	Nil	0.92	—	1.54
London Ship (25p) Int	0.87	4.41	18/5	6.95
Madame Tussaud's (5p) Fin	1.33	3.24	14/4	4.33
Ratcliffe Gt Brit Fin	1.01	0.92	23/4	—
Ransomes Sims (1p) Fin	1.45	3.1	1/4	4.45
River & Meaden (20p) Fin	2.82	0.36	23/4	1.6
River Plate & Gen (25p) Fin	3.35	0.7	25/4	—
Silenthloc (10p) Fin	0.38	0.61	23/4	—
Thames Plywood (25p) Int	0.7	0.7	25/4	—
Whiteways (25p) Int	1.33	0.61	23/4	—
Wiggins (10p) Int	0.61	0.62	23/4	1.35
Wickmore Inv (25p) Fin	1.2	0.88	23/4	—
Woodhouse & Rixson (12p) Fin	1.42	0.68	23/4	—

Dividends in this table are shown net of tax on per cent where in Business News dividends are shown on a gross basis, multiply the net dividend by 1.54.

## Business appointments

### New Inspector General of Companies named

Mr Ernest Harper has become Inspector General of Companies, Companies Liquidation and Bankruptcy and Registrar of Deeds of Arrangement after the retirement of Mr C. A. Taylor, the Department of Trade announced yesterday.

Mr J. A. Nightingale and Dr C. B. Turner have become directors of Courtlands.

Mr C. F. Sedcole, a director of Unilever Ltd and Unilever NV, has been appointed chairman of the International in succession to Mr A. I. Anderson, who is also retiring as a Unilever director.

Sir Richard Dobson, the retiring chairman, is to become president of British-American Tobacco.

Mr F. Macadam, as announced, becomes chairman of the new company.

Mr C. J. Daniels has been named finance director of J. H. Vasseaux Group.

Mr C. J. Daniels and Miss S. Black have been appointed to the board of Mills and Allen International.

Mr Donald Forrester and Mr J. E. Gordon are made directors of Assam Consolidated Tea Estates.

Mr P. C. Guller, Mr D. Jack and Mr W. E. Laves have joined the board of Edward Bates & Sons.

Mr Clive Greig becomes group controller of Conlees.

Mr David Dunn is to be managing director William R. Selwood.

Mr A. Smith has become managing director of Eric Britton after the retirement of Mr Eric Britton as chairman and managing director.

Mr Toshio Nagamura has been made resident director for Europe and general manager of the London office of the Bank of Tokyo.

A succession of Mr Milnor-Monroy, who returns to head office.

Mr L. C. Young, group managing director of Bibby & Sons, has been appointed chairman of the Advisory Board for the Government's scheme of assistance to the clothing industry.



Mr W. B. Walker, managing director of Braybrooke Chemical Services.

Sir Cecil Burney has been made chairman of Custamagic after the resignation from that post of Mr Charles Linder, who remains joint managing director.

Mr Gordon Phillips, formerly operations director.

Mr Peter Sweeney has become director and manager of Balfour Beatty Far East.

Mr William Boulton has been made deputy chairman of Edisson Plant, Graydon and J. D. White. He remains managing director of Graydon.

Mr C. F. MacKenzie has been appointed chairman of Audit & Wharf Patents. He succeeded Mr Gordon Phillips, formerly operations director.

Mr Sidney Bloch has become deputy chairman of C. Rowbotham & Sons (Insurance) and its subsidiary companies.

Mr W. B. Walker becomes managing director of Braybrooke Chemical Services.

## Briefly

### WIGGINS CONSTRUCT

Pre-tax profit for half-year to September 30, £63,000 (£109,000).

### RATCLIFFS

Group sales of Ratcliffs (Great Bridge) fell by 24 per cent to £28.4m in 1975, mainly because of lower volume of copper prices.

Group earnings before tax down from £914,100 to £729,100. Total payment, 2.37p gross (2.15p).

### ALFRED CLOUGH

Treasury will give permission for total payment of 50p gross for period January 6, 1975 to February 1, 1976, which will permit a further dividend of 1.3p and this has been declared, payable on March 1.

### STRONG & FISHER

Strong & Fisher's rights issue at 50p per share attracted acceptances for 634,000 ordinary shares (about 97.3 per cent of issue).

### ISHIKAWAJIMA-HARIMA

The coupon on the Ishikawajima-Harima Industries £25m five-year Eurobond issue is now expected to be 9 per cent, down from the originally envisaged 9.1 per cent.

### WINCHMORE INV TRUST

Pre-tax revenue for 1975, £25,000 (£24,000). Total dividend, 2.33p gross (1.93p).

### GREAT NORTHERN INV

Chairman reports in his annual statement that he expects dividend for current year will be maintained, despite some decline in earnings.

### TATE & LYLE

Due to a news agency error the expansion of Belize Sugar Industries, a Tate & Lyle subsidiary, was reported on Wednesday to be taking place at the Tower Hill factory in London. This should have referred to the Tower Hill Sugar factory in Belize.

### MAKITA ELECTRIC

The board of Makita Electric Works is to issue 3.3m new ordinary shares.

### any shares. Issue will be in form of Continental Depository Receipts listed on Amsterdam stock exchange. It is being placed by international market by Yamachi International (Europe), Robert Fleming & Co. Pierson, Heidring & Pierson NV, and Jardine Fleming & Company.

### HARRY VINCENT

Harry Vincent has acquired for cash the wholesale distribution business of H. Simpson Kirk, Hull.

### HUME INDUST MALAYSIA

Hume Industries Malaysia Berhad announces a pre-tax profit of £1.2m for the six months to December last against





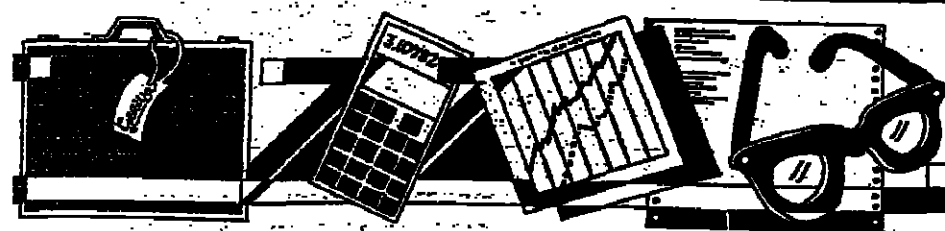


## Late selling

5 Forward bargains are permitted on two previous days.

[illegible]





£6,000 plus appointments



## Godsell & Company Limited

Foreign Exchange &amp; Currency Deposit Brokers

### Eurodollar Broking

We have vacancies for two dealers, preferably experienced, to join the Eurodollar Deposit broking team at Godsell & Company.

Case contact:

The Chairman

Godsell &amp; Company Limited

Marion House, Mark Lane

London, EC3M 4AQ.

Telephone: 01-481 8353

### SOLICITOR

Good partnership offer to experienced solicitor with prospects of running firm in substantial well-established Birmingham City Centre firm.

Box 2345 S. The Times.

### CONSULTANT

We are an international firm seeking to recruit a management consultant to prepare written reports and advise on the European market for selected commercial, industrial, and consumer industries.

PROST & SULLIVAN LTD.  
115/117 Strand,  
London WC2R 0AA, England.

## MEMORANDUM

SONNEL MANAGERS  
MANAGEMENT CONSULTANTS  
MARKETING AGENCIES

From: THE TIMES APPOINTMENTS TEAM

### THE TIMES New Look in Recruitment

to the success of the Focus Features in 1975 to help both advertisers and

The Times will now  
HIGHLIGHT:

Government, Public + Educational  
Appointments  
Some de la Creme  
Secretarial Appointments  
0 + Appointments

EVERY MONDAY  
EVERY TUESDAY  
EVERY WEDNESDAY  
EVERY THURSDAY  
EVERY FRIDAY

FOR FURTHER DETAILS AND  
TO BOOK YOUR SPACE RING

THE TIMES APPOINTMENTS TEAM

01-278 9161

### Appointments Vacant on page 18

#### GENERAL VACANCIES

MUSEUM AND ART GALLERY SERVICE  
FOR THE MIDLANDS

### ASSISTANT DIRECTOR

ry AP-AP4 (£2,922-£3,702 per annum)

Applications are invited for the newly created post of Assistant Director who will assist the Director in the general and special running of the Museum and Art Gallery Service for the Midlands.

Details and an application form may be obtained from the

single date for applications will be 12th March, 1976.

APPLY TO: THE SECRETARY, CIVIL SERVICE COMMISSION, MANCHESTER, M1 1BB.

### ASSISTANT MANAGING DIRECTOR BOREHAM WOOD

act as Personal Assistant, aged between 20-30

Managing Director of a Self Service Petrol Co.

at be resourceful, energetic and self-motivated. Know-

ing the area of the Midlands. Prepared to spend periods in

the future. Salary £2,500 towards expenses according to

ability. Car provided plus expenses.

APPLY MANAGING DIRECTOR

SKY PETROLEUM LTD., SKY HOUSE,

10, MARLE, HENLEY ROAD, BOREHAM WOOD, HERTS.

RELATIONS

INSTANT

NO-£4,000

government agency

North West London

to work as a

relations. Office

to be in

to service

the for someone

one of the

to write well

and to be

full details of

John Howard,

he is in the

to the

4545.

#### Publishing Executive

Two vacancies

opportunities exist for

COORDINATORS

to handle a wide range of

publishing work, including

editorial, production, and

circulation. The successful

candidate will be responsible

for the day-to-day running

of the department and will

be required to have a

good knowledge of the

publishing industry and

to be able to work under

pressure. Salary £2,500

per annum. Please ring

01-836 7869

#### SMART PEOPLE

Our clients

are well-known

and successful

businessmen who

are looking for

young people, the best

of whom will be

responsible for

the day-to-day

running of the

business. The

successful

candidate will

be required to

#### GENERAL VACANCIES

WILL YOU TRAVEL FAR?

Join an enthusiastic expanding

company as Travel Manager.

Manage, organise and

motivate, inspire, train,

lead teams and

communities.

Phone 01-270 5157

PERSONNEL MANAGER, Algeria,

£10,000. Single male, fluent

in English, French, Arabic, and

Spanish. Must be a member of

the Institution of Personnel

Managers. Apply to: Mr. J. R.

Watts, 15, Bedford Row, WC1R

4DS. Tel: 01-278 9161.

LEGAL APPOINTMENTS

DONOR LEGAL BUREAU, SPECIAL

agents for the City of London

and the County of Middlesex.

Apply to: Mr. J. R. Watts, 15,

Bedford Row, WC1R 4DS.

ACCOUNTANCY

ACCOUNTANCY PLACEMENTS

need good quality, energetic

and motivated people to

work in the City of London

and the County of Middlesex.

Apply to: Mr. J. R. Watts, 15,

Bedford Row, WC1R 4DS.

SALES AND MARKETING

EXPERIENCED

SALES REPRESENTATIVE

required to sell Fur Coats in

London, Midlands and North

Wales. If successful in fur

selling, a car supplied.

High salary plus commission.

Apply to: Mr. J. R. Watts, 15,

Bedford Row, WC1R 4DS.

01-580 1699

SALES RIGHTS to be awarded by

the Institution of Personnel

Managers. Apply to: Mr. J. R.

Watts, 15, Bedford Row, WC1R

4DS. Tel: 01-278 9161.

PUBLIC AND EDUCATIONAL

APPOINTMENTS

Merchant Taylors' School

Required for September

1976: Graduate to teach

Physics and Mathematics in

## The morality of the kickback

Entrepreneurial salesmen the world over have had cause to grumble about the morality of the kickback as a result of some of the latest revelations about United States business practices overseas.

As American officials have been turning up each new scandal, world-weary salesmen have been dodging the question of whether or not they should be involved in such practices or even at the enormous size of some of the deals allegedly involved.

Because international salesmen at most levels of business claim that companies which have never had to resort to the "sweetener", the kickback, or one of a host of colloquial equivalents, must be relatively few.

Admittedly underdeveloped countries account for practically all deals of this kind and often the payments involved are relatively small, invariably only a few per cent of the total value of the transaction. But often they have represented the difference between success or failure for a particular company contract.

And despite a distinct re-

duction in both these factors the problem has shown no signs of abating in recent years, as evidenced by a study into "unusual payments" just completed by the US Conference Board.

The board, which represents executives throughout the United States, found many international companies willing to state that they had been under pressure to make a variety of payments to foreign government officials, customers and others in order to do business overseas.

Mr. James Basche, the board's senior research associate, who questioned more than 70 top-flight United States executives, found that in fact only around 25 per cent of the executives participating in the survey were prepared to say they had not encountered requests for payments from either government officials or others and about half of these were con-

sidered to be "unusual payments". The board's survey also found that many executives were prepared to say they had encountered requests for payments from either government officials or others and about half of these were considered to be "unusual payments".

Unfortunately however not all companies have such a resolve and several executives reported that their organisations had felt compelled sometimes to make unusual payments rather than lose anticipated business.

Of the executives who did discuss foreign payments around 75 per cent were convinced that they were not a major problem for their own industries. However most were prepared to state that they were a major problem

## International Humanitarian Work

### DEPUTY DIRECTOR

This is a new appointment in a small but well-known international body with its administrative headquarters in London. The job involves regular contact with the United Nations and with governments.

It offers exacting work, essentially charitable but also political (i.e., case-work and campaigning are combined).

It demands presence, firmness and diplomacy in discussion, high administrative skills, compassion and political sensitivity.

The starting salary for the present vacancy will be for individual negotiation, at not less than £8,000 p.a. The appointment could well lead in due course to the principal executive position which is recognised as justifying substantially more.

Letters of application will be handled in confidence by the consultant:

M. J. Graham-Jones,  
The Facilities Partnership,  
177 Vauxhall Bridge Road,  
LONDON, SW1V 1ER

#### Richard Allen

Unusual Foreign Payments:  
A Survey of the Policies and Practices of US Companies.  
The Conference Board.

### ELECTRICAL COMMISSIONING ENGINEERS

Suitably qualified and experienced Electrical Engineers are required for overseas assignments associated with the testing and commissioning of gas turbine powered generators and compressors.

As a minimum, applicants should be experienced in at least one of the following:  
Gas Turbine Compressors and Instrumentation.  
Generators and Excitation Equipment.

The successful applicants should preferably have HND Electrical, and would have no restriction on travel.

Attractive terms and conditions of employment are offered.

Salary range £9,000-£11,000 depending upon qualifications

Applications will be treated in strict confidence, and should be sent to:

Box No. 2348 S, The Times.

### CONVEYANCING SOLICITOR

HOLBORN firm of four Partners with attractive offices seeks energetic Solicitor preferably with at least 4 years' post-qualification conveyancing experience.

There are good prospects of an early partnership for the right person and a salary of not less than £6,500 p.a. is envisaged.

Please reply with full c.v. to:

WATTS VALLANCE & VALLANCE,

17 JOHN STREET, BEDFORD ROW WC1N 2DS.

Attention Mr. R. J. Carter,  
marked private and confidential

### DIRECTOR of the association

Applications are invited for the post of Director of the Scientific Instrument Manufacturers' Association.

SIMA represents the interests of the instrument industry in the U.K. and as a leading trade association its activities and responsibilities are continually expanding.

The successful applicant would be required to have first class administrative ability, some industrial experience, and be capable of liaising with government, national and international bodies at all levels. At the same time he must be flexible enough to appreciate and serve the very diverse needs of the membership.

Further particulars and application forms may be obtained from the President.

SCIENTIFIC INSTRUMENT MANUFACTURERS' ASSOCIATION, SIMA House, 20 Peel Street, London W8 7PD.

Slough College of Higher Education

Faculty of Management

PRINCIPAL LECTURER and SENIOR LECTURER in management development

Applications are invited from suitably qualified candidates for the above mentioned positions to join a team engaged on design development and implementation of training programmes, tailor made for industrial/commercial organisations.

Salary scale:

PRINCIPAL LECTURER: £5940-£6642 (BAR)-£7578 pa.

SENIOR LECTURER: £5031-£5995 (BAR)-£6417 pa.

Both positions carry a local allowance of £141 pa.

Details and application forms returnable within 14 days from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College of Higher Education, SLOUGH, SL1 1YG. Telephone Slough 34555.

University of Oxford

UNIVERSITY LECTURESHIP IN NUCLEAR PHYSICS

Applications are invited for the post of University Lecturer in Nuclear Physics in the Department of Physics, University of Oxford.

The post is for a period of two years, with the possibility of extension.

The successful candidate will be required to have a first class honours degree in Physics, and to have completed a research project in Nuclear Physics.

Further particulars and application forms may be obtained from the Vice Principal, Slough College











